## UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF MICHIGAN SOUTHERN DIVISION

Docket No. 13-53846 IN RE: CITY OF DETROIT,

MICHIGAN,

Detroit, Michigan October 6, 2014

Debtor. 8:30 a.m.

TRIAL RE. OBJECTIONS TO CHAPTER 9 PLAN BEFORE THE HONORABLE STEVEN W. RHODES UNITED STATES BANKRUPTCY COURT JUDGE

**APPEARANCES:** 

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THE CLERK: All rise. Court is in session. You may be seated.

THE COURT: One second, please.

THE CLERK: Calling Case Number 13-53846, City of Detroit, Michigan.

THE COURT: Sir.

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MR. SHUMAKER: Good morning, your Honor. Greg
Shumaker of Jones Day for the city. I just had a few
preliminary matters prior to calling the next witness if your
Honor will allow.

THE COURT: Sure, go ahead.

MR. SHUMAKER: The first matter is simply to give your Honor a heads-up, if you will, on the city's plans for this morning. We do have the two witnesses, President Jones and Mayor Duggan, and then we have a few exhibit issues that we're trying to work out with the objectors, a deposition designation to proffer, and then the city intends to rest. I just wanted to share that with your Honor.

The second issue relates to witness issues relating to the objectors' case. FGIC and the COPs holders filed their witness list on Saturday night, and one of the witnesses on the -- on their list is Mr. Derek Donnelly, who is a FGIC employee. I think he's a managing director. The city had three concerns about Mr. Donnelly appearing. The first one was that the parties had entered into a stipulation

in August in which FGIC had agreed that Mr. Donnelly would not appear at the confirmation hearing. The city is not going to try to keep Mr. Donnelly from testifying, nonetheless, but it was a little bit of a concern.

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Secondly, he's listed as a may call witness. I would suggest to your Honor that we're way past the point of may call witnesses considering that the objectors have heard the city's entire case practically or will have done so as of the end of this morning. And then what the city had asked would be for a deposition over the recess and before Mr. Donnelly gets on the stand because he was not deposed because -- in view of the stipulation. FGIC has asked that there be limitations placed on his deposition; that it relate only to the Syncora settlement, which we're told he's going to testify about. That would be different than any of the other witnesses who have been deposed in the case. We don't see any need for special treatment. I don't see a lot of examination beyond the Syncora settlement, but it's still something that could come up. And Mr. Soto shared with me that Mr. Doak was deposed last week on 30(b)(6) issues, but my understanding was that he was asked a number of questions that were outside of the Syncora settlement both by counsel for MIDDD and by counsel for FGIC, so I don't think special treatment is in order in that regard. So we would appreciate your Honor's assistance and guidance on Mr. Donnelly's

deposition.

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And then the third thing that I wanted to raise was FGIC and the COPs holders on Saturday night identified two witnesses who they would like to submit deposition designations to, your Honor, Mr. Evanko, who is the city's assessor, and Mr. Michael Hall, who was, I believe, the interim director of human relations. The city opposes those — that approach because both of those witnesses are within the subpoena power of the Court. They are city employees. They are not officers, directors, or managing agents such that they would be able to admit things on behalf of the city pursuant to 32(a), and so what the city plans on doing is filing a motion today in that regard, and I wanted to let your Honor know about that as well.

THE COURT: Thank you.

MR. SOTO: Your Honor, some of this is sort of hitting me on the run, but I'll give you our side of the story in each instance. And why don't I start with the issues with respect to Mr. Donnelly? Derek Donnelly is the only employee of FGIC that has been put on the may call list. He was not put on the list. The stipulation that was entered into earlier in August has nothing to do with this because the stipulation deals with whether or not there will be any testimony by anyone, including Mr. Donnelly, about the underlying COPs transactions' validity or invalidity or

otherwise, and we all stipulated we didn't need that in this proceeding, and Mr. Donnelly was unnecessary for that. Mr. Donnelly is only listed because, as you know, two weeks ago or maybe even not even that long ago Syncora settled. The city amended the plan, but, more importantly, the city also added an additional expert witness, Mr. Doak. And I've asked all of my colleagues who attended the deposition of Mr. Doak -- Mr. Doak's deposition was limited to the Syncora settlement, and that's all we're asking for Mr. Donnelly because the only reason he may testify is because we may need someone to address one specific issue.

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THE COURT: Well, is he going to testify or not?

MR. SOTO: Well, from my perspective, that's going to be decided by two things. One is what we hear in his deposition and see regarding one specific issue that related to the Syncora properties and what we learn about those properties, which is what we're trying to do, and with our expert's assistance we have been working at it all weekend. My sense is that he is likely going to address one slim sliver of the Syncora settlement. He may have to address it.

THE COURT: When you say it depends on what he says in his deposition, whose deposition are you referring to?

MR. SOTO: Mr. Donnelly. We're looking at the analysis of the settlement. I'm sorry. I misspoke. It

depends on what we are able to determine about the

settlement, which we are still looking at, which, frankly, I used the phrase "pulling eye teeth." It was very difficult to try to get enough facts to understand the settlement as it was. We have been analyzing those facts and trying to determine, based on additional documentation that we got, whether or not we need Mr. Donnelly to testify at all, so that's why he's still a may call, and it would be solely limited to a particular aspect of what we're trying to find out may be a part of the Syncora settlement.

THE COURT: Well, when do you propose to make your decision about whether you are calling him as a witness known to everyone --

MR. SOTO: We think the work will be done today. We're still working on it. We have one of the -- one of the people who was working at it --

THE COURT: -- because I gather the city would not be interested in taking the man's deposition if he's not going to be testifying?

MR. SOTO: Agreed, your Honor.

THE COURT: Is that right, sir?

MR. SHUMAKER: That's correct, your Honor.

THE COURT: And there'd be no point to it.

MR. SOTO: We agree, and we will try to get an

24 | answer --

25 THE COURT: So until we get that decision, it's

really not quite a ripe issue to determine what the scope of his deposition will be.

MR. SOTO: I agree with that as well, your Honor. So if we could have a day to make that decision, we would appreciate it.

THE COURT: All right. Is there any objection, Mr. Shumaker, to holding this issue off until tomorrow morning?

MR. SHUMAKER: No, your Honor.

THE COURT: All right. You'll let us know tomorrow what your decision is.

MR. SOTO: Thank you, your Honor. So that was the first issue. I guess the second issue really is we think a matter that the Eastern District of Michigan -- I'm sorry -- a matter that the Eastern District of Michigan has addressed. We think the appropriate case -- and we offer it to the Court -- is Stacey versus ZF Lemforder where the Eastern District of Michigan said, and I'm quoting, "Courts generally hold that whether a proposed deponent is a managing agent is 'dependent largely on the functions, responsibility and authority of the individual involved respecting the subject matter of the litigation.' Thus," and I'm quoting from the case, "whether a proposed deponent falls into a particular category of employees or agents is therefore less relevant than the individual's specific functions."

THE COURT: Okay. Hold on that thought for just a

moment, please. Mr. Shumaker, I'm a little bit confused about whether you want me to resolve this issue of whether these witnesses should be subpoenaed to appear live now or after you file a motion that you mentioned?

MR. SHUMAKER: Your Honor, I think after we file the motion.

MR. SOTO: In which case we will address it then, your Honor.

THE COURT: Okay.

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MR. SOTO: Now, the last issue, your Honor, involves scheduling with respect to tomorrow. We were informed earlier today that -- well, so we know William Fornia and I guess our first one would be Victor Weiner were -- the Court was informed by, I guess, first Mr. Wagner or maybe first Alfredo Perez and then Mr. Wagner about the fact that they would be available the day after Columbus Day.

THE COURT: Right.

MR. SOTO: We had anticipated until we heard otherwise that we probably would have the half day on Tuesday with the Court's witness, but, of course, that's not happening, and we thought this weekend, well, maybe we will try to speed up the efforts of getting Mr. Fornia ready. That didn't fit a schedule that he had already set, and so we are looking at a day tomorrow where we will either be arguing Rule 52(b) -- a motion and not have a witness, and, frankly,

that is also a decision that we're going to make today as to 1 whether that motion is required, and I wanted to inform the 2 3 Court. 4 THE COURT: Okay. Thank you. Sir. MR. MONTGOMERY: One housekeeping matter left over 5 6 from Friday, I did have the opportunity to confirm again with 7 Mr. Wagner that the COPs plaintiffs -- rather, objectors do, in fact, consent to the admission of Exhibit 101.A.7 as a 8 9 demonstrative in lieu of qualified expert testimony by Mr. 10 Wohl, and so I thought I would take the opportunity to 11 confirm that to the Court with Mr. Wagner being here. 12 MR. WAGNER: Yes. That's correct, your Honor. 13 THE COURT: All right. 14 MR. MONTGOMERY: Thank you, your Honor. 15 THE COURT: Thank you. That exhibit is admitted. (Retiree Committee Exhibit 101.A.7 received at 8:42 a.m.) 16 17 MR. SHUMAKER: Thank you, your Honor. The city calls Brenda Jones to the stand. 18 19 THE COURT: Step forward, please, and please raise 20 your right hand. 2.1 BRENDA JONES, CITY'S WITNESS, SWORN 22 THE COURT: All right. Please sit down over there. 23 DIRECT EXAMINATION

24 BY MR. SHUMAKER:

25 | Q Good morning.

- 1 A Good morning.
- 2 | Q Could you please state your name for the record?
- 3 A Brenda Jones.
- 4 | Q Madam President, where do you live?
- 5 A In Detroit.
- 6 Q Have you lived in the same location in Detroit your
- 7 | entire life?
- 8 A Not my entire life, but I have resided in several -- on
- 9 | several sides of town in the City of Detroit. I now live in
- 10 | northwest Detroit, but I've resided on the east side of
- 11 Detroit, far east side of Detroit, downtown Detroit, almost
- 12 everywhere except for southwest Detroit.
- 13 | Q And how long have you lived in Detroit?
- 14 A Now you're making me tell me age.
- 15 Q You don't need to give --
- 16 A Since 1967.
- 17 | Q You don't need to give me a number of years. And your
- 18 | current employment?
- 19 A Pardon me?
- 20 Q Could you give us your current employment?
- 21 A My --
- 22 Q Current job.
- 23 A My current job is president of Detroit City Council.
- 24 | Q And when were you first elected to city council?
- 25 A In November of 2005.

- 1 | Q And when did you become president of the city council?
- 2 A In January of 2014.
- 3 Q Could you share with the Court your duties as city
- 4 | council president?
- 5 A My duties as city council president is to first oversee
- 6 the administration portion of city council as well as to look
- 7 | at the budget, overview the budget of the city, to work with
- 8 | my colleagues -- and several of them are here today; three of
- 9 them are here today -- to talk to the citizens of the City of
- 10 Detroit, to approve contracts, to approve the budget, and to
- 11 | write legislation and ordinances.
- 12 | Q Could you do us a favor and identify the city council
- 13 members who are here today?
- 14 | A Most definitely. Member Saunteel Jenkins, Member Andre
- 15 | Spivey, and Member Gabe Leland, and to note that I have three
- 16 other council members in committee meeting, and our
- 17 legislative policy division is also here.
- 18 Q Thank you.
- 19 THE COURT: Excuse me.
- 20 THE WITNESS: David Whitaker.
- 21 THE COURT: Excuse me one second. Would the council
- 22 | members that the witness identified please stand for me?
- 23 Thank you.
- 24 BY MR. SHUMAKER:
- 25 | Q Now, Madam President, you were discussing your duties.

- 1 What sort of obligation do you have to the citizens of
- 2 Detroit?
- 3 A My obligation to the citizens of the City of Detroit is
- 4 | to represent them in a fair manner. My obligation is also I
- 5 | talk to the citizens all of the time. I meet with the
- 6 citizens and to make sure that they are protected per our
- 7 | city charter.
- 8 Q And you say "all the time." Is that on a daily basis you
- 9 meet with citizens?
- 10 A Most definitely.
- 11 | Q And you consider that a part of your job duties?
- 12 A Yes, it is.
- 13 Q Which district do you serve?
- 14 A I serve the entire City of Detroit. I am an at large
- 15 | council member.
- 16 Q What is an at large council member?
- 17 | A | I beg your pardon?
- 18 | Q What is an at large council member?
- 19 | A An at large council member is one that serves the entire
- 20 | City of Detroit, and we have seven district council members
- 21 and two at large council members.
- 22 | Q Thank you. Could you share with the Court before you
- 23 were elected to the city council your employment history?
- 24 A Prior to being elected to the city council, I was the
- 25 | president of the Communication Workers of America, Local

- 1 | 4004, and also an employee for many years, Michigan Bell,
- 2 SBC, Ameritech.
- 3 | Q Let me take you back. Did you graduate from college?
- 4 A Yes, I did.
- 5 Q Okay. And from the time you graduated college until
- 6 becoming a city council member, could you walk through that
- 7 | briefly for the Court, your employment history?
- 8 A My employment?
- 9 Q I know you just shared, but I get confused. If you could
- 10 do it chronologically, I think that would help.
- 11 | A My employment from the time that I graduated from
- 12 | college?
- 13 Q Yes, ma'am. Yes, ma'am. You don't have to go in detail.
- 14 | I'm just trying to -- in a summary fashion.
- 15 | A Well, I worked for Michigan Bell for 33 years. I retired
- 16 after 33 years of employment with Michigan Bell.
- 17 Q What did you do for Michigan Bell?
- 18 | A I started off as an operator. I worked in engineering,
- 19 | and, again, I worked in repair, and I was the vice president
- 20 of the local and, when I retired, the president of the local.
- 21 | O And that was with the union?
- 22 | A The union, Communication Workers of America, Local 4004.
- 23 Q Thank you. Could you explain for the Court the city's --
- 24 | the city council's role in city government?
- 25 A Again, the city council's role is the legislative body.

- 1 There are two co-equal branches of government, which is the
- 2 executive branch, which consists of the mayor and his
- administration, and the legislative branch, which is city
- 4 | council. We, again, review contracts, approve contracts,
- 5 | write ordinances, approve the budget, and approve any
- 6 contracts that come to us.
- 7 | Q Are there any functions or responsibilities that are
- 8 | solely within the domain of the city council?
- 9 A The writing of ordinances is a charter responsibility of
- 10 | council as well as approving the budget is a charter
- 11 | responsibility of city council.
- 12 | Q Does the city council interact with the mayor?
- 13 A Most definitely.
- 14 O How often?
- 15 | A Well, this council probably interact with the mayor more
- 16 | than we've interacted with any mayor, so I probably interact
- 17 | with the mayor at least two or three times a week.
- 18 | Q And you meet with him personally, you yourself?
- 19 | A If I don't meet with him personally, I have a phone call
- 20 with him.
- 21 | Q And how about other city council members? Do you know of
- 22 | their interactions with the mayor?
- 23 A Yes. Other city council members have a great interaction
- 24 | with the mayor as well. I cannot tell you exactly how often
- 25 | they meet with him, but I do know he makes himself available,

- 1 | and I think he meets with them at least monthly with one or
- 2 | two other council members and probably phone calls with them
- 3 as well.
- 4 Q How would you characterize your relationship with the
- 5 mayor?
- 6 A My relationship with the mayor is great.
- 7 Q How about the city council's generally?
- 8 A Beg your pardon?
- 9 Q How is the city council's relationship with the mayor?
- 10 | A I would say the city council relationship with the mayor
- 11 | is good as well.
- 12 | Q Have you met with the emergency manager?
- 13 A Yes, I have.
- 14 Q How would you characterize your relationship with Mr. Orr
- 15 | during his tenure?
- 16 A I am happy to say Kevyn Orr and I have a good
- 17 | relationship now.
- 18 Q Is there a time when it was less than good?
- 19 | A Well, I would not say that it was less than good. I
- 20 | would say that we did not meet as often as we meet now, and
- 21 | we did not talk as often as we talk now, so I would not say
- 22 | that it was less than good. I would just say we did not have
- 23 a communication.
- 24 | Q Understood. Now, Madam President, in your capacity as
- 25 | city council president, what do you see as the most important

- 1 issues facing the city today?
- 2 A Blight and public safety.
- 3 | Q And why do you say that?
- 4 A Well, to drive down the streets of the City of Detroit
- 5 and the neighborhoods and to see abandoned homes is a serious
- 6 problem for the citizens in the City of Detroit as well as
- 7 | for me and my colleagues. Public safety is also a problem
- 8 when the response time is not where it should be. The
- 9 officers, the EMS techs, and the fire fighters does not have
- 10 | the equipment that they need to able to do the job adequately
- 11 | that they need to do.
- 12 | Q How would you characterize the level of service the city
- 13 | is providing to its residents?
- 14 A Improving.
- 15 Q Do you consider them adequate?
- 16 A Improving.
- 17 Q Is that less than adequate at the moment?
- 18 A I would say, yes, less than adequate.
- 19 Q And why do you say that?
- 20 A Well, to see a citizen in the grocery store and the first
- 21 | thing they're telling you about is an abandoned house that's
- 22 | on their block that they're trying to get torn down and have
- 23 been trying to get torn down for awhile is a problem when
- 24 | you're in the grocery store trying to shop. To have someone
- 25 | call the EMS and the response time is not where it should be

- 1 | and their life need to be saved is a problem, and the crime
- 2 | is not where -- the response time and the level of crime is
- 3 | not what I would consider being adequate.
- 4 Q And so you base your view on your interactions with
- 5 | community members, local citizens?
- 6 A Most definitely.
- 7 MR. SOTO: Objection, your Honor. I mean I
- 8 understand there may be a need for some leading, but now it's
- 9 getting beyond that.
- 10 THE COURT: The objection is sustained.
- 11 BY MR. SHUMAKER:
- 12 Q Have you had conversations with Detroit residents about
- 13 the levels of services?
- 14 A Yes. I cannot go into a grocery store to go shopping or
- 15 | I cannot shop without a resident telling me about the level
- 16 of services that they have in the City of Detroit and that
- 17 | they -- "I pay my taxes on time, so I should be able to get
- 18 | adequate services."
- 19 | Q In these conversations that you have in the supermarket
- 20 and elsewhere, are the citizens telling you that the services
- 21 | are adequate?
- 22 A I'm sorry. Can you repeat that?
- 23 | Q In these conversations that you have with local citizens
- 24 | about services, are they telling you that the services are
- 25 | adequate?

- 1 A They are saying that the services are not adequate.
- 2 | Q Madam President, do you have contact with the departments
- 3 | that provide the services to the residents and businesses of
- 4 Detroit?
- 5 A Yes, I do, and they often come to the council table for
- 6 | committee meetings. They come to the council table for
- 7 budget hearings. When there are approvals for contracts and
- 8 | there are questions, they come to the council table then. If
- 9 there are complaints or concerns that I get from citizens,
- 10 I'll often call the department myself or my staff contact the
- 11 department.
- 12 | Q How often, say, on a weekly basis do the department heads
- 13 | interact with city council?
- 14 A Department interact with city council probably --
- 15 different departments four days a week. There are committee
- 16 | meetings four days a week, and different departments come to
- 17 | the committee meetings.
- 18 | Q Which departments?
- 19 | A All of them. We have five to six committees, and the
- 20 departments come to the committee meetings when necessary and
- 21 when needed.
- 22 | Q I'm going to ask you a few questions about the
- 23 | bankruptcy, Madam President. Do you agree with the emergency
- 24 | manager's decision to file these bankruptcy proceedings?
- 25 A At this point, yes.

- 1 Q So there was a point when it was no?
- 2 A There was a point when I felt that the city was in crisis
- 3 and that we had bills, but I felt that it could have --
- 4 | bankruptcy could have possibly been done by the city themself
- 5 as opposed to having an emergency manager there.
- 6 Q Why do you agree with the decision now?
- 7 A As we have progressed through the stage -- through the
- 8 | stages and I've seen the progression that has taken place,
- 9 I'm satisfied and happy with the progression and the level of
- 10 | services that the city's citizens are now seeing. I think
- 11 | it's helping to improve the city.
- 12 Q Madam President, have you heard of the plan of adjustment
- 13 | in the bankruptcy case?
- 14 A Yes.
- 15 | Q Have you heard of the disclosure statement in the
- 16 | bankruptcy case?
- 17 A Yes.
- 18 Q Were you provided with a copy of these documents?
- 19 A Yes.
- 20 Q Who provided them to you?
- 21 A I believe it was Jones Day that provided them.
- 22 | Q Have you and the city council examined the plan of
- 23 | adjustment?
- 24 A Yes, we have.
- 25 | Q Can you share with the Court how that has occurred?

- 1 A I'm sorry.
- 2 | Q How have you examined the plan of adjustment?
- 3 A Well, we've had meetings with Jones Day, with the
- 4 different attorneys from Jones Day, and I'm trying to see --
- 5 | some of the other advisors that have participated in the
- 6 | closed sessions, Ernst & Young, Miller Canfield, several
- 7 advisors.
- 8 Q Was Conway MacKenzie one of those advisors?
- 9 A Conway MacKenzie, Miller Buckfire.
- 10 Q Have you discussed the plan of adjustment with the mayor?
- 11 A Most definitely.
- 12 | Q Now, have you considered the plan of adjustment in
- 13 | conjunction with the city's budget process?
- 14 A Yes.
- 15 | Q Are you aware of what's referred to in the disclosure
- 16 | statement as the restructuring and reinvestment initiatives?
- 17 A Yes.
- 18 Q If it's okay with you, I'm going to refer to those as the
- 19 | RRIs. That's what we've been doing in these proceedings. So
- 20 | if I say that, you'll understand what I mean?
- 21 A Yes.
- 22 | Q Okay. With regard to the RRIs, I want to show you -- the
- 23 | RRIs, what is your understanding of what they are?
- 24 A They are restructuring and reinvestment dollars to help
- 25 | the city restructure so that the citizens can receive

- 1 | adequate services.
- 2 Q I'd like to show you Exhibit Number 3, which is --
- 3 MR. SHUMAKER: If we could put that up, please --
- 4 BY MR. SHUMAKER:
- 5 Q Madam President, there's a monitor in front of you.
- 6 A Yes.
- 7 Q And do you see that --
- 8 A Yes.
- 9 Q -- document? And have you seen that before?
- 10 A Yes, I have.
- 11 | Q Okay. And I'd like to turn your attention to page 176 of
- 12 | that document. Madam President, are these the RRIs that you
- 13 | were talking about?
- 14 A I'm sorry.
- 15 | Q Are these the RRIs listed here on the chart that you were
- 16 saying --
- 17 A Yes.
- 18 | Q -- you've seen in the disclosure statement?
- 19 A Yes.
- 20 | Q In the meetings that you've talked about with Jones Day
- 21 | and Ernst & Young and Conway MacKenzie, have you had these
- 22 | RRIs explained to you?
- 23 A Yes.
- 24 | Q When that occurred, did you and other city council
- 25 | members have questions about the RRIs?

- 1 A Most definitely.
- 2 Q Were they answered?
- 3 A Yes.

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- 4 Q Now, looking at this list of the RRIs, do you agree with
- 5 the relative levels of spending for each of these
- 6 initiatives?
- 7 MR. MCCARTHY: Your Honor, objection. I think at 8 this point there's a lack of foundation.
- 9 THE COURT: Excuse me. Speak right into the 10 microphone.
  - MR. MCCARTHY: Absolutely. Sorry, your Honor. Ed McCarthy on behalf of FGIC. There's a lack of foundation, and this would call for improper lay witness opinion at this point to testify as to the over 20 different RRIs here on the page. With all due respect to Madam President, I don't think we've laid any foundation that her testimony on these topics would come from anything other than closed door sessions where the testimony came from the mouths of Jones Day. And, in fact, we've seen in other testimony that that's that is also true, so I would say that it's not helpful to the Court because this is not this is expert-related testimony that does not come from the witness' own perception.
  - MR. WAGNER: Your Honor, just one more point with respect to anything that came from closed sessions, the objectors were precluded from inquiring as to what happened

in those closed sessions during the deposition.

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THE COURT: The objections are overruled. The judgment of Ms. Jones regarding the adequacy of these proposals is highly relevant here. She is, after all, president of the city council and has testified that she is familiar with what is proposed here. Please answer the question.

THE WITNESS: Thank you. Can you ask the question again?

MR. SHUMAKER: Sure. Before I do that, I just was going to ask, your Honor, if we could do the one lawyer per party rule for objections, one counsel. We have -- Mr. Soto is objecting, and Mr. McCarthy is objecting. I'd just like to know --

THE COURT: Good idea. Good idea.

MR. SHUMAKER: Thank you.

MR. MCCARTHY: That was an issue with where the microphone was located before, and we've resolved that, so apologies.

MR. SHUMAKER: Good to know.

THE COURT: All right. All right. Let's continue.

BY MR. SHUMAKER:

Q The question was looking at the RRIs that are displayed on the screen there, Madam President, do you agree with the relative levels of spending for each of these initiatives?

A Yes. It's a start.

- 2 Q Do you think -- and why do you say that?
- 3 A Because when I look at blight -- and I know the state of
- 4 | the city right now, and we're constantly having more
- 5 | foreclosures, and as homes sit empty, blight expands, and so
- 6 | I think that's just a start. And when also you look at what
- 7 | the blight task force has submitted, \$440 million is not a
- 8 lot of money to spend on blight when you know how many
- 9 abandoned properties are in the city and the state of the
- 10 city as you drive through the city.
- 11 Q And as you look down the list here, do you believe that
- 12 | the money that's designated for those initiatives is needed?
- MR. MCCARTHY: Your Honor, just same objection, for
- 14 the record.
- 15 THE COURT: All right. Overruled. Go ahead.
- 16 THE WITNESS: Again, I think that it's a start
- 17 | because, again, I also think that public safety -- although I
- 18 | am not the commissioner or the chief and I don't know what
- 19 | their average spendings are when they talk about replacing
- 20 | the cars that have thousands and thousands of miles on them,
- 21 | the EMS trucks, the fire trucks, but I think that it is a
- 22 | good start to help the services in the City of Detroit.
- 23 BY MR. SHUMAKER:
- 24 | Q Do you agree with how the initiatives are prioritized?
- 25 A Yes, I do.

- 1 | Q Based on what you've learned about these initiatives, do
- 2 | you believe implementing them will allow the city to provide
- 3 Detroiters with adequate city services?
- 4 A Yes, I do.
- 5 Q Is it city council's intention if this plan of adjustment
- 6 is confirmed to pursue the RRIs described in the disclosure
- 7 statement?
- 8 A Yes. I have talked to my colleagues as well, so most
- 9 definitely.
- 10 | Q Could you describe for the Court what steps city council
- 11 | will take to make sure these initiatives are carried out?
- 12 A We will work as a team with the mayor collaboratively and
- 13 | the departments collaboratively to make sure that the
- 14 | services are improving and are adequate for the citizens in
- 15 | the City of Detroit. We will do our part with contracts and
- 16 | with the budget to ensure that the dollars that are being
- 17 | reinvested into the city will be spent where they should be
- 18 spent.
- 19 Q Madam President --
- 20 MR. SHUMAKER: You can take that down, please.
- 21 BY MR. SHUMAKER:
- 22 | Q Madam President, early on in the bankruptcy, did you hear
- 23 about the possibility of city workers having their pensions
- 24 | cut?
- 25 A Yes.

- 1 | Q Did the possibility of those cuts have an impact on you?
- 2 A Most definitely.
- 3 Q And what was that impact?
- 4 A Well, when you work a job and you look forward to
- 5 | retiring, you look forward to the dollars that you will have
- 6 to care for yourself and your family, and to know that your
- 7 pensions will be drastically cut and the money that you
- 8 expected to receive you will not be receiving, that
- 9 definitely has an effect on you.
- 10 Q Affect your morale?
- 11 A It can, yes.
- 12 Q Do you believe it affected the morale of others?
- MR. WAGNER: Objection, your Honor.
- 14 THE WITNESS: I have heard others say --
- MR. WAGNER: Objection.
- 16 THE WITNESS: -- that --
- 17 THE COURT: One second, Ms. Jones. What's the
- 18 | objection, please?
- MR. WAGNER: The objection is, number one, it's
- 20 hearsay. Number two, to the extent that a witness is
- 21 | testifying to the impact of some event on either the intent
- 22 | or the state of mind of other individuals -- in this case, a
- 23 | fairly large class -- the law sets out ways in which that
- 24 proof has to be put before the Court. The way that sort of
- 25 | proof is put before the Court is not anecdotal evidence.

- It's put in the -- it's put before the Court in the form of some survey, and that survey has to be conducted pursuant to standards set by the <u>Manual for Complex Litigation</u> in federal cases, so to have one witness testify to the impact of something on others is of no probative value in addition to being hearsay.
  - MR. SHUMAKER: Your Honor, the witness has testified that she's had multiple conversations on a daily basis with workers and employees of the city. The question is whether she believes it affected their morale. It's not asking for an out-of-court statement.
- THE COURT: The objection is overruled. Go ahead, please.
  - THE WITNESS: Thank you. Yes. I have heard others indicate that they have worked hard and that they look forward to receiving adequate dollars when they retire from the City of Detroit.
- 18 BY MR. SHUMAKER:
- 19 Q Madam President, you're aware that if Judge Rhodes
- 20 | confirms the plan, there will be a Financial Review
- 21 | Commission; correct?
- 22 A Yes.

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- 23 Q What is your understanding about what the Financial
- 24 Review Commission will do?
- 25 A The Financial Review Commission will be there to oversee

- 1 | the budget and contracts that exceed \$750,000. They will be
- 2 | there as an oversight once we come out of the bankruptcy case
- 3 | to make sure that the council and the mayor and the city is
- 4 doing what we should do to stay on track.
- 5 Q Now, you mentioned the \$750,000 and the contracts. Could
- 6 | you elaborate on that a little bit for the Court? What role
- 7 | will the Financial Review Commission have with respect to the
- 8 | city's contracting process?
- 9 A They will -- they have the -- they have the ability to
- 10 approve contracts that exceed \$750,000.
- 11 | Q Now, were you in favor of this oversight by the Financial
- 12 Review Commission?
- 13 A I was not at first in favor of it.
- 14 Q Why was that?
- 15 | A First of all, there were some concerns with council not
- 16 | having a role or not having a seat on the financial oversight
- 17 | commission, and then there was concerns with the amount of
- 18 | work that council would be doing and with them having to
- 19 | approve contracts that exceed \$750,000 because we have quite
- 20 | a few contracts, and would it impair the day-to-day work of
- 21 the city.
- 22 | Q Now, you had these concerns. Did you do anything about
- 23 them?
- 24 A Yes.
- 25 Q What did you do?

- A I, as well as my colleagues -- and I can say that we've also been joined by another member of city council -- Member Scott Benson has joined us. All nine council members went up to Lansing to talk to the legislators in Lansing as well as to testify on the fact that we felt that council should have a seat on the financial oversight review board as well as the level of contracts of approval for council of the \$750,000 as well as the fact that we felt that the term of the financial oversight commission was entirely unacceptable having someone look at us and the work that we do and having to approve it for 20 years, and we felt that if we were able to do our job and to show that we could do our job without having a deficit in three years, then the oversight commission should go dormant and just come in if there was a problem where we could not do our job because we felt that we could.
  - MR. SHUMAKER: Could I ask Council Member Benson to stand for the Court so he can see?
- 18 THE COURT: Thank you, sir.
- 19 BY MR. SHUMAKER:
- 20 Q And so those issues that you just described you testified
- 21 | to the state legislature about; is that right?
- 22 A Correct.

- 23 | O Okay. Did the legislature make changes to incorporate
- 24 the changes you suggested?
- 25 A Most definitely.

1 | Q Do you believe that you will be able to work effectively

- 2 | with the Financial Review Commission if the plan of
- 3 adjustment is approved?
- 4 A Yes. Council has a seat on the Financial Review Board --
- 5 | Commission. I think that it's going to be important that
- 6 there's some input from myself, as council president, because
- 7 | we're doing the budget and we're working with it every day,
- 8 | as well as from the mayor.
- 9 Q Do you believe the city council will be able to work
- 10 | effectively with the Financial Review Commission?
- 11 A Yes, I do.
- 12 | Q Madam President, if the plan is confirmed, will you work
- 13 | with the mayor to implement the plan of adjustment?
- 14 A Most definitely.
- 15 O How?
- 16 A We will continue to collaborate and talk about the things
- 17 | that the city needs to receive adequate services. I'm sure
- 18 | he will continue to collaborate with my colleagues to make
- 19 | sure that we have no deficit and that the budget criterias
- 20 are met.
- 21 | Q If the plan is confirmed, will you work with the mayor to
- 22 | implement the RRIs?
- 23 A Yes, I will --
- 24 O How?
- 25 A -- and, yes, we will.

- 1 0 How?
- 2 A Again, we will continue to collaborate making sure that
- 3 | the monies are spent where they are appropriated to be spent
- 4 and making sure that the citizens are receiving the adequate
- 5 | services that they need to receive to be able to say, "I'm
- 6 happy to live in the City of Detroit."
- 7 | Q Do you think at the end of this process if the plan is
- 8 | confirmed that the city will be better off?
- 9 A Yes.
- 10 Q Why?
- 11 A Because all for so long -- and I've been on council nine
- 12 | years -- I've watched the city fight to see do we pay Peter
- 13 or do we pay Paul, and now we'll be able to know who we're
- 14 paying and be able to have the money to pay them and to be
- 15 | able to give the citizens, again, adequate services that they
- 16 deserve to have as a taxpaying citizen in the city.
- 17 MR. SHUMAKER: Thank you, Madam President. Those
- 18 | are all the questions I have, your Honor.
- 19 MR. WAGNER: Your Honor, Jonathan Wagner from Kramer
- 20 Levin on behalf of the holders of certificates of
- 21 participation.
- 22 CROSS-EXAMINATION
- 23 BY MR. WAGNER:
- 24 Q Good morning, Madam President.
- 25 A Good morning.

- MR. WAGNER: Could I have the monitor turned so that
  I can make sure that whatever document is being put up that
  the right portion is being highlighted?
- 4 MR. SHUMAKER: It's right there.
- 5 THE COURT: Is there a screen built in there?
- 6 MR. WAGNER: Oh, got it. Okay.
- 7 THE COURT: I think you're all set.
- 8 MR. WAGNER: Okay. Thank you so much.
- 9 BY MR. WAGNER:
- 10 | Q Madam President, you described the duties that you have
- 11 | as city council president. You have one additional duty. Am
- 12 I right?
- 13 | A I have a lot of duties, yes.
- 14 Q One of those duties is that you're the designee by the
- 15 | city council to the board of the Police and Fire Retirement
- 16 | Systems; correct?
- 17 A I am a trustee, yes.
- 18 | Q And you've been a trustee for four years?
- 19 A Yes.
- 20 Q And am I right that one of your obligations as trustee is
- 21 | to pick a realistic reinvestment rate assumption based on the
- 22 | board's investment analysis recommendations?
- 23 A I'm sorry. Can you --
- 24 Q Sorry. Am I right that one of your obligations as a
- 25 | trustee is to pick a realistic reinvest -- a realistic

- investment rate assumption for the pension fund -- for the pension fund?
- 3 MR. SHUMAKER: Objection, your Honor. This is 4 outside the scope of the direct.
- MR. WAGNER: Your Honor, we've dealt with that issue from the outset. We all agree that question -- that we could ask questions beyond the scope.
- 8 THE COURT: Well, plainly not everyone agrees, but 9 the objection is overruled.
- MR. WAGNER: Thank you. Well, we agreed back then.
- 11 THE COURT: Oh, all right.
- 12 MR. WAGNER: You can --
- 13 THE COURT: The objection is overruled. Let's
- 14 proceed.
- 15 BY MR. WAGNER:
- 16 | Q Do you want me to repeat the question?
- 17 A Yes, please.
- 18 Q Am I right that one of the obligations you have as
- 19 | trustee is to pick a realistic investment rate for the fund?
- 20 A Yes.
- 21 | Q And have you acted prudently as a member of board?
- 22 A Yes.
- 23 | Q And to your knowledge, have the other board members acted
- 24 prudently?
- 25 A Yes.

- 1 | Q And did you make any decisions on that board under
- 2 duress?
- 3 A No.
- 4 Q By the way, who's the chairman of the PFRS board today?
- 5 A Who is the chairman today?
- 6 Q Yes.
- 7 A Mr. Diaz.
- 8 Q And who was the chairman before him? Was it Mr. Gnatek?
- 9 A George --
- 10 | O Was it Mr. Gnatek?
- 11 A George Orzech.
- 12 | Q And has the -- by the way, you review your e-mails
- 13 | concerning PFRS matters; is that correct?
- 14 A Most of the time, yes.
- 15 | Q Has the PFRS board from time to time issued public
- 16 | statements about the PFRS?
- 17 A We have a public relations, yes.
- 18 Q And when those statements are issued, are they vetted
- 19 | with other board members?
- 20 A I'm sorry. Can you repeat that?
- 21 Q When PFRS -- for example, when Mr. Gnatek issues
- 22 | statements, does he vet those statements with other board
- 23 members?
- 24 A Yes.
- MR. WAGNER: Can you put up Exhibit 1022?

- 1 BY MR. WAGNER:
- 2 Q Actually, let me go back a step. When PFRS issues
- 3 | statements, public statements, those public statements are
- 4 | accurate, are they not?
- 5 A I'm sorry. I didn't see that.
- 6 Q Oh, I'm sorry. You can look at me. I'm right that when
- 7 PFRS makes public statements, it takes care to make sure
- 8 | those statements are accurate; correct?
- 9 A Correct, but I did not see what was --
- 10 Q Okay. I'm sorry. Now we'll put up Exhibit 1022.
- MR. WAGNER: Your Honor, this document is in
- 12 evidence pursuant to your Honor's September 2nd order.
- 13 THE COURT: Thank you.
- 14 BY MR. WAGNER:
- 15 | Q Is that your e-mail address at the bottom there? Do you
- 16 | see it, bjones@detroitmi.gov? Is that your e-mail address?
- 17 I think it's the second line there. Do you see that?
- 18 A Yes.
- 19 | Q And who is Mr. Cetlinski?
- 20 A I'm sorry. Who was the --
- 21 | Q Who is Mr. Cetlinski? You see at the top it says "From
- 22 David Cetlinski"?
- 23 A Secretary, board secretary.
- 24 MR. WAGNER: Can you turn to the fourth page of the
- 25 document, and can you highlight the third paragraph?

- 1 BY MR. WAGNER:
- 2 Q Actually, do you see at the top it says, "Statement from
- 3 | Police and Fire Retirement Systems of the City of Detroit
- 4 | regarding pension funding levels"? Do you see that?
- 5 A Yes.
- 6 Q And do you see the sentence highlighted in the middle of
- 7 this paragraph, "The PFRS fund is 96.1-percent funded. With
- 8 respect to funded status, the PFRS fund is in the top ten
- 9 percentile of public pension funds with a billion dollars or
- 10 | more in assets. What this means is the PFRS pension fund's
- 11 level of funding is better than 90 percent of the public
- 12 pension funds in the entire nation. The PFRS fund has nearly
- 13 | 3.1 billion in assets and is being managed with great
- 14 efficiency." Do you see that in the statement by PFRS? Do
- 15 | you see that? Do you see that?
- 16 A Yes.
- 17 Q And that was an accurate statement when this statement
- 18 | was issued by the PFRS; correct?
- 19 A Yes.
- 20 | Q And are you aware today the PFRS has a statement on its
- 21 | website indicating that the PFRS is 89.1-percent funded? Are
- 22 | you aware of that?
- 23 A No, I'm not.
- 24 | Q And you never voiced any disagreement with the statements
- 25 | that I just showed you, did you?

- 1 A No, I did not.
- 2 | Q Now, you gave some testimony about morale. Do you recall
- 3 that?
- 4 A Pardon me?
- 5 | Q You gave some testimony just before about morale;
- 6 correct?
- 7 A Yes.
- 8 | Q You've not spoken to every employee in the City of
- 9 Detroit, have you?
- 10 A Every employee?
- 11 Q Yes.
- 12 A No, I have not.
- 13 | Q And you don't know whether the city has an attrition
- 14 | problem with respect to employees, do you?
- 15 A I do not work in HR, no.
- 16 | Q And you don't know whether the city has a problem
- 17 retaining employees; correct?
- 18 A Say that again.
- 19 | Q You don't know whether the city has a problem retaining
- 20 | employees, do you?
- 21 A I can tell you that I do know that people have said to me
- 22 | that they have a concern with what their pensions are going
- 23 | to be when they retire. They have a concern with their level
- 24 of benefits that they are now receiving. No, not every
- 25 | employee has said that because I do not talk to every

- 1 | employee, but some have said that.
- MR. WAGNER: Your Honor, can I have the -- can I
- 3 | have the witness answer the question whether she knows
- 4 | whether the city has a problem retaining employees?
- 5 THE COURT: Go ahead, ma'am.
- 6 THE WITNESS: No, I do not.
- 7 BY MR. WAGNER:
- 8 Q And am I right that a job with the City of Detroit is
- 9 | considered a good job?
- 10 A Say that again.
- 11 | Q Am I right that a job with the City of Detroit is
- 12 | considered a good job?
- 13 A I can't answer that today.
- 14 Q Okay.
- MR. WAGNER: Your Honor, may I approach with her
- 16 deposition transcript?
- 17 THE COURT: Yes.
- 18 MR. WAGNER: I'm sorry. I apologize. I didn't
- 19 distribute to your Honor the document that I just referenced.
- 20 Would you like for me to --
- 21 THE COURT: Yes, please.
- MR. WAGNER: Okay. I'm sorry.
- 23 BY MR. WAGNER:
- 24 | Q Can you turn to -- can you turn to your deposition, Madam
- 25 President? It's page 100.

- 1 | A I'm sorry. Which page?
- 2 | Q Page 100, line 14 to 16. Do you have it there?
- 3 A Yes.
- Q And were you asked the following question, and did you give the following response at your deposition?
- "Question: Is a job with the City of Detroit considered a good job?
- 8 Answer: Yes."
- 9 Did you give that testimony at your deposition in
- 10 August?
- 11 A Yes, I did.
- 12 Q Okay. Now, you testified concerning the impact on morale
- 13 of changes to benefits. Do you recall that testimony?
- 14 A Yes.
- 15 | Q And were you including health benefits as well in your
- 16 testimony?
- 17 A Yes.
- 18 Q And you recounted for us statements that -- or your
- 19 | impression of statements that people made to you, employees
- 20 made, but isn't it a fact that no one has said to you that
- 21 any change in benefits affected their morale?
- $22 \mid A$  At the time I took this deposition, that is correct, but
- 23 | that has changed because many other people have talked to me
- 24 | since I took this deposition.
- 25 | Q Did you have the opportunity to amend your deposition

- 1 transcript?
- 2 | A I beg your pardon?
- 3 Q Did you have the opportunity to amend your deposition
- 4 | transcript, to make any changes that you wanted to make?
- 5 A On that day, yes.
- 6 Q Afterwards, did you make any changes to your transcript?
- 7 A No. I didn't know I could.
- 8 | Q And you don't know whether active employees -- at least
- 9 at the time of your deposition, you didn't know whether
- 10 | active employees expressed concern with respect to any
- 11 | changes in retiree health benefits had any impact on them;
- 12 | correct?
- 13 A Again, on August the 4th, that was the correct answer,
- 14 | but since then employees have talked to me.
- 15 | Q At least as of the time of your deposition, you had no
- 16 | such conversations; correct?
- 17 A At that point, I told you I did not know; correct.
- 18 Q And am I right that you don't know whether any of these
- 19 | changes have had any impact on employee productivity;
- 20 | correct?
- 21 A On August the 4th, you are correct.
- 22 Q Okay.
- 23 A Again, that has changed.
- 24 Q And am I right that with respect to you, your own
- 25 | productivity has increased since the cuts were announced;

correct?

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- 2 A As council president; correct.
- MR. WAGNER: Nothing further, your Honor.
- 4 MR. MCCARTHY: Your Honor, Ed McCarthy with Weil
- 5 Gotshal on behalf of FGIC.
  - CROSS-EXAMINATION
- 7 BY MR. MCCARTHY:
- 8 Q It's nice to meet you, Madam President.
- 9 A Nice to meet you as well.
- 10 Q I represent one of the financial creditors, FGIC, in this
- 11 | bankruptcy, and I have just a few questions for you. Most of
- 12 them come from topics that were discussed at your deposition,
- 13 | which you have in front of you already.
- 14 A That's fine.
- 15 | Q If you need to refresh your memory on something, please
- 16 | let me know. I want to start by talking about the term of
- 17 | the emergency manager. It's your understanding that during
- 18 | the term of his tenure, Kevyn Orr had the last word on
- 19 | actions of the city council; right?
- 20 A During the term of his tenure? Right now he does not
- 21 | have the last word, but, yes, because the duties and
- 22 | responsibilities are now to the city council and to the mayor
- 23 unless it reflects the plan of adjustment or the bankruptcy.
- 24 Q And I could have been more clear. Two weeks ago before
- 25 | the change during the --

- 1 A Yes.
- 2 | Q During the term of his term there, Kevyn Orr had the last
- 3 | word on city council actions; right?
- 4 A Yes.
- 5 Q Okay. And at that time, you didn't think it was a good
- 6 | idea for Mr. Orr to have the last word on actions of the city
- 7 | council; correct?
- 8 A Correct.
- 9 Q And, in fact, there were several decisions that Mr. Orr
- 10 and his team made that you disagreed with; right?
- 11 A Correct.
- 12 | Q In particular, for instance, you did not agree with his
- 13 decision regarding the privatization of garbage collection in
- 14 | the city; right?
- 15 A Correct.
- 16 | Q And you didn't agree with Mr. Orr's decision regarding
- 17 | Belle Isle; right?
- 18 A Correct.
- 19 | Q And the council actually voted against leasing Belle Isle
- 20 | to the state; right?
- 21 A Correct.
- 22 | Q And you also didn't believe that the 440 or so million
- 23 | that was indicated that it should go to blight under the RRIs
- 24 | that you looked at in talking to Mr. Shumaker -- you didn't
- 25 | believe that that amount of money was sufficient to remedy

- 1 | blight in the city; correct?
- 2 | A I believe we need more; correct.
- 3 Q So you believe the amount of money that's indicated in
- 4 | the RRIs is insufficient; right?
- 5 A I believe that we need more.
- 6 Q Let's move on and talk about the reinvestment initiatives
- 7 | a little bit again.
- 8 A Um-hmm.
- 9 Q The plan lays out the recommended initiatives for
- 10 | numerous city departments; right?
- 11 A Correct.
- 12 Q Now, you did not assist Mr. Orr in coming up with the
- 13 | steps needed to improve each department as it's listed in the
- 14 | initiatives; right?
- 15 A I'm sorry. Repeat that.
- 16 | Q You personally, you did not assist Mr. Orr in coming up
- 17 | with the steps that are needed to improve each department as
- 18 | it's listed in the RRIs; correct?
- 19 A Correct.
- 20 Q And you didn't assist any department head or Mr. Orr's
- 21 | consultants in coming up with the steps that are needed as
- 22 | they're listed in the RRIs; right?
- 23 A Correct.
- 24 Q Yet, in your view, it's up to you and the city council
- 25 | along with the mayor to implement those reinvestment

- 1 initiatives; right?
- 2 A Correct.
- 3 Q And you talked about this a little bit. You're familiar
- 4 | with the Financial Review Commission Act; right?
- 5 A Correct.
- 6 Q And under the Financial Review Commission Act, you
- 7 | believe the city council and the mayor retain the ability to
- 8 | run the day-to-day operations for the city; right?
- 9 A Correct.
- 10 | Q And you believe that as part of those day-to-day
- 11 operational decisions, the city council and the mayor have
- 12 | retained the ability to decide how that \$1.7 billion or so
- 13 under the RRIs should be spent; right?
- 14 A The 1.7 under the RRI is already allocated as to how that
- 15 | money will be spent.
- 16 | Q And the city council and the mayor retain the ability to
- 17 decide how that money in the reinvestment initiatives should
- 18 | be spent; is that right?
- 19 A The city council and the mayor will, to the best of their
- 20 ability, implement the allocation of the money that is in the
- 21 RRTs.
- 22 | Q Could you turn to your deposition at page 78, please?
- 23 MR. SHUMAKER: I'm sorry. Which page?
- MR. MCCARTHY: Page 78.
- MR. SHUMAKER: 78.

- 1 BY MR. MCCARTHY:
- 2 | Q And once you're at page 78, I'm going to go to line 21,
- 3 Ms. Jones.
- 4 A I'm sorry. Line --
- 5 Q 21.
- 6 A Yes.
- 7 Q Let me know when you're there. Are you there?
- 8 A Yes, I said.
- 9 Q Thank you. And at your deposition in August of this 10 year, were you asked the following question, and did you
- 11 provide the following answer?
- 12 "Question: And as part of those day-to-day
- operational decisions, the city council and the
- mayor have the ability to decide how that 1.4
- 15 | billion" -- and, of course now it's 1.7 billion, but
- "that 1.4 billion in the reinvestment initiatives
- should be spent; is that right?
- 18 Answer: That is correct."
- 19 Were you asked that question, and did you provide
- 20 | that answer at your deposition?
- 21 A On August the 4th, yes.
- 22 | Q Thank you. And it was important to you as part of the
- 23 | Financial Review Commission Act that the city council and the
- 24 | mayor retained the ability to run the day-to-day operations
- 25 of the city; right?

- 1 A Correct.
- 2 Q Let's talk a little bit about the plan of adjustment now.
- 3 Now, it's your view that the -- I think we heard that the
- 4 plan of adjustment is feasible?
- 5 A Yes.
- 6 Q But to be clear, you have not gone through independently
- 7 and verified the numbers that are in the City of Detroit's
- 8 | ten-year financial projections; right?
- 9 A What I have done is talk to the departments that will be
- 10 allocating those funds.
- 11 | Q Okay. And my question was a little different, so if you
- 12 can just try to answer my question and my question only,
- 13 please.
- 14 A Well --
- 15 | Q And I'll say it again. To be clear, you have not
- 16 personally gone through and independently verified the
- 17 | numbers in the City of Detroit's ten-year financial
- 18 | projections; right?
- 19 | A I answered the question to the best of my ability in
- 20 talking to the department heads.
- 21 | Q And in addition to department heads, you relied on others
- 22 | from the bankruptcy consultants at Jones Day and Conway
- 23 | MacKenzie and Miller Buckfire to help with that analysis of
- 24 | the ten-year projections; is that fair?
- 25 A I have talked to them as well, yes.

- 1 | Q And you relied on others for the analysis of the numbers
- 2 | and figures that are also in the city's four-year
- 3 | projections; correct?
- 4 A Correct.
- 5 | Q In fact, you relied on others and have not independently
- 6 | verified yourself all of the numbers that are contained in
- 7 | the restructuring and reinvestment initiatives; right?
- 8 A When you say "independently," can you please tell me what
- 9 you mean, "independently"? Are you saying that I get someone
- 10 outside to come in to verify those numbers?
- 11 | Q Yes, that you personally -- you personally have not sat
- 12 down and verified yourself without the help of others that
- 13 | those numbers are accurate as they show up in the plan of
- 14 | adjustment; is that fair? Do you agree with me on that?
- 15 | A Well, I don't know if that's fair because, as I
- 16 | indicated, in talking to the department heads, I believe that
- 17 | that is independently talking to those who allocate those
- 18 funds.
- 19 Q Could you turn to your deposition at page 155, please?
- 20 And when you're at page 155, please turn to page 8. Are you
- 21 there?
- 22 A Yes.
- 23 | Q And at your deposition on August 4th, were you asked the
- 24 | following question, and did you provide the following answer?
- 25 "Question: Have you independently verified any

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of the numbers that are contained within Exhibit
1
              1 -- Exhibit I -- excuse me -- to the RRIs?
 2
 3
                 Answer: No, I have not."
 4
              Were you asked that question, and did you provide
     that answer?
 5
        Yes, I did.
 6
 7
       Thank you.
              THE COURT: Could you give her complete answer,
 8
 9
     counsel --
10
              MR. MCCARTHY: Absolutely.
              THE COURT: -- after, "No, I did not" -- "No, I have
11
12
    not"?
              MR. MCCARTHY: I'm sorry, your Honor. I thought I
13
14
     had it covered, and I believe -- I thought it was on the
15
     screen.
    BY MR. MCCARTHY:
16
17
        The answer was, "No, I have not, period. I have a
18
     financial -- a fiscal analyst department that works for the
19
     city council to evaluate." That was your full answer;
20
     correct?
21
        That was the answer, yes, and I am giving you the rest of
22
     the answer now.
23
     O Okay. Thank you. I want to move on, so you can put that
24
     down. At the time of your deposition -- I think we heard
25
     this already, but I want to confirm -- you had not reviewed
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- 1 | the full amended disclosure statement page to page; right?
- 2 A At the time of the deposition; correct.
- 3 | Q And you haven't reviewed the recommended reinvestment
- 4 | initiatives for each department now either, have you?
- 5 A Have I reviewed it now?
- 6 0 Yes.
- 7 A Yes, I have.
- 8 Q You haven't reviewed any of the reports prepared by
- 9 | Conway MacKenzie on the reinvestment initiatives, have you?
- 10 A I'm sorry. Repeat that?
- 11 | Q Have you reviewed any reports prepared by Conway
- 12 | MacKenzie on the reinvestment initiatives?
- 13 A No.
- 14 | Q At the time of your deposition, you hadn't walked through
- 15 | each of the restructuring initiatives with Mr. Mayor Duggan,
- 16 | had you?
- 17 A I'm sorry. Say that again.
- 18 Q At the time of your deposition, you hadn't walked through
- 19 | each of the restructuring initiatives with Mayor Duggan, had
- 20 you?
- 21 A No, I had not.
- 22 | Q And you hadn't sat down with Mayor Duggan and gone
- 23 | through the amount of money that had been allocated under the
- 24 | RRIs for each of the city departments; right?
- 25 A No, I had not.

1 Q And the few times that you had talked to Mr. Orr, you

- 2 | never talked to Mr. Orr about the specific measures in
- 3 | spending for each of the city's departments; right?
- 4 A No, I had not.
- 5 | Q And you didn't do any independent analysis or
- 6 verifications of the figures listed in the plan of adjustment
- 7 | for spending under the reinvestment initiatives, did you?
- 8 A No, I have not.
- 9 Q I'm going to talk a little bit about the city assets.
- 10 You're familiar with certain aspects of the city charter;
- 11 right?
- 12 A Yes.
- 13 | Q And the city charter sets out a process that the city
- 14 | needs to adhere to when it attempts to sell a city asset;
- 15 right?
- 16 A Correct.
- 17 | Q And the city council needs to vote on all asset sales;
- 18 right?
- 19 A Correct.
- 20 Q And the city charter requires that the city has to take a
- 21 | certain amount of bids before it sells an asset; right?
- 22 A Correct.
- 23 | Q And when the city attempts to sell a city asset, one
- 24 | consideration for the council is that the city obtain the
- 25 | best possible value for the asset; right?

- 1 A Correct.
- 2 | Q And moving on to the grand bargain, you're familiar with
- 3 | what the grand bargain is in this bankruptcy when it's been
- 4 referred to; right?
- 5 A Correct.
- 6 Q And you're aware that under the terms of the grand
- 7 | bargain, the city will transfer the art that's in the DIA
- 8 | collection to a nonprofit in return for funding from
- 9 | foundations that will be provided to pensioners; right?
- 10 A Correct.
- 11 | Q And the terms of the sale of the art in the DIA to the
- 12 | nonprofit, that was presented to the city council for
- 13 | approval; right?
- 14 A Correct.
- 15 | Q And you and the city council voted in favor of the sale
- 16 of the DIA assets; right?
- 17 A Correct.
- 18 | Q But when you voted to approve that sale of the DIA
- 19 | assets, at that time you didn't have any idea as to how many
- 20 pieces of art were in the museum, did you?
- 21 A Correct.
- 22 | Q And when you voted to approve that sale of the DIA
- 23 | assets, you didn't know how many people visit the museum;
- 24 right?
- 25 A Correct.

- 1 | Q And when you voted to approve the sale of the DIA
- 2 | collection, you had not made any attempt to determine the
- 3 | value of the entire collection of the art at the museum;
- 4 correct?
- 5 A Correct.
- 6 Q And when you voted to approve the sale of the DIA art
- 7 | collection, you had not reviewed any economic analysis that
- 8 detailed the economic contribution of the DIA to the city;
- 9 right?
- 10 A Correct.
- 11 | Q And, in fact, you don't know whether one of those
- 12 | economic analyses exists; isn't that right?
- 13 A Personally; correct.
- 14 | Q Now, you personally at the time -- let's keep it at that
- 15 | time frame, the time when you voted to approve the sale of
- 16 | the assets in the DIA to the nonprofit. You personally at
- 17 | that time had not analyzed whether the City of Detroit owned
- 18 | the art at the DIA; right?
- 19 A I was told that the city owned the art, yes.
- 20 Q And you believe the city does own that art; right?
- 21 A Yes.
- 22 | Q You haven't reviewed any analysis regarding restrictions
- 23 on the art at the DIA, have you?
- 24 A No.
- 25 Q Outside of the grand bargain, the city council has not

1 | analyzed any other ways to monetize the art that's in the

- 2 | collection of the DIA; right?
- 3 A Correct.
- 4 Q You don't know how many municipalities in this country
- 5 operate without an art museum within the municipality, do
- 6 you?
- 7 A No, I do not.
- 8 Q And the City of Detroit has a number of art museums;
- 9 isn't that right?
- 10 A Correct.
- 11 | Q And each of those art museums provides art and culture to
- 12 | the people of the City of Detroit; correct?
- 13 A Correct.
- MR. MCCARTHY: I have no further questions at this
- 15 | time. Thank you.
- MS. O'GORMAN: Good morning, your Honor.
- 17 CROSS-EXAMINATION
- 18 BY MS. O'GORMAN:
- 19 Q Good morning --
- 20 A Good morning.
- 21 Q -- Ms. Jones. My name is Debra O'Gorman. I represent
- 22 one of the objectors to the bankruptcy plan. Now, the
- 23 | employees of the City of Detroit do not report to you, do
- 24 they?
- 25 A I'm sorry.

1 | Q The employees of the city do not report to you, do they?

- 2 | A I have employees, yes. I have employees. All of the
- 3 | employees of the city do not report to me, but I have
- 4 | employees as city council member.
- 5 Q Okay. But other than those -- how many employees report
- 6 to you?
- 7 A How many employees do I have?
- 8 Q Right.
- 9 A Five.
- 10 Q Okay. So other than those five employees, no other
- 11 | employees of the city report to you; correct?
- 12 A There are the administrative staff of the city council
- 13 | that reports to the council president as well as the
- 14 legislative policy division.
- 15 | Q And it's not your job to monitor the staffing or
- 16 | employment levels of various city departments; correct?
- 17 A I'm sorry. I can't hear you.
- 18 Q It's not your job to monitor --
- 19 THE COURT: Speak right into the microphone and slow
- 20 down a bit.
- 21 MS. O'GORMAN: I'm not sure I can get much closer,
- 22 | but I'll try.
- 23 BY MS. O'GORMAN:
- 24 | Q It's not your job to monitor the staffing or employment
- 25 | levels of the city departments, is it?

- 1 A That is correct.
- 2 | Q And it's not your job to monitor the productivity of city
- 3 | employees; correct?
- 4 A Other than the ones I just spoke of, that is correct.
- 5 Q And it's not your job to monitor the morale of city
- 6 employees; correct?
- 7 A That is correct.
- 8 Q And it's not your job to monitor attrition among city
- 9 employees; correct?
- 10 A That is correct.
- 11 | Q Now, you have not conducted any formal studies regarding
- 12 | the impact of pension benefit cuts to retirees on employee
- 13 | productivity, have you?
- 14 A No, I have not.
- 15 | Q And you're not aware of any such studies having been
- 16 | done, are you?
- 17 A I beg your pardon?
- 18 | Q Are you aware of anybody else having done such studies?
- 19 A No, I am not.
- 20 Q And you have not conducted any studies regarding the
- 21 effect of the pension cuts to retirees on employee morale,
- 22 have you?
- 23 A No, I have not.
- 24 | Q And you're not aware of any such studies, are you?
- 25 A No, I am not.

1 | Q And you've not conducted any studies regarding the impact

- 2 of pension cuts to retirees on employee retention, have you?
- 3 A No.
- 4 Q And you're not aware of any such studies; right?
- 5 A Correct.
- 6 Q Now, you were elected to your position; is that correct?
- 7 A Yes.
- 8 Q And winning the election took time and effort; right?
- 9 A I beg your pardon?
- 10 | Q Winning the election took time and effort on your part;
- 11 | correct?
- 12 A Correct.
- 13 | Q And you had to raise money for your campaign; correct?
- 14 A Correct.
- 15 | Q And you didn't run for city council because of the salary
- 16 | you would receive; correct?
- 17 A I'm sorry.
- 18 Q You did not run for city council because of your --
- 19 THE COURT: What's the relevance of this?
- 20 MS. O'GORMAN: Well, she has testified about
- 21 employee motivations and her own experience and the impact of
- 22 | the plan on her.
- 23 THE COURT: I'm going to ask you to move on.
- 24 THE WITNESS: I'm sorry.
- 25 THE COURT: I have sustained my own objection to the

- 1 question.
- 2 BY MS. O'GORMAN:
- 3 Q You didn't run for city council because of the pension
- 4 | benefits you would receive --
- 5 A No.
- 6 Q -- did you?
- 7 THE COURT: Like I say, I'm going to ask you to move
- 8 on.
- 9 MS. O'GORMAN: Okay.
- THE COURT: The witness' personal views on these questions is not relevant.
- MS. O'GORMAN: Okay. That's all I have. Thank you.
- MR. SHUMAKER: No redirect, your Honor.
- 14 THE COURT: If the Court does confirm the plan, are
- 15 you, as the president of the city council, committed to
- 16 | implement the plan?
- 17 THE WITNESS: Yes, I am.
- THE COURT: And is it your belief that the city
- 19 | council is committed to implement to plan?
- 20 THE WITNESS: I have talked to most of my
- 21 | colleagues, your Honor, and yes. And if I can add, we have
- 22 | also been joined by President Pro Tem Cushingberry.
- 23 THE COURT: Sir, would you stand for recognition,
- 24 | please? Thank you. Thank you, ma'am. As you know, the plan
- 25 does not provide for a public sale of the art at the Detroit

Institute of Arts.

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THE WITNESS: Yes.

THE COURT: Do you have a position on whether the art at the Detroit Institute of Arts should be sold to pay creditors of the city?

THE WITNESS: My position is, per the city charter, the city should provide art and culture to the citizens of the City of Detroit, and the art -- protecting the art in the DIA is helping to follow the city charter of the City of Detroit.

THE COURT: And what is your understanding of why the city charter has that provision in it?

THE WITNESS: Because the citizens of Detroit need culture and art provided to them. The citizens cry all the time about the taxes that they are paying, and they need something outside of just paying on taxes as cultivation for the city.

THE COURT: Okay. That's all I have. Anything further?

MR. WAGNER: No, your Honor.

MR. SHUMAKER: No, your Honor.

MR. MCCARTHY: No.

THE COURT: All right. Ma'am, you are excused.

24 | Thank you very much for coming today.

THE WITNESS: Thank you. Can I take my bottle of

water? 1 2 THE COURT: Yes. 3 (Witness excused at 9:45 a.m.) 4 MR. CULLEN: Good morning, your Honor. Thomas 5 Cullen of Jones Day representing the city. Mayor Duggan will 6 be our next witness, and he is being retrieved from another 7 room in the building. 8 THE COURT: Okay. Here he is. 9 MR. CULLEN: If I may approach, your Honor --10 THE COURT: Yes. Step forward, please, sir. MR. DUGGAN: Good morning. 11 12 MICHAEL DUGGAN, CITY'S WITNESS, SWORN THE COURT: All right. Please sit down over there. 13 14 DIRECT EXAMINATION 15 BY MR. CULLEN: Good morning, your Honor. 16 17 Good morning. Can you state your full name for the record, please, and 18 19 your address? 20 Michael Edward Duggan, 9240 Dwight, Detroit 48214. 2.1 And what's your current employment? 22 I am the mayor of Detroit. 23 Wanted to make sure we had the right guy. 2.4 That's me. 25 Where were you born, sir?

- 1 A The City of Detroit.
- 2 Q How much of your life have you spent in or around
- 3 Detroit?
- 4 A Well, I lived in the city for the first five years before
- 5 | my family moved to Livonia, and then in 1981 in my first
- 6 | summer clerkship when I was in law school I came to work
- 7 downtown Detroit, and I've worked in the city every day the
- 8 | last 32 or 33 years. And I moved back to the city in
- 9 February 2012.
- 10 | Q Do you still have family in the area?
- 11 | A I do. I've got family in Livonia, and my son and
- 12 daughter are now living in the City of Detroit, and our roots
- 13 | are here.
- 14 Q Where did you go to high school?
- 15 | A Catholic Central, which was at the time on West Outer
- 16 Drive in Detroit.
- 17 Q And where did you go to college?
- 18 A Did undergrad and law school at the University of
- 19 Michigan.
- 20 Q What did you do after law school?
- 21 | A I spent two years at a litigation firm in downtown
- 22 | Detroit, then two years as an assistant Wayne County
- 23 | corporation counsel, and then when Ed McNamara was elected
- 24 | Wayne County executive, I became the deputy county executive
- 25 in January 1987.

- 1 Q And how long did you serve in that position, sir?
- 2 A Fourteen years.
- 3 | Q Over that 14 years, I'd like you to characterize first
- 4 | what was your role as deputy county executive for Wayne
- 5 County?
- 6 A The way County Executive McNamara set it up, I was the
- 7 | chief operating officer for the county, so all 5,000 county
- 8 | employees, including the department heads, reported to me,
- 9 and I reported to the county executive.
- 10 | Q And during the time -- during the time that you first
- 11 | came in that position, are you able to characterize the state
- 12 of Wayne County's operations and finances in '87?
- 13 A Yeah. It was well-documented at the time, but Wayne
- 14 | County at the time was on the verge of bankruptcy. It was a
- 15  $\mid$  \$200 million general fund budget, and there was a \$130
- 16 | million accumulated deficit when we arrived. We had to sell
- 17 | tax anticipation notes in May just to make payroll because we
- 18 | were running out of cash. The city -- the county was running
- 19 | a huge deficit and a lot of talk of bankruptcy.
- 20 | Q And what did you do in your role in response to those
- 21 circumstances?
- 22 | A Well, I was working for the county executive, but we did
- 23 | a number of things, certainly the kind of management things
- 24 | you would expect with more professional management, tighter
- 25 | control on finances, but the county --

- 1 Q Can I ask you --
- 2 A Sure.

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- 3 | Q A little slower, Mr. Mayor.
- 4 A I'm sorry. I'll slow down. Thank you.
- 5 O Go ahead. Proceed.
- A The county's situation was somewhat different in that the problem was largely caused by state legislation that had made the county responsible for all indigent hospital bills with no ability to control the cost, and so the central issue was being able to change that legislation, and ultimately we went to Lansing and in December of 1987 passed a package that addressed the \$130 million accumulated deficit but also gave
  - Q Was there any state oversight in that package?

us the tools to go forward and run a balanced budget.

- 15 A There was. There was a state senator at the time by the
  16 name of John Engler who was a sponsor of the bill, and the
  17 way we ended up resolving the issue was the \$130 million or
- 18 so of back deficit, the State of Michigan levied a four-cent
- 19 statewide cigarette tax and sold bonds to pay off the
- 20 accumulated deficit. The state set up an Emergency Loan
- 21 | Board to oversee because the legislators who went on the hook
- 22 to bail out Wayne County wanted to be assured that we were
- 23 | not going to be back in two or three years, and so we were
- 24 required every year to submit a balanced budget to the
- 25 | Emergency Loan Board. The Emergency Loan Board had

significant oversight responsibility, and they had a hammer in that in any year in which we ran a deficit or failed to pay our bills, they could assess us the full interest that year on the outstanding bonds, which would have been -- I don't remember the numbers now, but in the range of nine or \$10 million, and so it was a very effective tool because we had county commissioners over the years who had a history of spending money we didn't have and using revenue assumptions that were overly rosy. Each year at budget time, we were able to say to the county commission, "If you do not adopt this honestly balanced budget, the state Emergency Loan Board is going to have the ability to take a number of steps," and after two or three years, people got in the habit of running a balanced budget, and ten or fifteen years later when the bonds were paid off, we had run a deficit every single year, and the loan board dissolved, but I don't believe there was a time when they actually had to step in.

- Q You said, "we had run a deficit every single year."
- 19 | A No. We had not run a deficit. I'm sorry. We had not
- 20 | run a deficit any single year in there, and so the loan board
- 21 | ultimately dissolved. I don't believe there was a time when
- 22 | the state actually had to step in and take any action. The
- 23 | loan board worked as intended.

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- 24 | Q What was your role in that budgeting process and in the
- 25 | interaction with the loan board?

- 1 | A Well, as the chief operating officer, the CFO reported to
- 2 | me, and I was responsible every year on signing off on the
- 3 | budget. I was the person probably most directly involved in
- 4 | working out the package with Lansing, but, you know, along
- 5 | with the county executive and the CFO we made darn sure that
- 6 | budget balanced. The last 14 years that we were there, we
- 7 | balanced the budget every single year.
- 8 | Q Did you derive any lessons from your experience in Wayne
- 9 | County that you would identify as relevant to your current
- 10 role?
- 11 A There's no question that I think that it -- I learned a
- 12 lot, but the first thing that you learn is one person doesn't
- do a turnaround. You need to recruit an extremely strong and
- 14 deep team to deliver services to the public on a cost-
- 15 | effective basis, and you need to be vigilant on your
- 16 revenues, and you need to be vigilant on your expenses. And
- 17 | you've got to plan two or three years ahead because you just
- 18 | never know what's coming up in the State of Michigan
- 19 economically.
- 20 Q After you left as deputy county executive, what was your
- 21 next job?
- 22 | A I was elected Wayne County prosecutor in 2000 and served
- 23 | in that position through 2003.
- 24 Q And after 2003, where did you go?
- 25 A I became the CEO of the Detroit Medical Center in January

- 1 of 2004.
- 2 Q Could you tell us what the Detroit Medical Center is?
- 3 A The Detroit Medical Center is a system of eight hospitals
- 4 | largely based in the City of Detroit, approximately 14,000
- 5 | employees, about 2,500 doctors, and it sees close to a
- 6 | million patients a year.
- 7 Q Does it have any particular mission with respect to its
- 8 patients or clientele?
- 9 A Well, most of the other hospital systems moved out of the
- 10 | City of Detroit over the last 20 or 30 years, but at one
- 11 | point when I was the CEO, the Detroit Medical Center saw more
- 12 | than one out of every five Medicaid patients in the State of
- 13 Michigan, but we took great pride in the fact that we treated
- 14 everybody regardless of ability to pay.
- 15 Q How did you get the job?
- 16 A The DMC board had fired the doctor who was running the
- 17 | medical center. The DMC had lost close to \$500 million in
- 18 | the previous five years. The board had voted to close
- 19 | Receiving Hospital, voted to close Hutzel Hospital, was about
- 20 to close Sinai Grace Hospital, and was down to 15 days cash
- 21 on hand. And they made a decision that they did not want
- 22 | somebody from the medical field, which they felt like the
- 23 | traditional thinking was leading them down the road they were
- 24 on. And so I was running for reelection as prosecutor, and
- 25 | the leadership of the DMC board approached me and said I was

- their choice to be the CEO of the medical center, and ultimately I made the decision to go.
- 3 Q What was the debt situation of DMC?
- 4 A When I came in, the bankruptcy attorneys were already
- 5 | hired, and we had 15 days of cash on hand, so it was
- 6 | pretty -- it was pretty dire.
- 7 Q And what was the status of the service delivery for DMC?
- 8 A Well, the service delivery was what was driving the
- 9 patients away. A lot of the doctors had left the system over
- 10 | the years, and if you were a patient who had gone to the
- 11 | emergency room, it probably took you three or four hours to
- 12 | see a doctor. And since the emergency room is our entry
- 13 | point for the great majority of our patients, we were simply
- 14 driving patients away. And when I got there, it was clear to
- 15 | me that while we had a financial issue with a number of
- 16 uninsured patients, we had a far greater issue in that we
- 17 | were delivering such poor service, we were driving the paying
- 18 patients away.
- 19 | Q And could you characterize the state of operations as
- 20 opposed to service?
- 21 A You know, when you looked at the organizational chart, it
- 22 | was turning over all the time. I think they'd been through
- 23 three or four CFO's, two or three COO's. Numerous hospital
- 24 presidents had turned over. Basically in the previous four
- 25 or five years, an awful lot of people left for greener

pastures. We really had to rebuild the team from scratch.

Q So what did you do?

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Well, I started by recruiting a really outstanding team. I went and got the state treasurer, Jay Rising, to come in as the chief financial officer, and I got Blue Cross' director of marketing to come in as our marketing director. And then we went at the service levels. When 300,000 people a year are coming into your emergency room and it's taking them three or four hours to see a doctor, every person who walked out was saying bad things about the Detroit Medical Center, so I got the doctors and nurses together in the emergency room and said, "We're going to have the finest standard of service in an emergency room anywhere." The emergency room doctors at DMC are the best in the country, but we couldn't get the patients in to see them. We set up a lean team that redesigned the system, and in May of my first year we launched the 29-minute quarantee. If you did not see a doctor within 29 minutes of coming into the emergency room, we gave you two tickets to a Tiger game. In 2004 the Tigers lost 104 games, and so Mike Ilitch was willing to make me a very reasonable deal on those tickets, but it was a very empowering experience because we saw upwards of 95 percent of the patients in 29 minutes, and it was the men and women at DMC who had been there who redesigned the process. there I was able to go out and recruit top cardiologists from

- 1 | Beaumont and other hospitals, top orthopedic surgeons, and
- 2 | started to bring people back, and the finances turned around
- 3 in a hurry.
- 4 Q You mentioned something called a lean team. What did you
- 5 mean?
- 6 A Well, the auto industry has done an extraordinary job, in
- 7 | particular, but any large company does this well, in which
- 8 you have a lean process in which the men and women who
- 9 actually do the job work together as a team to design every
- 10 | piece of that job to see where the waste is in the process
- 11 and take it out. And so I borrowed some help from some of my
- 12 friends on the manufacturing side who gave us some guidance
- 13 until we got up to speed, although we became very skillful at
- 14 | it ourselves by the time I was -- by the time I was gone, but
- 15 | anybody who's been in a hospital knows you can spend a day
- 16 | there, and they may spend an hour of that day actually
- 17 | advancing your care. My whole goal was squeeze that wasted
- 18 | time out from the standpoint of the patient so that anybody
- 19 | who interacts with us has their care delivered in the
- 20 | shortest period of time, and we were very successful at it.
- 21 Q Now, the time you were at DMC ran from what date to what
- 22 | date?
- 23 A January of 2004 till December of 2010.
- 24 Q Okay. And during that time period, could you
- 25 | characterize for us how did DMC turn out? How was it changed

- 1 | during that period?
- 2 A I'm sorry. December 2011. Time is going by on me.
- 3 Q December -- I'm sorry.
- 4 A Well, the system had lost, as I said, almost a hundred
- 5 | million dollars a year for the previous five years. In 2004
- 6 | we made a \$2 million profit, and we continued to make money.
- 7 | We did make money all nine years that I was there. The
- 8 | system was growing. It was being successful, and we were
- 9 looking to finance an expansion when 2008 came, and with the
- 10 great recession we lost all ability to access the credit
- 11 | markets on Wall Street. And we felt like we had a good story
- 12 | to tell, and we felt like we could expand. And I was very
- 13 | fortunate to have board members like Roger Penske and Keith
- 14 | Crain and really a very strong board of directors, and their
- 15 | point was we're operating as a nonprofit. The only way we
- 16 | have to get investment is through the municipal bond market,
- 17 | which we can't get right now. If we were a for profit, with
- 18 | our track record there would be investors lined up, and they
- 19 encouraged me to pursue the for profit option, and we ended
- 20 up actually making a deal with a -- one of the country's
- 21 largest for profit hospital systems, Vanguard, out of
- 22 | Nashville, that not only acquired our system but as part of
- 23 | the transaction agreed to invest \$850 million into the
- 24 | facilities of the City of Detroit, and if you've been by the
- 25 DMC campuses, you will see in a very dramatic way the effects

- 1 of those investments.
- 2 Q And since that sale, has the Vanguard Health Systems
- 3 | continued the mission of DMC?
- 4 A They have, although Vanguard ultimately sold to Tenet, so
- 5 | now DMC is part of one of the largest health systems in the
- 6 United States, which in this day and age is a very good thing
- 7 to have that kind of depth, but, yes, all patients are
- 8 | continuing to be seen without regard to ability to pay, and
- 9 | all Detroit hospitals were agreed to be kept open for a
- 10 | minimum of ten years, but I haven't been there in a couple
- 11 | years. My understanding is that the Detroit hospitals are
- 12 doing very well financially, and DMC's health looks good for
- 13 | the long run.
- 14 Q Can you tell me what lessons you have learned from this
- 15 | second turnaround that have any impact on your current
- 16 duties?
- 17 A Well, I learned a lot in the private sector that I had
- 18 | never seen in the public sector, including doing acquisitions
- 19 | and a lot of the financing, but it was the same principle.
- 20 One person doesn't do a turnaround. And I ended up with a
- 21 | really outstanding team of corporate executives and hospital
- 22 | presidents that came from several of the different systems
- 23 | and several that we grew internally, and we built a culture
- 24 | in which I held regular employee forums. And any employee
- 25 | could send me an e-mail, and I would e-mail them back, which

kept me in touch with the employees, who, at the end of the day, are -- in a hospital system, your employees are your entire service, and I think we in a very united away, the management and the employees, were responsible for the success of the system.

Q After you -- why did you leave DMC?

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When the Vanguard sale was complete at the end of 2010, I had agreed to stay a minimum of two more years to do the transition, which I agreed to do, and Vanguard would have liked me to have stayed longer, but in 2011 -- you know, Dave Bing had been on my board at the DMC and was a good friend and somebody I had supported, but there was a dynamic that developed in 2011 that almost on a daily basis DMC employees who were residents of the City of Detroit would approach me in the hallway and say, "Why don't you move to Detroit and run for mayor? You'd be elected," which is something that had never been in my career plans in any way. And then at some point in 2011 Governor Snyder's administration approached me and explained the dire financial circumstances, including the swap transaction, which I hadn't focused on, and said they were heading down a road where they didn't know if there was going to be a consent agreement or an emergency manager but indicated that if they were going to appoint an emergency manager, I would be their choice, and would I be interested. And I told them I didn't agree with the

principle of emergency manager, and I would not be 1 2 interested, but I started to think what's the alternative? And every day you drive through the city, and the 3 4 streetlights aren't on, the garbage isn't picked up, ambulances aren't showing up, and so in late 2011 I talked to 5 my wife, who also grew up in the City of Detroit, said, 6 7 "Let's move back to the city. Let's see what happens." was still talking to Vanguard about the possibility of 8 9 staying at DMC, which I loved. But after the consent 10 agreement in the spring of 2012, which, like every other 11 person in this region, I was hopeful that the state would 12 bring resources in and the consent agreement would succeed --13 when it became obvious that the mayor was fighting with the 14 council, that the mayor was fighting with the unions, 15 everybody in Detroit was fighting with everybody in Lansing, 16 it became obvious that there was not a path for the city to 17 recover operationally, and so I made the decision to leave DMC at the end of 2012 and run for mayor. 18 19 And as you ran for mayor and formulated your plans to 20 both run and govern, what was your -- what was your vision? 21 What did you think you could accomplish? 22 The DMC experience was the most powerful experience in my 23 life, and if there's anyplace in this country where we are 2.4 truly getting past the historic racial divisions, it's in an 25 urban hospital system. Patients come in. It doesn't matter

- 1 | if they're black or white. It doesn't matter if the nurse or
- 2 | the doctor who's working on you is whatever ethnic
- 3 background. You tend to see people as people first and
- 4 | stereotypes later, and it was just to me a very special place
- 5 | to work. And I started to think would it be possible if we
- 6 | could break across those barriers across the city, and I
- 7 | really felt like if I could meet everybody in the city, we
- 8 | could get past those historic divisions, and I did feel like
- 9 I could recruit the kind of talent that would come in that
- 10 | would get the ambulances to show up, that would get the
- 11 | streetlights on, that would get the abandoned buildings
- 12 knocked down, and so I started on a campaign of going house
- 13 | to house to anybody who would invite me in their living room
- 14 | across the city, and the voters decided that this was the
- 15 direction they wanted to go.
- 16 Q When were you sworn in as mayor?
- 17 | A January 1st of 2014.
- 18 | Q Okay. You mentioned looking for a talented team. Since
- 19 | that time, can you identify for the Court people that you've
- 20 added to your team?
- 21 A Well, I'm very proud of the team that we've put together,
- 22 | and it's what I had hoped for. We've got I think some of the
- 23 | finest talent in the City of Detroit from the deputy mayor,
- 24 | Ike McKinnon, and the former police chief; Alexis Wiley, the
- 25 | chief of staff; Butch Hollowell, our corporation counsel;

Edsel Jenkins, our fire commissioner; lifelong Detroiters who 1 believe in the mission. And then we have supplemented that 2 3 with significant national recruitments, and that's what I 4 promised to do was to blend the best of the talent in Detroit and the best of the talent in the country. And one of the 5 6 first things I did was work with Kevyn Orr to recruit John 7 Hill from Washington, D.C., who's doing an outstanding job as the chief financial officer. In December of 2013, the Obama 8 9 administration brought in a group of six or seven of the top 10 chief information officers from around the country, Chicago, 11 New Orleans, Charlotte, Louisville, and I got to meet with 12 them after they'd been here. And I was totally impressed with the chief information officer from the City of 13 14 Louisville, a woman by the name of Beth Niblock. And when I 15 saw the state of the City of Detroit's IT system, which is -it's hard to even describe -- I thought I can't afford the 16 17 second best IT director in the country, and so I went down to Louisville, and I didn't leave until she signed up. 18 we've had a number of others. Arthur --19 Let's --Q

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- 21 I'm sorry.
- 22 One of these -- you mentioned someone called -- you
- 23 didn't mention someone. Do you know the name Denise Starr?
- 2.4 T do.
- 2.5 Who's she?

- 1 A Denise Starr is our new head of human resources. She was
- 2 | the chief administrative officer at Compuware for many years,
- 3 one of Detroit's largest employers, and before that was the
- 4 | HR director at Compuware. And when Compuware was recently
- 5 | sold, I thought she might be available, and so I went and
- 6 recruited her very hard, but our human resources system is
- 7 | completely broken. It's going to take somebody of
- 8 extraordinary talent to restructure it, and I'm very pleased
- 9 at the fact that Ms. Starr has agreed to come in and be our
- 10 HR director.
- 11 | Q Does she replace Mr. Hall?
- 12 A No. He was originally hired as the labor relations
- 13 director and has been acting as the HR director, but I wanted
- 14 | somebody who had run HR in a large organization, so Mr. Hall
- 15 | will return to the position that he was doing as labor
- 16 relations director, and Ms. Starr will be his supervisor.
- 17 Q Another name, Carol O'Cleireacain.
- 18 A Yes.
- 19 Q I'll give you the spelling afterwards. It's not
- 20 intuitive. Could you tell me who she is?
- 21 A Carol O'Cleireacain is the former finance director of the
- 22 | City of New York. In the course of the review of the
- 23 | finances, the Court was good enough to bring in Mr. Dick
- 24 | Ravitch, who I spent a great deal of time with, and who
- 25 | educated me on just how far we have to go to rebuild the

finance system. And I asked him -- I said, "Next to John Hall, if you could hire anybody in America to come in here to redo the finances, who would it be?" And he said, "There's no question. The former finance director of the City of New York, Carol O'Cleireacain, would be the top choice." A lot of people expected Mayor de Blasio to make her the finance director of the City of New York again. Mr. Ravitch was kind enough to set up lunch with me, and I flew out to New York. I took Ms. O'Cleireacain to lunch. She and John Hill have a long relationship. She was a finance director in New York with the New York oversight board as -- at the time when Mr. Hill was on the Washington, D.C., board, and I showed her the magnitude of the problems, and I said, "We need more talent." And she said, "If John Hill wants me, I'll come." And I went back, talked to Mr. Hill, and I said, "What would you think about Carol O'Cleireacain coming?" And he was extremely enthused. And I approached it the same way I always did. said, "I'm not going to tell you how to run your department. If you and she can divide up the finance responsibilities in ways that you are both comfortable with, I'd like to see that." Mr. Hill promptly got on a plane and went to New York, and last Monday Ms. O'Cleireacain started as the deputy mayor for economic policy. She's going to take a lead in the economic forecasting. The revenue forecasting of the fouryear plans are critical to what the state Financial Review

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- 1 | Commission is going to require, and she's going to take the
- 2 | lead on that as well as doing a number of other things.
- 3 Q So to get her aboard, you didn't have to camp out in New
- 4 York. You were able to call on Mr. Hill to help you out.
- 5 A In fact, I'm pretty sure Mr. Hill put Ms. O'Cleireacain
- 6 and her husband up at his place the first few days they were
- 7 here. He was that anxious to get her here, so -- but it's
- 8 | the way that we're recruiting. We're blending the best of
- 9 America with the best of Detroit.
- 10 | Q Are there any other people that you would identify for
- 11 me?
- 12 A You know, I'm proud of all of them, and I hate to leave
- 13 | somebody out, but last week Arthur Jemison started as our
- 14 | housing director. He was the deputy housing and community
- 15 development director for the State of Massachusetts and I
- 16 | think was pretty happy in that job, but we have not done a
- 17 | good job in the city on the housing side. In fact, HUD has
- 18 | been running the Detroit Housing Commission under
- 19 | receivership for years. It's an embarrassing situation that
- 20 | needs to be changed, and so in the last week or two Mr.
- 21 | Jemison left his position in Massachusetts and has started
- 22 here as well.
- 23 | O Are all the people that we've mentioned members of your
- 24 | cabinet?
- 25 A Yes.

Q Can you tell the Court how you work with your cabinet on an ongoing basis?

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I believe very strongly that if you're going to get good department heads, you have to let them run their departments and not tell them how to run them. On the other hand, you have to have metrics to measure that performance. So every Wednesday morning we run a cabinet meeting. Starts exactly at nine, and it ends exactly at ten. The first 15 or 20 minutes is a department head or director doing a presentation on their operations so that everybody understands what everybody else is doing, and then we go through a series of metrics from the week before. What was the response time of EMS last week? How many drug busts did the police department How many vacant lots did the general service department get cut? How many houses did we file suit on at the land bank, and how many did we demolish? And we work as a team through all of these metrics, and if an individual department is falling behind on their metrics, they talk about what their problems are. And if another member of the team can come up in and help, they need help from HR, they need help from IT, they pitch in together. And, you know, we have a long way to go, but service in Detroit I think is improving. On a slightly different note, I understand as well -have there been -- have there been any recent labor deals that you can identify for the Court?

Well, the emergency manager, who up until last week I've 1 2 been required to get delegation of authority from, has first 3 asked me to get involved in the fire fighters deal because in 4 the case of the fire fighters, the heart of the restructuring and reinvestment initiatives depend upon changing the 5 6 seniority system and also using fire fighters as medical 7 first responders in cases of medical emergency, which is the national standard for service but has been resisted in the 8 9 City of Detroit. In fact, I think the city is probably --10 Detroit is probably the last larger major city in the country 11 that has not cross-trained the employees. And so I got 12 deeply engaged in that, and we ended up reaching an agreement 13 with the support of the union, and, in fact, I'm really 14 pleased with the fact that last week we started training our 15 first class of fire fighters as medical first responders. 16 we are moving forward in implementing these programs with the 17 union support. And then more recently I got involved in the police officer negotiations, and I feel really good about the 18 19 way that turned out. 20 Can you give us an idea of the contours of that deal with 21 the police? 22 The police officer negotiation I think probably is a good 23 illustration of the interaction between the plan of

adjustment and what we're going to have to do in running city

government. We are underpaying our police officers compared

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to the market. We pay a starting officer 28, \$29,000 in Detroit, but if you were to go to Dearborn or Warren or Farmington, they're probably starting them at \$45,000, and so we had a plan of adjustment that provided for an expansion in police officers in 250 additional positions. We are running academy classes to hire those positions, but the academy classes take six months to complete, and so every two months we start another class of 20, 25 prospective officers. we were losing 15 to 20 officers who were retiring or quitting, so we were in a situation where every two months we're bringing 20 or 25 new officers on while we're losing 30 or 35 experienced officers the other way, and so I was in a situation where I looked at the plan of adjustment and says on paper it says we're going to have 250 more, but if nobody will take the job, the paper doesn't mean very much. And so I went to the emergency manager, and I said, "I don't feel good about the direction we're going, and I think we ought to take a different approach." And he was very supportive. says, "I agree with you. This isn't working." He says, "If you can work out a deal within the dollars in the plan of adjustment, go ahead." And so I sat down with the Detroit Police Officers Union, and I said, "We've got to find a way to raise your base pay. You've got 17 sick days a year. you're doing is rewarding the sick time abusers. we cut it back to 12 sick days a year and take the money and

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put it into a pot for a base increase?" They were going to pay a one-time retention bonus, which I didn't think was going to retain anybody because I was afraid people were going to grab the bonus check in December and quit, and so I said, "Why don't we put that into a pot?" And then I proposed to them the thing that I think is going to have the most effect, which is we have about 150 positions occupied by police officers that I don't consider core to law enforcement. They're officers working traffic enforcement. They're officers doing transport of prisoners. officers doing crime stats. And we've had huge numbers of officers leave. So what I proposed to the union was let's take those 150 positions. Let's hire retired officers at \$20 or \$22 an hour, no benefits. They're already getting their It'll save us a huge amount of money, and when we pensions. bring the retired officers back, we can move the 150 cops back to the street. And with the money we save, we can give your officers a base pay increase of eight percent. pleased to say the union agreed to that and ratified that approach by an 80-20 margin, and we signed the new agreement. So the officers now know they've got an immediate eightpercent pay increase, and we've got the ability to quickly bring back retired officers to fill positions. And now I think you're going to be able to see us effectuate the plan of adjustment much more quickly and putting officers on the

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street.

- 2 Q Let's take a step back and talk more generally about your
- 3 assessment of the city at the time you came into office. How
- 4 | would you describe or characterize your familiarity with the
- 5 | city's services and operations?
- 6 A Well, as the CEO of the largest employer in the city, I
- 7 | was keenly aware of the lack of support on streetlights,
- 8 dealing with abandoned buildings, police and EMS services.
- 9 We spent all of our time at DMC compensating for those
- 10 | things. We lit our campus ourselves to the point where you
- 11 | could read a newspaper. We hired our own security that
- 12 patrolled beyond our perimeters. We every day had to figure
- 13 out -- we cut the grass in the medians because the city
- 14 | wasn't getting to it. Every day we compensated for the lack
- 15 | of city services, so I was very familiar with the level of
- 16 | services coming from the city.
- 17 | Q And prior to the start of the bankruptcy case, while you
- 18 | were running for mayor, what had you identified as the city's
- 19 | biggest problems?
- 20 A Well, the way I campaigned was what we called house
- 21 parties. I went to anybody's living room who invited me, and
- 22 | I did 250 living rooms in the city where people would just
- 23 | invite their neighbors. And I went to the nicest
- 24 | neighborhoods, and I went to house parties where the houses
- 25 on both sides of the people hosting me were vacant and the

streetlights didn't work. And if you want to know what's going on in the city, sit in living rooms with the residents night after night and just talk to them. And so I understood what their biggest issues were. The abandoned buildings in the city that nobody seemed to be able to deal with is demoralizing, the dump sites where people are illegally dumping on vacant lots, the overgrown weeds, the fact that the streetlights aren't out (sic), the fact they don't have any confidence the police or the ambulance are going to show up, and then you add in the high level of taxes, you can see why the city lost a quarter of its population between 2000 and 2010.

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- Q You mentioned taxes in the same breath with the -- with people leaving the city. Can you unpack that connection for me?
- A Well, they're tied together. I think if people were getting full service for their taxes, I think they might be inclined to stay. If people had lower taxes, they might be willing to accept somewhat less services. I didn't find anybody in the city who thought for the very high level of taxes that they were paying, which the property taxes in Detroit are dramatically higher than nearly all the surrounding communities -- I didn't find anybody who thought for the taxes they were paying they were getting an appropriate level of service.

- 1 Q Now, as you came into the job of mayor, did you address
- 2 | any issues concerning the city's debt?
- 3 A No. The emergency manager and I, you know -- of course,
- 4 under Public Act 436, the emergency manager had absolute
- 5 | control, but we reached an agreement fairly early on where we
- 6 | had a clear division of responsibilities, which he reduced to
- 7 | an order, but anything having to do with this bankruptcy case
- 8 or the debt was something that he handled exclusively. I was
- 9 | not engaged in that.
- 10 Q Did you personally come to a judgment, nonetheless, based
- 11 on your experience, as to whether the city's level of debt
- 12 | was sustainable or not?
- 13 A Not with the revenues that we had.
- 14 | Q You talked about the neighborhood meetings you had while
- 15 | you were running for mayor. Is there anything similar since
- 16 | you've become mayor?
- 17 A Well, I've done -- I don't know -- ten or twelve
- 18 | community meetings on a large scale which we've advertised
- 19 | for everybody and then numerous smaller meetings, and I'm
- 20 | hoping when the various legal proceedings are over with the
- 21 | emergency manager, I'm going to have even more time to be
- 22 | back in living rooms again.
- 23 Q Okay. And can you give me a feel for what goes on at
- 24 these community meetings?
- 25 A We've had some that are on a specific issue, so, for

example, when we rolled out the new streetlighting plan, we picked a targeted neighborhood on the west side and a targeted neighborhood on the east side. I went out and did meetings in these communities and took the residents through what was coming, explained the old plan, explained the new plan, and then I did a follow-up meeting when the lights were done to get feedback from them on what they liked and what they didn't like about the approach before we rolled it out to the rest of the city. And if you want to know what Detroiters think, all you have to do is ask them. pretty expressive. We've also had a number of meetings which were actually required by charter where you have a meeting in each city council district and citywide meetings, and typically we've gotten two, three, 400 people in these meetings. And I do about a half hour PowerPoint showing people what's happened on the streetlights, what's happened on abandoned buildings, what's happened on vacant lots, what's happened on the water department. I take them through that, and then I stay and answer every question from every person as long as they want to stay. Usually it's two, two and a half hours of questions. And it keeps me very much in touch with what people are happy about, what people are unhappy about. And at the end of these meetings, does it ever come up that somebody says, "Oh, Mike, you can quit now. You've done

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- 1 enough"?
- 2 A Yeah. Not so far. They may want me to quit now but not
- 3 because I've done enough.
- 4 Q Let's talk about some of the positive parts of the story
- 5 | that you're able to tell about these community meetings and
- 6 the progress the city has been able to make while it was in
- 7 | bankruptcy on some of the operational and service issues.
- 8 A Yeah. You know, the division of responsibilities between
- 9 the emergency manager and me has worked out pretty well.
- 10 | Certainly the issue of streetlights, which is nothing, is
- 11 | more frustrating to the people of the city, the fact that you
- 12 | can't get lights on. And there was a public lighting
- 13 | authority created by a statute in late 2012 that took a
- 14 | portion of the utility tax revenue from paying for police
- 15 officers and used it for streetlights. I think in the course
- 16 of all of 2013 I think they managed to get 500 lights on.
- 17 They fought over whether it should be a sodium light or an
- 18 | LED light, should the wire be above ground or below ground,
- 19 | should they start on the east side or the west side. The
- 20 emergency manager gave the city council and me the
- 21 opportunity to appoint a new public lighting authority board
- 22 | in January. We have five outstanding people on the
- 23 authority. We've run a very disciplined process, and we have
- 24 | now installed well over 20,000 lights since the first of the
- 25 | year, and we're putting them up at the rate of a thousand a

- 1 | week, and so it's been a pretty remarkable accomplishment.
- 2 We have an outstanding person in Otis Jones running the
- 3 authority, but we have a very unified approach between the
- 4 | city council and me in backing Mr. Jones in that process, so
- 5 | that's maybe one of the most visible examples.
- 6 Q I may have missed it. Did you have an estimate of the
- 7 | amount of lights you've been able to --
- 8 A Yeah.
- 9 Q -- put in between January and September?
- 10 A Yeah. We've crossed 20,000 now, so we're almost halfway
- 11 through the neighborhoods in the city.
- 12 Q Okay. How about with respect to transportation?
- 13 A I haven't done as well on that as I would like, and
- 14 | probably it's the issue that the citizens complain to me the
- 15 | most loudly about on the performance. We carry between 90
- 16 and 100,000 riders in the City of Detroit in a day, and, you
- 17 | know, only 40 percent of the households in the city have
- 18 | automobiles regularly, so if Detroiters are going to have
- 19 opportunities for jobs and to go to school, we've got to have
- 20 | a real regional transit system. When I started, we were
- 21 putting out 140 buses a day. We need 225 a day to meet the
- 22 | schedule we've got. Now we're up to about 180 a day, which
- 23 | for a few months Detroiters thought that was pretty good, but
- 24 | now they are back to actually thinking we should stick to the
- 25 | schedule, and we are committed to getting to the schedule.

The problem is three-quarters of our buses are nine or more years old. You retire a bus at 12 years. We got three-quarters of our fleet is approaching the age of retirement, and so, you know, I'm really pleased that with the help of the Obama administration and the state two weeks ago the transportation department held a national competition to award a hundred million dollars in new buses across the country, and Detroit was awarded 26 million, so we've got 50 buses that will be coming in 2015. We had already had 30 buses in the works ahead of time. We are hiring more drivers. We've hired transit police officers. And before too much longer, we're going to put out a schedule that we're actually going to honor. And when we get there, it'll be the first time in 20 years the City of Detroit actually met its public schedule.

Q What about parks?

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A There are roughly 275 parks in the City of Detroit. In 2013 the city maintained 25 of them on any kind of regular basis. Anybody who drove through the city in 2013, the grass in the parks was typically three or four feet high. Nothing was more heartbreaking to me when I was campaigning to see a park where somebody had taken a lawn mower and cut a strip from the entrance of the park to the swing set so that children are walking through grass that high to swing on the swings and come back out, and that was -- I just -- I mean

it's the kind of thing that just drives people out of this 1 community. Again, this is an advantage of what's happening 2 in the plan of adjustment and in this bankruptcy. We've 3 4 gotten head starts at implementing a number of the initiatives that were identified by Conway MacKenzie, but 5 we've got a far more efficient process, and we were able to 6 7 get our general services department to maintain about 180 8 There was enough money to do that, and that was good, 9 but I didn't think it was enough. And then I reached out to 10 the churches and the businesses in this community and, 11 another 75 parks were adopted by churches and businesses. 12 And we inspected them. They had to be cut every ten to fourteen days. Trash had to be picked up three times a week. 13 14 We drove and inspected them. And it was pretty interesting. 15 Both the city crews and our church and business crews were 16 around 93 to 95 percent timely cutting and cleaning, and we 17 had a report every week at the cabinet meeting whether the church and business crew outperformed the city crew, but if 18 19 you would ask residents of the city if there was something 20 really noticeable from 2014 to 2013, I think the condition of 21 the parks is something they would cite. 22 You mentioned some volunteerism by church and business 23 groups. What's your understanding of the role of that and 2.4 how you got it started? 25 Well, I meet regularly with business leaders and

ministers, and they keep saying, "What can I do? What can I When I saw that we had enough money in the budget only to maintain 180 parks, it seemed like that was maybe the right size of an ask, and so some of the smaller churches took some very small parks. Some of our bigger contractors like Rizzo took a very large park on the river. Jones Day was good enough to take a very large park, and I appreciate that. Hopefully you'll continue that. And so people were great. And in some cases, we got two or three weeks into it, and the church said, "Oh, my God, this park is more than I can afford to cut." We'd pair them with a business, and they'd do it together, and so I did a thank you party on Saturday in which I thanked the businesses and the churches who volunteered as well as our own workers, and I think there's great morale. I think there's going to be a lot of these sponsors are going to come back and do it again next summer.

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- Q Way to characterize the importance of this kind of cooperative volunteerism going forward?
- A Again, the city government is never going to have the resources to solve all the problems in the city. Everybody is going to have to pitch in. And I was trying to take a step toward building a culture that you don't always say, "What's city government going to do for me?" I think we've got to -- we've got to balance this, and we've tried to do

this, for example, in the neighborhoods. The new trash removal contract that the emergency manager entered into provides a new service that the vendors will pick up the bulk trash in front of vacant lots, which they would never do.

This allows a neighborhood group to get together, clean the vacant lot, put the trash out, and know somebody is going to pick it up. So now when I go to a community meeting and they said, "When are you going to clean up this lot?" I can say, "Wait a minute. We can't do everything, but if you will organize your neighborhood group to clean up that lot, we will come through and take the garbage away." And a lot of people in this community are responding to the idea of partnering with city government, not expecting city

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Q Do you have a number for the amount of debris you've been able to collect on this -- under this program that you just mentioned?

government to be able to deliver all services.

- A The DPW crews are picking up 650 tons of garbage a week separate from the contracted trash removal. Our own DPW crews going to the illegal dump sites and the like are picking up 650 tons a week.
- Q You mentioned tall grass in connection with the parks.

  Are there any other initiatives dealing with that issue?

  A We have a hundred thousand vacant lots in the City of
- 25 Detroit, and they had not been cut since 2010, and it's

enormously demoralizing for people who live in these 1 If you've got neighborhoods with a couple 2 neighborhoods. vacant lots, usually the neighbors will pitch in and cut it, 3 4 but when you're in a neighborhood that's got six or eight vacant lots, it tends to get overgrown, and so, again, as a 5 result of some of the financial moves that the emergency 6 7 manager made, we had the ability to spend a couple of million 8 dollars this summer, and we cut all hundred thousand vacant 9 lots. We cut them all once, and now we're halfway through the second cut. But, again, if you drive through the city 10 11 today, the vacant lots are in far better shape than they were 12 a year ago, and these kinds of things are significant factors in people's decisions as to whether they want to stay. 13 14 That's a natural segue to blight. In the course of your 15 tenure here, can you educate the Court about progress on 16 blight? 17 Well, this has been probably the subject nearest to my heart. When I was the prosecutor, the issue of abandoned 18 19 homes was significantly contributing to the crime problem as 20 well as quality of life, and we started filing lawsuits out 21 of the prosecutor's office on a nuisance theory, a common law 22 nuisance theory, that said you cannot maintain your property 23 in a way that's a nuisance to your neighbor. And so we would 2.4 go into a neighborhood and post a notice, same process we're 25 using today, and we're using the same process, so we'll go

into a neighborhood, one neighborhood a week. We're doing it today through the Detroit Land Bank. But we will go and poster 50, 60 abandoned houses in a neighborhood all the same day. The poster says, "You have 72 hours to call the Land Bank or you'll be sued. If you call the Land Bank, we'll give you a consent agreement that says you'll give us in 30 days a contract to get the house fixed up and in six months you'll have it up to code and occupied, " which is an ideal I don't want the house. I want them to fix it up. "If you don't make those arrangements in 72 hours, we file lawsuits against you saying the property is a nuisance. Either fix it up or deed it to us." Judge Colombo, the chief judge of the Circuit Court, has set up a very efficient docket directive in which he is handling all these cases himself, and so we are filing 50, 60, 70 cases a week. hearing them all on Friday mornings. And so far we've won every single disputed case. The judge is giving people a chance to fix up their own house. We're taking it. can't be saved, we're demolishing it, and we're now demolishing well over 200 houses a week. But in a lot of cases, these houses can be saved. There's great architecture and great structure, particularly if you take the whole neighborhood at once. If there's four abandoned houses on the block and I try to sell you one of them, it doesn't matter what shape the house is in. You don't want to be in

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that neighborhood. But we are finding that when we take the whole neighborhood at once -- we were able to set up an auction website which is at buildingdetroit.org. We auction two houses a day. We've now sold, I think, probably 200 houses at well over \$2 million on this auction site, and so we are moving through the city neighborhood by neighborhood, demolishing the houses that can't be saved, selling and saving the houses that can, and in the neighborhoods where we're successful, you know, I very much enjoy driving down those streets because I can't get down the street without the neighbors coming out and stopping and wanting to talk to me about what's going on in their block. You talked about something called lean initiatives in connection with the Detroit Medical Center. Does that have any relevance to your efforts on behalf of Detroit? It does. I brought a lean team here originally led by the director of the lean team at DMC, but she got hired in a very prominent job at the University of Michigan Hospital, so now we have a new director, Aimee Cowher, who ran her own lean company and chose to leave it. And I went to the private sector and said, "If you want to help, loan us people

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private sector and said, "If you want to help, loan us people for one project." And we took 18 of the most screwed up processes in the City of Detroit. We took the employees who were involved and got them involved as a team, and then we brought in people from Deloitte and many other companies.

And so, for example, to hire a new employee in the city, it's 1 four or five months after they're identified before they get 2 hired. We got a new process we think is going to cut it down 3 4 to 45 days. We're going to change the way that we fill potholes in the city. We're changing the way we turn around 5 the ambulances at the hospitals. So there's 18 different 6 7 processes, but the great thing is our own employees redesign 8 these processes. And I went to the meetings where they were 9 reporting, and it's great to hear our employees reporting out on what they've done to change them. And we're going to 10 11 continue to do this over and over until we get 400, 500 12 employees lean certified so that any employee can participate 13 in a process to make their department more efficient.

MR. CULLEN: I have one more question, and then I think it would be appropriate, if it's appropriate for the Court --

THE COURT: Go ahead.

MR. CULLEN: -- to take our morning break.

THE COURT: Go ahead.

20 BY MR. CULLEN:

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Q Based on your tenure, how would you assess where we've come and where we are in terms of providing adequate services to the citizens of Detroit as we sit here today?

A You know, we're probably about ten percent of where we need to be.

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And how would you characterize the work left to be done?
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                There's a lot, but we're building in the right
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     order, and it's going to be a multi-year process before the
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     people of the city get the kind of services that people in a
     major city deserve, but it's getting a little bit better
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     every month.
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              MR. CULLEN: This is a logical time for a break,
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     your Honor.
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              THE COURT: All right. We'll take our morning
     recess at this time, and we'll take a little shorter recess
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     this morning. We'll reconvene at 10:50, please.
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              MR. CULLEN:
                          Thank you.
              THE CLERK: All rise. Court is in recess.
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         (Recess at 10:40 a.m., until 10:50 a.m.)
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              THE CLERK: All rise. Court is back in session.
     You may be seated.
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              MR. CULLEN: Good morning, your Honor. The witness
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     is being sought.
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              THE COURT:
                         Okay.
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              MR. CULLEN: I'm sorry, your Honor.
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THE COURT: I'm sorry?

MR. CULLEN: He'll be here momentarily.

THE COURT: Okay.

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MR. CULLEN: I'm sorry.

25 THE COURT: Perhaps we could use this time to

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advantage, counsel. Let's see. There's a witness, Judith
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    Kermans -- am I pronouncing that correctly --
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              MR. CULLEN: Yes.
              THE COURT: -- who you have agreed will testify by
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     deposition.
              MR. CULLEN: Yes, your Honor.
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              THE COURT: Remind me who she is.
              MR. CULLEN: She is -- go ahead.
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              MR. WAGNER: I think she's at Gabriel, Roeder,
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     Smith. That's the actuary for the pension fund.
              THE COURT: Okay. Is that a local firm?
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     local?
              MR. CULLEN: Yes, she is local.
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              THE COURT: All right. I think I am going to have
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     to ask her to appear regardless because I promised several
    pro se people the opportunity to ask questions of her, so we
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     will have to arrange for that in due course --
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              MR. CULLEN: All right.
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              THE COURT: -- even if otherwise she testifies by
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     deposition.
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              MR. CULLEN: That's fine, your Honor.
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              THE COURT: So we'll have to work that out.
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     right.
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              MR. WAGNER: Right. And I think --
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              THE COURT: Let's continue with the mayor.
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- 1 | sorry. Go ahead, sir.
- 2 MR. WAGNER: Yeah. We may have some issues with the
- 3 city that might shorten what she might testify to, but we'll
- 4 deal with that later.
- 5 THE COURT: Okay.
- 6 BY MR. CULLEN:
- 7 | Q Your Honor -- Mr. Mayor, do you recall becoming aware
- 8 | that the Bankruptcy Court indicated that it would like to
- 9 hear from you on issues with respect to feasibility and
- 10 implementation of the RRIs?
- 11 A I remember it distinctly. It was April 17th, yes.
- 12 Q All right.
- MR. CULLEN: If we could throw up on the screen the
- 14 | page of Exhibit 3, City Exhibit 3 we've been using, the list
- 15 of the RRIs. Blow up the top of that, please.
- 16 BY MR. CULLEN:
- 17 Q Now, I've said RRIs. That's the recovery and
- 18 | reinvestment initiatives. Is RRI okay with you?
- 19 A Fine with me.
- 20 Q This is in City's Exhibit 3. Do you have a
- 21 | recollection -- a familiarity with these RRIs in this
- 22 | particular listing?
- 23 A I thought the blight remediation number was down to 420
- 24 | million, but, yes, I've seen this list before.
- 25 | Q Now, once you heard that you would have to address these

issues in court, what did you do? What was your process? Well, it was a pretty dramatic shift in my world. until that point, I had not been engaged in the plan of adjustment process at all. In fact, the only way I knew when an updated plan of adjustment was filed was when I read about it in the media, and I would have to go to one of the media websites to link to it on line. The emergency manager took the position that it was his job to do the plan of adjustment, and I should confine myself to running city services. After the Court indicated that it expected me to testify as to whether I thought it was feasible, the relationship between the emergency manager and me changed dramatically. The inclusion in analyses in the operations changed. But what I did immediately was this went from some theoretical document the emergency manager was preparing to the blueprint that we were going to have to operate on. when I was at the Detroit Medical Center, we did a number of acquisitions of HMOs and physician practices, and we ran a very rigorous due diligence process before we would acquire anything and analyzed both the upsides and the downsides and the likelihoods of those business entities succeeding. decided to adopt the same process here, that I was going to conduct a review of the plan of adjustment with the kind of due diligence that you would normally involve before you decided whether to buy a business. And I wanted to validate

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every number in here and every risk so that I could be comfortable in my own mind either saying to the Court I believe it was feasible or I did not. And so I put out a directive to each department head to first give me a preliminary analysis of how feasible they thought they were, and then over a six-week period from late May to early July I spent hours with the different departments -- most of them came back two and three times until I was satisfied -- going after every number in the assumption, every number in the restructuring and reinvestment initiatives, and in that process included the court-appointed expert, Marti Kopacz. What was her role in that process? Well, the court appointed an expert, I presume, to advise the Court, but when I saw the Court's order that said I had to testify as to feasibility, I was preparing to reach out to the private sector because I needed independent financial advice. I have great confidence in John Hill, but he was reporting to the emergency manager and was part of the process. And when the Court appointed Marti Kopacz, she came in to see me, and I took her through the due diligence process that I was planning to conduct. And she said that's exactly what she needed to do. I think we realized pretty

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25 piggyback on our process, and so she or her staff sat in

quickly we were both just trying to get to the truth of

whether the plan was feasible. She asked if she could

every single meeting with every department head. She was invited to all cabinet meetings. She had open access to all of our departments and all of their -- our numbers. And I relied in reaching my conclusion both on my own assessment of this but also on the report that she wrote, which was really my only independent verification from a financial expert of what I experienced in those interviews.

MR. CULLEN: If you could put on the screen City Exhibit 173.

10 BY MR. CULLEN:

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Q Could you tell me what this is, sir?

A This was the first round of meetings with the departments, so the process was that at the first meeting -- and I gave them all written instructions as well as direction at the cabinet meetings, but in the first meeting each department came in, presented me with a preliminary assessment of what they thought of the various restructuring initiatives and the underlying assumptions in their department, how achievable they were, and then after these first assessments, either Ms. Kopacz or I, usually both of us, would identify a number of areas that we were not satisfied at the thoroughness of the answer, scheduled probably a second meeting in late June, and in the case of many departments scheduled a third meeting in early July, and so this was the first set of meetings at the beginning of

that due diligence process.

2 MR. CULLEN: I would like to offer City Exhibit 173 into evidence.

THE COURT: Any objections?

MR. SOTO: No objection, your Honor.

MR. WAGNER: No.

MS. O'GORMAN: No.

THE COURT: It is admitted.

(City Exhibit 173 received at 10:59 a.m.)

BY MR. CULLEN:

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Q Now, I'd like to -- and it would probably be easiest to put in front of you from your book -- I'm going to ask you some questions about City Exhibits 170, 171, 172, 174, 175, and 176. Let's go to 170 first. What is Exhibit 170?

A So 170 would have been the preliminary analysis from the Detroit Health Department as to how the plan of adjustment would be administered by that department. It would have been accompanied by a number of detailed financial sheets relative to the budgets, the Conway MacKenzie numbers, and the Ernst & Young assumptions, but this would have been the document that came with it that was a short summary of their preliminary

MR. CULLEN: I'd like to move City Exhibit 170 into evidence, please.

THE COURT: Any objections?

assessment of the plan.

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1 MR. SOTO: No, your Honor.
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- 2 MR. WAGNER: Same.
- THE COURT: It is admitted.
- 4 (City Exhibit 170 received at 11:00 a.m.)
- 5 BY MR. CULLEN:
- 6 Q If I could direct your attention -- if I could direct
- 7 | your attention, Mayor Duggan, to City Exhibit 171. Do you
- 8 have that, sir?
- 9 A I do.
- 10 Q Could you tell me what that is?
- 11 | A This would have been the preliminary assessment from the
- 12 | municipal parking department as to the feasibility of the
- 13 | plan of adjustment and the Conway MacKenzie restructuring and
- 14 | reinvestment initiatives and the department head's
- 15 | perspective on the likelihood of the success of each.
- MR. CULLEN: I'd like to offer City Exhibit 171 into
- 17 evidence.
- 18 THE COURT: Any objections?
- MR. SOTO: No, your Honor.
- MR. WAGNER: No.
- MS. O'GORMAN: No.
- 22 THE COURT: It is admitted.
- 23 (City Exhibit 171 received at 11:01 a.m.)
- 24 BY MR. CULLEN:
- 25 | Q If I could direct your attention to City Exhibit 172,

- 1 | which seems to be a collection exhibit with the first page an
- 2 | earlier version of the calendar we looked at, if you could
- 3 look at the rest of those memos one by one and tell me what
- 4 | they are beginning on page 2 of the exhibit.
- 5 A So you have attached the preliminary memos from several
- 6 departments --
- 7 0 Yes.
- 8 A -- relative to this due diligence process?
- 9 Q Yes. If you'd look at page 1, what department is that
- 10 from?
- 11 | A So page 1 is the public lighting department.
- 12 | Q And if you look at, again, page 4 of the exhibit, bottom
- 13 | right numbering 172004. Do you see that, sir?
- 14 A Right. That is the preliminary assessment of the general
- 15 | services department.
- 16 | Q And page 006?
- 17 A It would be the preliminary assessment of the department
- 18 of public works.
- 19 | Q And page 007?
- 20 A It's the preliminary assessment of the department of
- 21 transportation.
- 22 | Q And page 009?
- 23 A The preliminary assessment of the finance department.
- 24 | Q And page 011?
- 25 A The preliminary assessment of the information

- 1 technologies department.
- 2 | Q And page 015?
- 3 A I think you skipped 13 --
- 4 Q Oh, I'm sorry.
- 5 A -- which is the human resources department.
- 6 Q Oh, I'm sorry. Page 14, which is the --
- 7 A Yeah. 13 and 14 were the preliminary assessment of the
- 8 human resources and labor relations department.
- 9 Q And page 15?
- 10 A Is the preliminary assessment of the recreation
- 11 department.
- 12 | Q And page 16?
- 13 A The preliminary assessment of the law department.
- 14 Q Page 17?
- 15 A The preliminary assessment of the ethics and human rights
- 16 department.
- 17 Q Page 19?
- 18 A The preliminary assessment of the planning and
- 19 development department.
- 20 MR. CULLEN: I'd like to offer Exhibit 172 into
- 21 evidence.
- 22 THE COURT: Any objections?
- MR. SOTO: No, your Honor.
- MR. WAGNER: Same.
- MS. O'GORMAN: No.

1 THE COURT: It is admitted.

2 (City Exhibit 172 received at 11:04 a.m.)

- 3 BY MR. CULLEN:
- 4 Q If I could direct your attention to City Exhibit 174, can
- 5 | you tell me what that document is?
- 6 A It's the preliminary assessment of the building and
- 7 safety department.
- MR. CULLEN: I'd like to offer Exhibit 174 into
- 9 | evidence, if I could, please.
- 10 MR. SOTO: No objection, your Honor.
- MR. WAGNER: Same.
- 12 THE COURT: It is admitted.
- 13 (City Exhibit 174 received at 11:04 a.m.)
- 14 BY MR. CULLEN:
- 15 Q If I could direct your attention to Exhibit 175, could
- 16 | you tell me what that is?
- 17 A The preliminary assessment of the department of
- 18 administrative hearings.
- 19 MR. CULLEN: I'd like to offer Exhibit 175 into
- 20 evidence.
- 21 MR. SOTO: No objection, your Honor.
- MR. WAGNER: Same.
- THE COURT: It is admitted.
- 24 (City Exhibit 175 received at 11:04 a.m.)
- 25 BY MR. CULLEN:

- Q Finally, I'd like to direct your attention to City
  Exhibit 176.
- $3 \mid A$  That's the preliminary assessment of the fire department.

4 MR. CULLEN: I'd like to offer Exhibit 176 into 5 evidence.

6 MR. SOTO: No objection, your Honor.

MR. WAGNER: Same.

THE COURT: It is admitted.

(City Exhibit 176 received at 11:05 a.m.)

10 BY MR. CULLEN:

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- Q So you stated that you had reports, follow-up reports, meetings. Was there a culmination to this process?
- A There was, and, you know, Ms. Kopacz has described it the process very eloquently in her report. As we got into this, what we learned was you had two completely different sets of documents, which made it difficult to complete this and why it took so long. One was the Ernst & Young base assessment document, which is in one set in one format, and then there was a Conway MacKenzie document for restructuring and reinvestment initiatives that had a lot of money for staff and other things in another document, and they had not been put together in a single place. And so a huge part of our time was literally working between the two documents to make sure nothing was double counted, everything was

accounted for, and if, in fact, there was money in the

restructuring initiatives, they were oftentimes based on 1 cost-cutting assumptions or based on new revenue assumptions, 2 3 were those cost-cutting assumptions real, were those revenue 4 assumptions real, and could you deliver city services within the dollars there, and after going through this process I 5 6 became pretty convinced that the -- that we could deliver 7 basic city services for the dollars that was there under the 8 approach of the RRIs that were there, and then after 9 carefully reviewing Ms. Kopacz's report, which reinforced my 10 conclusion, I reached virtually the identical conclusion, 11 that this is going to be tight, that it's not without risk, 12 but that if we really work hard and put a first-class team together that there are the resources here and the general 13 14 directions on strategies in the RRIs that I think have the 15 potential to be successful.

- Q Did you come to the conclusion in reviewing any of these RRIs that there was too much money projected or available under the plan?
- 19 A No.

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- 20 | Q In other words, that you didn't need the money?
- 21 A No.
- 22 Q Can you state kind of in the most declarative sentence
- 23 | you can for the Court your final conclusion, if you will?
- 24 | A You know, I support this plan, and I believe it is
- 25 | feasible. I can't predict a national recession. I can't

- 1 | predict state revenue sharing cuts. I can't predict
- 2 | different casinos being approved. But those are the risks I
- 3 signed up for as the mayor, but I believe within this plan
- 4 | there are the resources to be successful if we're aggressive
- 5 | and we work hard and we don't have any serious misfortune
- 6 that's outside of our control.
- 7 | Q Do you think your current team can implement the plan?
- 8 A Yes.
- 9 MR. CULLEN: Moving on to another question, and I'll
- 10 | have some more questions on this later, your Honor, at the
- 11 | conclusion of his testimony.
- 12 BY MR. CULLEN:
- 13 Q You realize that the subject of the art and the assets of
- 14 | the DIA have been an issue in this case?
- 15 A Yes.
- 16 Q Could you characterize for me your assessment of the
- 17 | importance of the DIA in its current form to the city going
- 18 forward?
- 19 A You know, I think it's an absolutely critical asset to
- 20 | the city, and one of the most concerning things as I was
- 21 | analyzing the plan of adjustment is if you look out over the
- 22 | projections over the next ten years, there's an assumption,
- 23 | for example, that the income tax revenues are going to grow
- 24 | about two percent a year for the next ten years. That's
- 25 | certainly not been our experience the last ten years, but a

- big part of why I believe we can make it viable is you have 1 people moving into the City of Detroit at a rate that I have 2 not seen in my lifetime. And they're moving heavily into the 3 4 downtown and midtown area, and we're working very aggressively to support the neighborhoods so people stop 5 moving out of the neighborhoods, but there is a feeling of 6 7 hope in the city. There's a feeling that something good is happening, and I think it's a big part of why we're starting 8 9 to see the population stabilize. And to take the Art 10 Institute out -- it's such a centerpiece of the city -- I 11 think would be a huge negative for our image. I think it 12 would be a huge negative for people's decisions, and I think it would plunge the city into the kind of anger and turmoil 13 14 that we're trying to get away from.
  - Q Slightly different subject. You've mentioned exodus from the city. You mentioned moving back into the city. Does the M-1 project have any relationship, in your view, to these issues?

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A There's no doubt about it. There are -- I mean we are running a 95- to 98-percent occupancy rate along that corridor, and it seems like almost every week we have a new developer in that's talking about adding housing or shops along there. I know there are a number of people, including two of my adult children, who have recently moved into that corridor in significant part because the M-1 rail is part of

a lifestyle that doesn't make you as reliant on cars. And if 1 2 you look at how the City of Detroit competes with the suburbs, one of the big advantages we have going for us is 3 4 the density of population and the concentration of attractions and shops in a densely populated area, but, of 5 course, if you're going to have a densely populated area, you 6 7 got to have a means of moving people where they aren't all driving cars, and so the M-1 rail I think is extremely 8 9 important. And when I was the CEO of the Detroit Medical 10 Center, I was one of the first ones to sponsor to sign up the 11 stop at Woodward and Mack as a private investor. 12 Now, you inherited a city with a very bad income 13 statement and a very bad debt picture. Did you consider 14 raising taxes in order to deal with the city's financial 15 problems? 16 You know, you always look at all revenues -- I mean you 17 have to -- as an option. Under the law in the State of 18 Michigan, the Headlee Amendment to the Constitution that was 19 adopted in the late 1970s, local government cannot raise 20 taxes except by a vote of the people, and so the options to 21 raise taxes would have either been to go to the voters for a 22 property tax millage or try to convince a Republican-

25 million a year. That was simply not a practical solution.

controlled legislature to vote to raise taxes, and the

property tax produces so little. One mil produces only \$7

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1 | And I've spent a lot of time in Lansing in the last nine

2 | months, and there's not a lot of receptivity to raising

- 3 taxes.
- 4 | Q When you say the property tax raises so little, one mil
- 5 | raises \$7 million, I believe you said, could you unpack that
- 6 | for the Court?
- 7 A Sure. You know, one mil in the way the State of Michigan
- 8 | works, we assess a homeowner basically on half the value of
- 9 | your house, so if you have a house that's got a market value
- 10 of \$100,000, the taxable value is 50,000, and one mil would
- 11 | basically be \$50. And so there are 20 mils levied for city
- 12 operating, roughly 10 mils for city debt. You've got school
- 13 | mils. You've got state mils. You've got county mils.
- 14 You've got Huron Clinton Metro millages. But in Detroit
- 15 | today I think the base rate for a homeowner putting all those
- 16 | things in is somewhere around 90 mils, which on a \$100,000
- 17 house is like \$4,500 in taxes. It's an astonishing number.
- 18 | If you look at the communities we're competing against for
- 19 residents, the Dearborns, the Farmingtons, the Northvilles,
- 20 | they're in the 50s and 60s, so Detroiters are paying
- 21 dramatically higher property tax payments on their homes, as
- 22 | are Detroit businesses, than they are in the surrounding
- 23 communities.
- 24 | Q Have you come to any conclusion as to the prudency, as a
- 25 | public policy matter, raising taxes?

Well, what you want to try and do anytime you raise 1 2 revenue -- and I've raised revenues in a lot of places in my life -- is you're trying to figure out how to get the most 3 4 revenue with the least negative impact, and we lost 20 or 25 percent of our population between 2000 and 2010. Last year 5 we lost a thousand residents a month under the Census Bureau. 6 7 To the extent we raise property taxes, now we make it even more expensive to be here, but when one mil produces \$7 8 9 million, to begin to have any impact on the kinds of debts we are talking about, you would have needed a ten- or twenty-mil 10 11 increase. This year I don't know what the county treasurer 12 has. Probably 15,000 foreclosures on people who can't pay. You start to put another ten or twenty mils on, and it would 13 14 be devastating. I don't believe we'd end up collecting the 15 money. I think what we would end up doing is dramatically increasing the number of foreclosures on people who couldn't 16 17 afford their tax bill. Do you have any familiarity -- do you know anything about 18 19 the Revised Judicature Act and judgment levies? 20 You know, I mean judgment levies have been levied by the Circuit Court against municipalities over the years, and so, 21 22 you know, it could be legally possible for a court to say you 23 have this debt, put it on your tax bill, which would 2.4 eliminate the need of a vote of the people, but if you put 25 ten or twenty mils and you start taking somebody with a

- 1 | hundred thousand dollar house and telling them they're paying
- 2 | another 500 or a thousand dollars a year in taxes, it would
- 3 | be absolutely devastating to this community. There's no more
- 4 | inefficient way in the City of Detroit to collect tax
- 5 revenues than in the property tax.
- 6 Q Couple of things with regard to relations with Mr. Orr,
- 7 and you alluded to some of this. What was your involvement,
- 8 | if any, in the mediation, in the Bankruptcy Court, or in the
- 9 settlements that were achieved?
- 10 A I had virtually no involvement in any of the settlements
- 11 or the mediations other than -- well, let me take it apart.
- 12 | I certainly was involved in lobbying in Lansing for
- 13 | legislative approval of the grand bargain, although I was not
- 14 | in those mediations. I was involved in signing off on the
- 15 | recent Syncora settlement, which is part of the transitioning
- 16 out, and I was deeply involved in the mediation relative to
- 17 | the regional water authority deal. With the exception of
- 18 | those, I've had very little involvement in the other
- 19 | settlements.
- 20 Q Did you come to a conclusion that the regional authority
- 21 | idea was a good idea?
- 22 A Yes. I strongly support the regional water authority
- 23 deal.
- $24 \mid Q$  And what are the objective facts you could point the
- 25 | Court to to justify that deal on behalf of the city?

2 this was a significant source of disagreement between Mr. Orr and myself from the beginning in the way the water department 3 4 was being handled. The people of the City of Detroit are having trouble paying their water bills today. The idea that 5 6 we were going to take a large chunk of money out of the 7 ratepayers and move it to the general fund at a time when 8 we've got 2,000 water main breaks a year in the city and 9 we've got water shutoffs made absolutely no sense to me. 10 After the national embarrassment on the water shutoff 11 process, Mr. Orr, to his credit, said, "Okay. I'm now 12 convinced that there is a real problem with this," and allowed me not only to deal with the water shutoff issue but 13 14 also to take the lead in the mediation with Wayne, Oakland, 15 and Macomb County that Judge Cox conducted. 16 And what benefits to Detroit and the region does the 17 authority give? I think the benefits to Detroit and the region are 18 19 enormous. Number one, as I know the Court is aware, the need 20 for those who don't have income to have support in paying

You know, I think it's been pretty well publicized, but

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their water bills is enormous. We had basically \$200,000 a

year in a voluntary fund. Now under the new Great Lakes

Water Authority deal we have \$4-1/2 million a year, which

Eric Rothstein, a consultant Judge Cox brought in, indicated

would meet the national standard for what should be set aside

- for an affordability program. Just as critically -- and I 1 keep coming back to this -- this plan of adjustment assumes 2 income tax revenues are going to grow two percent a year for 3 4 the next ten years. That doesn't happen unless the population is going the right away. Had we continued to have 5 2,000 water main breaks a year and no means of paying for 6 7 them, all of the assumptions in the plan of adjustment are What's come out of this deal is that the 8 meaningless. 9 regional water authority is committed to put \$50 million a year into the local system in the City of Detroit. 10 11 authority has agreed to sell bonds with state assistance, 12 which will allow us to finance 500 to \$800 million in repair. 13 And the same outstanding construction management crew that's 14 now taking down 200 houses a week is going to take on the job 15 of rebuilding our water main system starting next year. 16 we now have the resources to rebuild this water main system 17 in Detroit without raising the rates on the residents of the city, and I think that was absolutely essential to make the 18 19 plan of adjustment feasible.
- Q There was a vote of the city council recently with respect to Mr. Orr's tenure.
- 22 A Right.
- 23 Q Can you describe for the Court the impact of that vote?
- 24 A We were trying to find a fair balance between the
- 25 | continuity of this process, which, in my judgment, Mr. Orr

- 1 has handled extremely well, and the desire of the people of
- 2 | the City of Detroit and the elected officials of the City of
- 3 Detroit to take over the city services, and so the city
- 4 | council did unanimously pass a resolution, as is their
- 5 | right -- and I signed it, as was my right -- to remove
- 6 Mr. Orr as emergency manager upon the effective date of the
- 7 | plan of adjustment, allowing him to complete that in an
- 8 | undisturbed manner, but also returns the management of city
- 9 | government back to the local elected officials, and I think
- 10 | even Mr. Orr would acknowledge that city services are being
- 11 better run when we let the city management team run them, and
- 12 he's going to continue to direct the bankruptcy case, which
- 13 he is continuing to do today.
- 14 | Q Are you aware that there's a Financial Review Commission
- 15 | in the legislation affecting the grand bargain?
- 16 A I am.
- 17 Q How have you made yourself familiar with that?
- 18 A Well, I was deeply involved in the discussions with
- 19 | Governor Snyder and the treasury department and the
- 20 legislators. In fact, I met with nearly every member of both
- 21 | the House and the Senate either in caucuses or individual
- 22 | meetings in the course of the drafting of that legislation,
- 23 | and council President Brenda Jones and I jointly testified in
- 24 favor of Public Act 181 that created the Financial Review
- 25 | Commission.

Q And why --

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THE COURT: Excuse me, Mr. Cullen. Can I ask you to mind the microphone, please?

MR. CULLEN: Oh, sorry. I'm sorry.

BY MR. CULLEN:

Q Why were you in favor of the Financial Review Commission?

7 A You know, my experience in Wayne County reflected that I

8 | think there is significant value in having an outside entity

9 | that you can rely on for good suggestions as well as review.

10 It was obvious to me that the legislators, particularly the

11 | outstate legislators, were taking what appeared to be a very

12 | politically risky vote to put \$195 million into the City of

13 Detroit in a grand bargain, very legitimately wanted to make

14 darn sure that they didn't put the money in and then have the

15 | city start to run a deficit again, and so there was no way

16 | the grand bargain legislation was going to pass without a

17 | Financial Review Commission. And so both the governor and I

18 | and the legislature closely studied the New York and

19 | Washington, D.C., models and ended up in a place that I think

20 | we felt very good about. There is a commission that has very

21 strong powers that it can exert onerously or supportively,

22 | depending upon how the city administration is performing.

23 | Q How do you feel about your role as a member or the

24 appointing authority for a member of that commission?

25 A Yeah. You know, again, it goes back to my own

experience. I'm one, and the city council president is one out of nine, but when I was the CEO of the Detroit Medical Center, I was a voting member of the DMC board. And I was not confused about who had the authority. Roger Penske and the like sitting on that board were very clear, but I would have to come in, present the budget. If I wanted an idea for a new acquisition, I had to present the business plan. they would be supportive; times they would improve it with good ideas. A number of times they'd say your numbers aren't good enough or we don't do this, and that's -- that is not an unusual corporate structure in this company to have the CEO sit as a member of the board but still have the board have vigorous oversight, and in this case you have seven of the nine members appointed by state officials, and I am going to be in the room at the meetings so that they understand firsthand from each of these board members exactly what they're happy about with the city, what they're unhappy about, what information they want, what their expectations are, and I am going to do what I did in the Detroit Medical Center and make darn sure I deliver on every request for information and every revision to a plan that they ask for. I think it will make me more effective in making sure I'm complying with their direction by being there than if I had sent a representative, and certainly in the early stages I intend to sit myself to make darn sure we comply with

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- 1 | everything they ask.
- 2 Q Somewhat like April 17th, you are aware that the Court
- 3 | has wanted your views on how you're going to enforce the
- 4 | Syncora -- or how the city is going to enforce the Syncora
- 5 | obligations under the Syncora settlement agreement.
- 6 A Yes.
- 7 Q Have you had a chance to address that issue?
- 8 A Yes, and it's, you know, an important question. If you
- 9 look at the settlement, there are time limits within which
- 10 | Syncora has a right to exercise options. They have
- 11 responsibilities in some cases like the Grand Circus garage
- 12 | to put money in. But Tom Lewand and the department of jobs
- 13 and economic development are responsible today for enforcing
- 14 post-agreement covenants with developers. We have a huge
- 15 development called Hantz Farm on the east side of Detroit in
- 16 | which there are significant responsibilities of the
- 17 developer, and Mr. Lewand and his team -- Jeb Howbert, his
- 18 | number two, came out of the Bloomberg administration -- they
- 19 | will be responsible, as they are with our other development
- 20 agreements with private partners, making sure that Syncora
- 21 follows every obligation in that settlement.
- 22 | Q And is Mr. Lewand a cabinet member who's at the weekly
- 23 | meetings?
- 24 A Mr. Lewand is a cabinet member who was a real estate and
- 25 | economic development attorney in private practice at Bodman

- and is very sophisticated in these issues, and, yes, he's at the cabinet meetings.
  - Q Finally, I'd like to ask you a couple of questions about moving forward under the plan in the event that the plan is confirmed. What do you regard as the chief challenges or risks to implementation of the plan by the City of Detroit government?
- A You know, for the most part I worry about things that are outside our control. We have almost \$170 million in revenue coming from casino gaming. There is a proposal in front of the U.S. Interior Department right now for new Indian casinos in the western suburbs. I mean you would not have to lose a very significant percentage of 170 million a year before you have difficulties. We have about \$200 million a year in state revenue sharing payments. Just a few years ago that was 260. Our plan of adjustment projects out that those revenue sharing payments won't be cut for the next ten years. It's going to be really hard work to make sure that that happens, and so -- but those are things that I signed up for, and I'm going to work really hard at them every day.
  - MR. CULLEN: That's all I have, your Honor.
- MR. SOTO: May I approach?
- THE COURT: Yes, sir.
- MR. SOTO: And may I approach Mayor Duggan?
- 25 THE COURT: Yes.

THE WITNESS: Thank you. Thank you.

CROSS-EXAMINATION

3 BY MR. SOTO:

- 4 Q Mayor Duggan, my name is Ed Soto. I'm from Weil, Gotshal
- 5 & Manges, and I represent FGIC. I know we haven't met
- 6 before. It's nice to meet you now.
- 7 A Good morning.
- 8 Q And what I'll be doing is going over some of the items
- 9 | that you've testified about, not all of them, but some of the
- 10 | items you testified about today and in your deposition. And
- 11 | I'll try to give you sort of the topics we're going through
- 12 | so that you get some context just the way Mr. Cullen did. So
- 13 | first I want to talk to you a little bit about when you were
- 14 | initially elected as mayor. And when you first met with the
- 15 | emergency manager, you told him that you would like full
- 16 operational control of the city at the earliest possible
- 17 date; correct?
- 18 A That's correct.
- 19 Q And you thought it was in the best interest of the city
- 20 | for you to oversee its day-to-day operations because you
- 21 | believed you had a background and experience that could make
- 22 | the government work better; correct?
- 23 A That's correct.
- 24 Q And you believed that the people in the city expected you
- 25 to get control of the city's operations at the earliest

- 1 | possible date as the elected mayor?
- 2 A I do think that was the expectation.
- 3 | Q I'm going to show you a story I just highlighted --
- 4 A That's okay.
- 5 Q -- that'll actually be easier for you to read, and
- 6 | everybody else will -- I will actually give you one that's
- 7 | not highlighted, and --
- 8 A Okay.
- 9 Q -- that way I'll be able to read it. So this is Exhibit
- 10 | 4664. It's an article from Crain's Detroit Business that's
- 11 dated February 12th -- it's actually February 12th, 2013,
- 12 again, when you were running. Please take a look at it if
- 13 | you have a second or two. It's hard to read.
- 14 A Yeah. Okay.
- 15 Q Have you seen this before?
- 16 A Yes.
- 17 Q Okay. So the article asks a question about maybe six,
- 18 | seven lines down. You see where it says, "If you are elected
- 19 | mayor of Detroit and an emergency manager is put in place,
- 20 | would you then try to work with him?" And then it lists some
- 21 | purported answers; correct?
- 22 | A That's right. It looks like they quoted me accurately.
- 23 Q Okay. Very good. So I'm going to ask you about one of
- 24 | the -- one of the answers is, "No. Again, my intention would
- 25 | be to push the manager out on the first day. I don't think

1 | anyone has a stronger municipal turnaround record than I do,

- 2 | and I can recruit great -- a great deal of talent from this
- 3 | community to turn the city around." Do you see that answer?
- 4 A I do.
- 5 Q And do you remember saying those things?
- 6 A I did.
- 7 | Q And then it goes on following that, and it says,
- 8 | "Hopefully I can convince the governor that the city is
- 9 better off being run by people who will be here long term
- 10 | than someone appointed temporarily by the governor." Do you
- 11 see that?
- 12 A That's correct.
- 13 | Q And do you recall making that statement?
- 14 A I do.
- 15 | Q Now, are you aware that the restructuring and
- 16 | reinvestment initiatives or RRIs included -- in the plan of
- 17 adjustment that you talked about today were also included in
- 18 | the very first plan that was submitted on -- really it was
- 19 | called Proposal to Creditors --
- 20 A Right.
- 21 Q -- submitted on June 14th, 2013?
- 22 A I'm aware of that.
- 23 | Q And so by the time you came into office, the emergency
- 24 | manager had already retained consultants and come up with the
- 25 | reinvestment and restructuring initiatives that he thought

- 1 | addressed the needs of the city; correct?
- 2 A That's correct.
- 3 Q And you had nothing to do with those consultants at that
- 4 time; correct?
- 5 A I did not.
- 6 Q But it's your belief, Mayor Duggan, that consultants are
- 7 | not as effective as people who engage with employees and
- 8 allow those employees to work together to redesign and
- 9 organize themselves; correct?
- 10 A That's correct.
- 11 | Q And that's in part what you were talking about during
- 12 | your testimony earlier; correct?
- 13 A That's right.
- 14 Q So you went out and you talked to the city employees to
- 15 | figure out what was going on in the city's operations;
- 16 | correct?
- 17 A Right.
- 18 Q You did it personally, as you testified earlier?
- 19 A That's correct.
- 20 Q And you also sat down with your team of people that you
- 21 | had put together, a little bit different than the consultants
- 22 | that had been put together by the emergency manager, and you
- 23 | went to see the various department heads to evaluate these
- 24 | restructuring and reinvestment initiatives; correct?
- 25 A That's correct.

1 | Q And you and your team thought that some of the RRIs were

- 2 | practical but some of them were not; correct?
- 3 A I think that's correct.
- 4 Q Now, the RRIs allocate certain funds for each department;
- 5 correct?
- 6 A Right.
- 7 | Q And when you were elected, you reviewed each department
- 8 | and how much money Conway MacKenzie specifically had
- 9 | allocated to each department in the RRIs; correct?
- 10 A That's correct.
- 11 | Q And despite the fact that Conway MacKenzie had already
- 12 | allocated funds, you had the city's department heads reassess
- 13 | those allocations to determine if in their mind they could
- 14 | meet them; correct?
- 15 A That's correct.
- 16 Q And the city's department heads reassessed the
- 17 | appropriateness of the proposed RRIs; correct?
- 18 A They did.
- 19 | Q Okay. And you asked the city's departments to decide
- 20 whether they could or could not get to the dollar amounts by
- 21 | following the existing RRIs or if they had to adjust them and
- 22 | modify them to get that done; correct?
- 23 A That's correct.
- 24 Q And the department heads told you their assessment of
- 25 which initiatives from the plan of adjustment were valuable

and which they wanted to modify and substitute with something

- 2 | else or which they would go forward with; correct?
- 3 A That's correct.
- 4 Q And that's despite the fact that there was already a plan
- 5 of adjustment and other consultants had already come up with
- 6 | what they thought was right; correct?
- 7 A That's correct.
- 8 Q And there were lots of times when your team came in and
- 9 | said -- and I'm quoting -- "Here's what Conway MacKenzie
- 10 | recommended. We disagree with X, Y, and Z, and we think we
- 11 | should do this differently." Do you recall that?
- 12 A Right.
- 13 | Q Okay. So, for example, you reviewed Conway MacKenzie's
- 14 | initial proposal and recognized that they had proposed
- 15 keeping only open the parks that were open. I think you said
- 16 | there were about 35 -- maybe 25 to 35 that were open when you
- 17 | reviewed it; right?
- 18 A Okay. I don't remember that one specifically, but it
- 19 | sounds right.
- 20 | Q Yeah. And you reviewed them, and you said, "Well, look,
- 21 I think the parks have to be open. I think that's an
- 22 | important part of revitalizing Detroit and revitalizing
- 23 | neighborhoods and making residents feel good about their
- 24 | neighborhoods." And you were the one who, indeed, went and
- 25 | said, "Look, I want to -- I want to open the other parks,"

- 1 | which was almost like 175 other parks or so.
- 2 A Yeah. The emergency manager had the money in the budget
- 3 at the time I arrived to maintain about 175 parks, so that
- 4 was not a change that I made.
- 5 Q Okay.
- 6 A The change that I made was recruiting the additional 75
- 7 businesses and churches to cut the parks.
- 8 Q So you would disagree with somebody like, oh, say, Chuck
- 9 Moore at Conway who said, "Look, we were only going to open a
- 10 few, but the mayor had an initiative, and we wanted to change
- 11 | it."
- MR. CULLEN: Objection. Objection, counsel.
- 13 THE COURT: The objection is sustained.
- 14 THE WITNESS: What I know is the budget --
- 15 THE COURT: Mr. Mayor, I sustained the objection.
- 16 THE WITNESS: I'm sorry, your Honor.
- 17 BY MR. SOTO:
- 18 Q Now, in fact, don't you intend to modify the reinvestment
- 19 | and restructuring recommendations that were made by Conway
- 20 MacKenzie?
- 21 A I think within the intentions of what is there and within
- 22 | the amounts that are in there, will there be details that
- 23 | change, yes, but the general direction and the general
- 24 amounts I support.
- 25 | Q So in your deposition which is before you, if you look at

1 | page 76, we're going to be starting at line 20 and going to

- 2 24. This deposition took place on August the 1st of 2014,
- 3 | just more recently. You there?
- 4 A I'm with you.
- 5 Q Were you asked the question,

"But when it came to the exact services and how that money would be spent that Conway MacKenzie came up with, in many instances that was modified by you and the department heads?

We do intend to modify it, yes."

11 That's consistent with your deposition?

- 12 A I think that's what I just said.
- 13 | Q Yeah. And you still believe that; correct?
- 14 A Yes.

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- 15 | Q And the exact modifications could change from week to
- 16 | week; correct?
- 17 A I don't know that it would change from week to week, but
- 18 | as -- again, I can explain it if you like, but --
- 19 Q No. Please explain it.
- 20 A So I'll give you an example. Conway MacKenzie had at one
- 21 | point \$500 million in blight, now \$420 million in blight, in
- 22 | which the plan was just demolish all the vacant houses. We
- 23 | are still spending that money, but we added in a program
- 24 | where we are filing lawsuits and taking those houses that can
- 25 | be saved, getting them renovated, getting them sold. It was

1 | not the detail that Conway MacKenzie had laid out, doing the

- 2 | auctions and saving the houses, but we're still going to
- 3 | spend the same dollar amount demolishing those that can't be
- 4 | saved. So when I say I'm going to modify them, I think there
- 5 | are going to be a number of instances where the dollar
- 6 amounts and the directions are what's in the plan of
- 7 | adjustment, but Conway MacKenzie didn't expect that they had
- 8 | solved every single detail of every initiative.
- 9 Q And you come up with -- thank you, your Honor. And -- or
- 10 | Mayor. And you come up with -- let's see. Your Honor,
- 11 | Mayor. I got it. And you come up with new initiatives every
- 12 | single day; correct?
- 13 A I try.
- 14 | Q And so you don't limit your thinking or anybody else's
- 15 | thinking to what was written down in a document like the RRI
- 16 | plan; correct?
- 17 A I try to not limit my thinking to my thinking yesterday.
- 18 Q Okay. Good. Then you're ahead of me already. Let me go
- 19 | into the issue if feasibility that you touched on. I'd like
- 20 to ask you a few questions about the post-effective date
- 21 governance under the plan. The state and state legislatures
- 22 | came to you with the idea of a Financial Review Commission;
- 23 | correct?
- 24  $\mid$  A I think the governor did originally, but yes.
- 25 | Q Okay. Fair enough. And at that time, they had done a

1 lot of work on this and had prepared a draft legislation;

- 2 | correct?
- 3 A That's right.
- 4 Q And you shared your reaction to those drafts with the
- 5 | governor and with the legislatures; correct?
- 6 A I did.
- 7 | Q And you indicated that you were supportive of oversight
- 8 | that had strict requirements relating to balanced budget,
- 9 cash management, procurement processes, and access to capital
- 10 | markets; correct?
- 11 A That's right.
- 12 Q But you didn't support oversight that had a checklist of
- 13 | whether you were pursuing every restructuring initiative in
- 14 | the plan; correct?
- 15 A That's correct.
- 16 | Q And you ended up coming up with an agreement along those
- 17 | lines in connection with the Financial Oversight Commission
- 18 Act; correct?
- 19 A You're not characterizing it exactly right, but you're
- 20 about 80 percent correct.
- 21 | Q Well, maybe for the judge, what's the other 20 percent?
- 22 | A So there is no independence. The legislation requires
- 23 | both a two-year budget and a four-year financial plan, which
- 24 | is going to have to be consistent with the plan of
- 25 adjustment. To the extent that my better thinking in the

- 1 | future is to move money from one area to another, I don't
- 2 have any freedom to do that. I would have to go to the
- Financial Review Commission and say, "Here is the basis for
- 4 our thinking," and then they would independently review
- 5 | whether that was a reasonable approach or not.
- 6 Q And you actually went to Lansing and you testified in
- 7 | favor of a bill like that, a bill that didn't limit you to
- 8 checklists of what had to be done like even the checklist in
- 9 | the RRIs; correct?
- 10 A That's correct.
- 11 | Q Now, Mayor Duggan, one of the things that you focused on
- 12 | is employee productivity; correct?
- 13 A That's true.
- 14 | Q In fact, you described yourself as obsessed with employee
- 15 | productivity; correct?
- 16 A It's the only way to improve services.
- 17 | Q And I sense that in hearing your testimony today that you
- 18 | are obsessed with it, and I think it's a good thing. Now,
- 19 | you are aware that the city proposed a plan in February of
- 20 2014 that included greater pension cuts than the current plan
- 21 of adjustment; correct?
- 22 A That's right.
- 23 | Q And you didn't objectively measure whether the decision
- 24 | to cut pension benefits at the level suggested in February of
- 25 | this year impacted employee productivity, did you?

1 | A I didn't do any objective measurement besides listening

- 2 | to people.
- 3 | Q And you also are aware that the city intends to provide
- 4 | new pension benefits on a go forward basis for active
- 5 | employees; correct?
- 6 A I do.
- 7 | Q But you don't know if the city's decision to provide new
- 8 | pension benefits on a go forward basis for active employees
- 9 | has had any effect on employee productivity either; right?
- 10 A Only from conversations.
- 11 | Q And let me ask you then to look at your deposition again.
- 12 A Okay. What page are we on?
- 13 | Q I think we're going to be on page 126 this time, and
- 14 | we'll start at line 4, and we'll go to line 8. I tried to
- 15 get smaller print for you, but it was impossible.
- 16 A Yeah. Thanks.
- 17 | O You see that?
- 18 A I remember this.
- 19 Q Okay. And so starting on line 4,
- 20 "Question: So you don't know if the city's
- 21 decision to utilize a new pension system has any
- 22 effect on productivity either. Would that be fair?
- Answer: Again, I haven't -- I haven't segmented
- out one thing and surveyed what effect it had, no."
- 25 Correct?

- 1 A Right.
- 2 Q And that was truthful then, and it's truthful now?
- 3 A Yes.
- 4 | Q And you don't know whether the city's subsequent decision
- 5 | to reduce cuts to pension benefits in the current plan has
- 6 | had an impact on employee morale either; correct?
- 7 A I know reaction from individual conversations. I have
- 8 | not done an objective survey.
- 9 Q So you have sort of episodic one-off conversations?
- 10 A The employees talk to me all day every day.
- 11 | Q So in March of this year, the city held a citywide
- 12 recruiting fair; correct?
- 13 A Right.
- 14 | Q And you were recruiting bus drivers and bus mechanics and
- 15 | police officers and fire fighters; right?
- 16 A Among others, yes.
- 17 Q Oh, good. And the city had about 90 openings for fire
- 18 fighters. Remember?
- 19 A Right.
- 20 Q And 4,500 applicants appeared for those positions;
- 21 | correct?
- 22 A Right.
- 23 | Q You had hundreds and hundreds more applicants for all of
- 24 | the positions that were available at the time; correct?
- 25 A That's correct.

- 1 Q We're almost there.
- 2 A All right.
- 3 Q Let's switch to another topic. You believe that the plan
- 4 of adjustment's favorable treatment of Classes 10 and 11, the
- 5 | pensioners, is fair and reasonable; correct?
- 6 A I do.
- 7 Q And as far as deciding which creditors would receive what
- 8 recoveries under the plan, that's not something you had any
- 9 input on; correct?
- 10 A I did not.
- 11 | Q But you believe that there is a moral difference between
- 12 | the pensioners and the financial creditors; right?
- 13 A I do.
- 14 | O And the moral difference is that the financial creditors
- 15 were making a business decision when they decided to risk
- 16 | their money; right?
- 17 A Right.
- 18 Q And that's your view of that; right?
- 19 A That is my view.
- 20 Q And you don't think that even if both groups are
- 21 unsecured creditors that the financial creditors should be
- 22 | treated the same as people who spent 20 or 30 years working
- 23 | in the city; right?
- 24 A That sounds like me, yes.
- 25 Q It was you.

- 1 A Okay. Good.
- 2 Q But you don't know what type of due diligence the COP
- 3 | holders performed at the time that the COPs transactions were
- 4 | entered into, do you?
- 5 A I was not engaged in any of those issues.
- 6 Q And you don't know what statements the city made to the
- 7 | COP holders before they invested; correct?
- 8 A I do not.
- 9 Q Switching to one of the last topics you touched, I'll ask
- 10 | you some questions on the grand bargain. You understand that
- 11 | the grand bargain both protects the art and helps fund
- 12 | pensions; correct?
- 13 A That's correct.
- 14 | Q And the only analysis that you've reviewed regarding the
- 15 | city's ownership of the art at the DIA and the building
- 16 | itself was the Attorney General Schuette's opinion; right?
- 17 A That's correct.
- 18 Q But you don't have enough information to know whether the
- 19 | attorney general's opinion is right or wrong; correct?
- 20 A I don't have any information other than reading it.
- 21 | Q And you haven't reviewed Christie's valuation with
- 22 | respect to the value of the art; correct?
- 23 A I have not been engaged in any of that, no.
- 24 Q And you haven't reviewed Artvest's valuation of the art
- 25 | either?

- 1 A I have not seen any of that.
- 2 Q And you don't know how much the entire DIA collection is
- 3 worth; correct?
- 4 A I do not.
- 5 Q And you haven't done any independent economic impact
- 6 study of the DIA, have you?
- 7 A No. There's a division of responsibility between Mr. Orr
- 8 and me, and that was not something I was assigned.
- 9 Q Now, you said something which I find interesting. I can
- 10 | relate to the fact that you have children moving into the
- 11 | cities. I have four that are moving into cities, and I --
- 12 A Glad to hear it.
- 13 | Q -- just came back this weekend from moving one. And you
- 14 | said, look, if you take the Art Institute out, it'll have a
- 15 | huge negative impact. It'll have a negative image. That's
- 16 | what you were saying; correct?
- 17 A I do believe that.
- 18 Q Okay. What about if you monetize the art? If you knew
- 19 | you could monetize the art, keep the art in Detroit, and keep
- 20 pensioners paid and continue to do RRIs, would you consider
- 21 | monetizing the art in a way that allowed you to have, oh, a
- 22 | billion extra dollars to work with in your city?
- 23 A You know, I haven't looked at --
- 24 MR. CULLEN: Objection.
- THE COURT: Excuse me.

1 MR. CULLEN: Objection. Foundation, form,

- 2 speculation.
- THE COURT: Well, if you define "monetize" for us,
- 4 I'll overrule those objections.
- 5 BY MR. SOTO:
- 6 Q And what I mean by "monetize" is -- monetization can be
- 7 done in a number of ways, but the one I'm thinking about is
- 8 | if you took a loan on the art so that the art didn't have to
- 9 go anywhere and if it was paid could be one. Another way
- 10 | would be to raise money by using the art's collection in a
- 11 | way that -- possibly a loaning collection, a leasing
- 12 | collection, a traveling collection that raised funds. Those
- 13 | are different ways of monetization. Actually, there was a
- 14 | study that listed five of them, but let's concentrate on the
- 15 | first two. One is loaning, and the other one is possibly,
- 16 | you know, sort of a traveling lease.
- 17 A I'd have to study each option carefully. I can't react,
- 18 | but I would look at each of those options carefully.
- 19 | Q I appreciate your honesty, and I thank you very much for
- 20 coming, sir.
- 21 A Thank you.
- 22 MR. SOTO: I have no further questions.
- MS. O'GORMAN: No questions.
- MR. WAGNER: No questions, your Honor.
- 25 THE COURT: Any further redirect?

1 MR. CULLEN: Just one.

REDIRECT EXAMINATION

- 3 BY MR. CULLEN:
- 4 Q You were asked several questions about whether you had
- 5 done a study with respect to productivity or morale of
- 6 | employees; correct?
- 7 A Yes.

- 8 Q Do you remember?
- 9 A I do.
- 10 | Q Do you have an impression or a judgment as to whether the
- 11 | way pensioners are treated has an impact on the city's
- 12 | dealings with its current employees?
- 13 A There's no question that the morale of the employees that
- 14 | I interact with at least got better when the cuts were
- 15 reduced and ultimately the hybrid plan came out which
- 16 apparently expectations had been lowered so far, I think that
- 17 | people had a pretty bleak outlook, but in my interaction with
- 18 | them, people feel better than they did six months ago.
- 19 MR. WAGNER: Your Honor, I move to strike for the
- 20 reasons I noted earlier.
- 21 THE COURT: All right. The motion is denied. You
- 22 may continue.
- 23 BY MR. CULLEN:
- 24 Q And do you have an opinion -- or do you have a judgment
- 25 | based upon your experience as a CEO as to what role a sense

of fundamental fairness and how you're being treated impacts an employee workforce?

MR. WAGNER: Your Honor, also object. This is beyond the scope of the cross.

THE COURT: Overruled. Go ahead.

THE WITNESS: You know, city government is its employees. They're the ones that deliver the service, and they're interacting with the public every day. You try to motivate them with pay and incentives and supervision, but nothing motivates them better than feeling good about their job, and so there's no question that people who feel like they're being treated fairly tend to do a better job than people who are treated unfairly. I think that's probably true everywhere.

MR. CULLEN: That's all I have, your Honor.

MR. SOTO: Your Honor, one last question --

THE COURT: Go ahead, sir.

MR. SOTO: -- following up on -- following up on Mr.

19 Cullen's.

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## RECROSS-EXAMINATION

21 BY MR. SOTO:

- 22 Q Let me ask you to take a look at your deposition. We're
- 23 | talking now page 125. We'll be looking at line 23 to page
- 24 | 126, line 3.
- 25 A Right.

Now, you were asked at your deposition, 1 2 "Has the city's decision to utilize a new 3 pension system had any impact on active employees' 4 morale?" 5 Α Right. I didn't ask this one before I asked about productivity 6 7 before. "Answer: You know, I have not canvassed the 8 9 employees to see. Of all the things that they're 10 stressed about, whether the hybrid system is the thing that bothers them the most I don't know. 11 12 Question: So you don't know if the city's decision to utilize a new pension system has any 13 14 effect on productivity either?" 15 And that's what we read earlier. 16 Α Right. 17 Now, that was, I guess, on August 1st. 18 Α Right. So the anecdotal stories you're talking about now 19 20 happened between August 1st and I guess -- what's today --2.1 September 6th? 22 I think the employees --23 THE COURT: October. 2.4 MR. SOTO: October 6th? Time is flying, Judge.

THE WITNESS: I think the employees' anxiety I

1 | believe has settled down in the last two months as more

- 2 | uncertainty has moved out of this case.
- 3 BY MR. SOTO:
- 4 Q Just one last point, Mayor. I think that Jones Day can
- 5 double what they're doing. I just want you to know that.
- 6 A Thank you. We'll sign them up for two parks next year.
- 7 THE COURT: Yeah. I was going to -- I was almost
- 8 going to ask whether any of the creditors' lawyers are
- 9 participating in this program but decided not to.
- 10 MR. WAGNER: Your Honor, nobody asked us.
- 11 THE COURT: Well, consider yourself asked. You are
- 12 | aware that the plan of adjustment proposes a pretty
- 13 | significant level of what we call exit financing.
- 14 THE WITNESS: Yes.
- 15 THE COURT: I think the latest number is 320 million
- 16 | or something like that.
- 17 THE WITNESS: The last number I was given was 275
- 18 | million.
- 19 THE COURT: Yike.
- 20 MR. CULLEN: Your Honor -- your Honor, may I
- 21 inquire?
- 22 THE COURT: Yes.
- 23 REDIRECT EXAMINATION
- 24 BY MR. CULLEN:
- 25 | Q Do you remember a vote by the city council endorsing the

- exit facility of up to 325 million?
- 2 | A Yeah, but I didn't think we were going that high.
- 3 Q Yes. And subsequent to that, did you have discussions
- 4 | about that number and the need for exit financing with Mr.
- 5 Hill?

- 6 A Yes.
- 7 Q And did you make a decision at that point as to what
- 8 | amount of financing you would actually draw down?
- 9 A I thought it was 275.
- 10 MR. CULLEN: That's all I have, your Honor.
- 11 THE COURT: All right. Well, I'll leave it to those
- 12 | in charge to actually figure out what the number is because
- 13 | that's of less concern to me than a different question, which
- 14 | is a certain portion -- a substantial portion of that
- 15 | borrowing is for purposes of paying the obligations to
- 16 | creditors under the plan. You understand that?
- 17 THE WITNESS: I do.
- 18 THE COURT: There is, however, a piece of that
- 19 | that's not for that purpose. It's for other purposes in
- 20 relation to city operations and these reinvestment
- 21 | initiatives. You understand that?
- 22 THE WITNESS: Yes, I do, your Honor.
- 23 THE COURT: Okay. And what my question is, what is
- 24 | your judgment on the need for that financing for these
- 25 purposes in this second group, the city operation purposes

and reinvestment purposes?

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THE WITNESS: Your Honor, I'm probably going to get myself in trouble with the people I have to go back to the office with, but I had extensive conversations with Dick Ravitch about this and extensive conversations with John Hill about this, and I believe we need to keep the exit financing to the lowest possible amount. One of the troubling things is that we have seen in this last plan of adjustment a \$50 million overrun in the consultant fees, and I don't think it's a coincidence we're talking about going up \$50 million in the exit financing at the same time we're showing a \$50 million overrun in these consultant fees. And I would be, you know, I quess very disturbed if we ended up having to borrow an extra \$50 million because the consultant fees did not stay on budget. I would ultimately defer to Mr. Hill on his judgment, but at least my last conversation with him on Friday was he still thought 275 million was a reasonable number. I don't know if he's changed his mind over the weekend.

THE COURT: It was explained to me that the reason for the increase was the settlement with the limited tax general obligation bond creditors that involved a cash payment to them of approximately this amount. Do you know anything about that?

THE WITNESS: This is the first I'm hearing about

it.

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THE COURT: Am I right that that's what was explained to me?

MR. CULLEN: Yes, your Honor. It was explained that that was part of it, the decision to retire that note.

THE COURT: Right. Well, I don't want to put you on the spot, and if you're not able to answer this question, that's fine with me, but if that's the purpose of this additional borrowing, to fulfill a settlement obligation, is that something you could support?

THE WITNESS: Your Honor, you're beyond my expertise on this. I would defer to John Hill's judgment as to whether that extra --

THE COURT: Okay.

THE WITNESS: -- 50 million in borrowing is needed or not. I know he philosophically believes, as I do, we should keep this borrowing down as low as we can.

THE COURT: Okay. Which segues nicely into my next question, which has to do with this issue of monetizing the art. And as you heard, one of the definitions of "monetize" is use the art as collateral to borrow money. What would be your position on that knowing that whatever money is borrowed with the art as collateral has to be paid back at some point somehow?

THE WITNESS: Right. I am not a fan of borrowing at

all. It's a big part of how we got here. And if there is not a dedicated or identified source of revenue to repay it, I would not be in favor of that.

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THE COURT: In your testimony, you mentioned some risk with the future of state revenue sharing. Would you recount for me again what those risks are as you assess them?

I have been -- I was one of the people THE WITNESS: who fought the revenue sharing fight on behalf of counties for many years, and any time there is budget pressure at the state level, state legislators tend not to get political credit for general revenue sharing contributions to local government. They tend to perceive the local officials as getting the credit for delivering those services. And if you look at the last ten or fifteen years, there have been a whole series of cuts to general revenue sharing in this state. If I remember correctly, I think as recently as 2010 the City of Detroit got \$260 million a year in revenue sharing, and now we're at 200 million. So if you look at the history, revenue sharing is not normally something that has a strong constituency in Lansing when it comes time to budget cuts, and when I look at a ten-year projection saying no cuts to revenue sharing, it says to me that I'm going to have to be very diligent at building coalitions across this state to build a stronger constituency for revenue sharing in the next downturn.

THE COURT: Do you have any familiarity with generally what the income brackets of the residents of the City of Detroit are?

THE WITNESS: A little bit.

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THE COURT: Do you know enough, for example, to tell me what percentage of incomes are at or below federal poverty levels?

THE WITNESS: I could get you the precise number, but I'm going to guess somewhere around a third of the city.

THE COURT: Well, unfortunately, our rules don't permit you to guess, so I have to ask you what that's based on.

THE WITNESS: You know, I've looked at the numbers.

I just can't call the exact percentage up, but I know -- it's not half, but I know it's a substantial amount.

THE COURT: Okay. Would you be able to give me your best understanding of what percentage of earners have income between the federal poverty level and, say, twice that or the median income? Can you break out the brackets for me in any way?

THE WITNESS: You know, the U.S. Census Bureau has done this, and when I was at DMC I knew it intimately because it determined Medicaid eligibility. I just -- I'd rather not guess at the percentages --

THE COURT: Okay.

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THE WITNESS: -- and get them wrong.
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              THE COURT: Thank you. All right. That's all I
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    have. Anything further?
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              MR. SOTO: No, your Honor.
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              THE COURT: Mr. Cullen?
              MR. CULLEN: No.
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              THE COURT: Anything further?
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              MR. CULLEN: No, your Honor.
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              THE COURT: All right.
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              THE WITNESS: Thank you.
              THE COURT: You are excused.
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              THE WITNESS: Thank you, your Honor.
              THE COURT: Thank you very much for coming today.
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         (Witness excused at 12:05 p.m.)
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              THE COURT: Is there anything else to do before we
    break for lunch?
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              MR. CULLEN: No, your Honor.
              MAYOR DUGGAN: We'll sign you up next year.
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              THE COURT: Did I miss something, Mr. Soto,
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     something that needs to be put on the record here?
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              MAYOR DUGGAN: He volunteered to take a park.
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              THE COURT: Excellent. Okay. Let's break for lunch
     now and reconvene -- I have a commitment here at lunch, so
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     I'm going to make it 1:45, please.
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              THE CLERK: All rise. Court is in recess.
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(Recess at 12:05 p.m., until 1:45 p.m.)

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THE CLERK: All rise. Court is in session. You may be seated. Recalling Case Number 13-53846, City of Detroit, Michigan.

THE COURT: All right. It appears that everyone is here. Sir.

MR. IRWIN: Good afternoon, your Honor. Irwin, Jones Day, for the City of Detroit. Before the city rests -- Mayor Duggan was, in fact, our last witness -- we do have the testimony of one additional witness that we wish to put in through deposition designations. I've got that colorcoded and ready to hand up, and I'll get to that in just a moment, but I also wanted to address a few outstanding document or exhibit issues. We've been doing this in stages. We've been trying to get out front on this so that we don't have a document day at the end of the city's case where we argue the admissibility of dozens and dozens of documents. We've tried to introduce those in installments, which we've done to date, and so we're left with just a few outstanding exhibits. And we've been working with objectors over the last 24 hours or so to reduce that, and I think we can do this by agreement, so I have a very small number of exhibits that I just wish to bring to the Court's attention and move into evidence, and, again, I think we have agreement on these. So those exhibits, your Honor -- one very small

category of exhibits and a few individual exhibits. We wish to introduce the emergency manager quarterly reports from 2013 to 2014. For the record, those are City Exhibits 16, 17, 18, 19, 20, 21, and 31. They were on the city's exhibit list. They did not come in through the pretrial order, but, again, I think we have agreement that those can come in at this time.

THE COURT: Any objections?

MR. SOTO: No, your Honor.

MR. WAGNER: No.

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THE COURT: They are admitted.

(City Exhibits 16, 17, 18, 19, 20, 21, 31 received at 1:47 p.m.)

MR. IRWIN: The second document, your Honor, is a document we've heard reference to a number of times. It's the attorney general opinion, the written opinion from Attorney General Schuette. It has not formally been moved into the record. It is City Exhibit 324. The Court has indicated previously that it will give weight to this opinion as if it were a legal brief that will rise and fall based on the strength of the analysis. It was not, however, briefed in connection with the plan of adjustment. It is a historical document. Mr. Orr indicated that he relied upon it in connection with his decision-making process, so for that purpose we offer it. And, again, I think we have

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agreement on that.
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              THE COURT: Any objections?
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              MR. SOTO: For that limited purpose, we have no
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     objection.
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              THE COURT: All right. For that limited purpose, it
     is admitted.
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         (City Exhibit 324 received at 1:48 p.m.)
              MR. IRWIN: Thank you, your Honor.
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                                                   The third
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     document is -- we thought long and hard about this. We would
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     like to have the most recent version of the plan in the
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     record as opposed to an earlier version, so we have the
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     seventh amended plan. We think it's been provided already,
     but we have assigned it City Exhibit 775.
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              THE COURT: I'm not sure it needs to be in evidence,
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     but if you want, okay. Any objections?
              MR. SOTO: I mean it's just being presented just to
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     have like the filing.
              THE COURT: As the plan.
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              MR. IRWIN: As the plan.
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              THE COURT: All right.
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              MR. SOTO: No objection.
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              THE COURT: It is admitted.
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         (City Exhibit 775 received at 1:48 p.m.)
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              MR. IRWIN: And then lastly, your Honor, we have --
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              THE COURT: And while you're talking about this
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amended plan, let me state for the benefit of all concerned again here that I hope there is at least one more amended plan with more settlements soon.

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MR. IRWIN: We understand, your Honor. The last exhibit that I have, your Honor, is, in fact, the deposition transcript that I mentioned. I have the deposition transcript of Mr. Paul Provost. Mr. Provost's name has come up before. He is a Christie's employee. He was deposed in connection with that portion of the letters that Christie's delivered to the city that contemplated alternatives, monetization alternatives in connection with the Christie's analysis. Both the city and FGIC designated affirmatively at the same time -- the pretrial order contemplated a simultaneous exchange of designations. We have color-coded it appropriately and where there are common designations we have indicated as well. I've provided a copy to counsel to FGIC. I have copies to hand up. We have marked it as I think the Court requested we mark deposition transcripts as City 776.

THE COURT: Any objection?

MR. SOTO: No objection, your Honor.

MR. WAGNER: No, your Honor.

THE COURT: All right. That is admitted.

(City Exhibit 776 received at 1:50 p.m.)

MR. IRWIN: Would the Court wish that I --

1 THE COURT: Yes.

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MR. IRWIN: -- approach again?

THE COURT: Yes, please.

MR. IRWIN: And then lastly, your Honor, we are -the Court had requested at one point a map of the parcels for
the Syncora settlement, the parcels that are at issue. We
don't have that yet, but we're working on that. We're very
close. We'll either reach some stipulation and if necessary
submit it as a city exhibit, but we don't have it just yet.
We expect to have it soon.

THE COURT: Okay.

MR. IRWIN: All right. With that, your Honor, the -- subject to rights of rebuttal, the city rests.

THE COURT: Okay.

MR. SOTO: I found a pen. The objectors would like to inform the Court that Derek Donnelly will be called as a witness for a very limited purpose, the limited purpose of addressing the Syncora settlement, actually even part of it, but, in any event, you'd asked, and we have decided. Our people came back with that. And I've informed Mr. Shumaker we then have the issue of whether he would be subject to what I consider to be the same accommodation that we made for Mr Doak. That's it.

THE COURT: All right. Let's discuss that. I guess it would be helpful to me in resolving this to know what

issues beyond the Syncora settlement the city wishes to question this witness about.

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MR. SHUMAKER: Your Honor, I don't think we have anything in particular in mind. It's a question of the limitation of the settlement. And as with Mr. Doak's deposition, there were subjects that went outside of that, including questions answered -- asked by MIDDD, so I think the parties are going to be able to work through this, and I don't think this is going to be a big issue.

THE COURT: Well, all right. Let me just say that as a general sort of conceptual matter, I think that the deposition of the witness ought to be limited to the subject on which he is proposed to testify, and I can also, depending on the timing of it, offer to you my assistance in resolving any issues by telephone if that will help you.

MR. SHUMAKER: That would be helpful, your Honor.

And I think we're looking Thursday or Friday for the deposition. That's what Mr. Soto told me.

MR. SOTO: Mr. Donnelly is involved in the mediation process, and so those are the days that work this week because they're going to --

THE COURT: Okay. I can tell you that I will be available after 11 o'clock eastern time on Thursday.

MR. SHUMAKER: On Thursday. Thank you.

THE COURT: And anytime Friday.

MR. SOTO: Your Honor, the objectors have discussed 1 the possibility of a Rule 52(c) motion. We would like to be 2 3 able to reserve the right to do that following the completion 4 of the testimony of Ms. Kopacz, which is not going to come till later. 5 THE COURT: Oh, okay. That's a good idea. 6 7 MR. SOTO: Thank you. THE COURT: All right. So what's up next? 8 9 MR. WAGNER: Your Honor, the objectors, pursuant to Rule 611, call Cynthia Thomas. 10 THE COURT: Okay. Step forward, please, all the way 11 12 up here. Raise your right hand. CYNTHIA THOMAS, OBJECTOR'S WITNESS, SWORN 13 14 THE COURT: All right. Please sit down over there. 15 DIRECT EXAMINATION 16 BY MR. WAGNER: 17 Good afternoon, Ms. Thomas. Jonathan Wagner of Kramer Levin on behalf of the holders of certificates of 18 19 participation. 20 MR. WAGNER: Your Honor, may I approach with the 2.1 small binders for your Honor? 22 THE COURT: Yes. Yes, please. 23 MR. WAGNER: And with me is Deb Fish of Allard & 24 Fish.

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BY MR. WAGNER:

1 Q Ms. Thomas, nice to see you again. Other than at your

- 2 deposition, you and I have never spoken; is that right?
- 3 A That's correct.
- 4 Q What is your position?
- 5 A The executive director of the Retirement Systems for the
- 6 | City of Detroit.
- 7 | Q And what are the Retirement Systems?
- 8 A They are two separate Retirement Systems that are set up
- 9 | for the employees of the City of Detroit.
- 10 | Q And what are the names of those Systems?
- 11 A The General Retirement System of the City of Detroit and
- 12 | the Police and Fire Retirement System of the City of Detroit.
- 13 Q Are you the executive director of both Systems?
- 14 A I am.
- 15 | Q And for how long have you held that position?
- 16 A Since the fall of 2012.
- 17 | Q Can you tell us what your duties and responsibilities
- 18 | are?
- 19 | A To summarize, I am the administrator of the Systems. I
- 20 | implement the directives of the trustees. I don't vote on
- 21 resolutions, but I implement the directives of those that do.
- 22 | Q Do some of those resolutions relate to the investment
- 23 policies of the two Systems?
- 24 A Yes.
- 25 | Q And do some of those resolutions relate to the asset

- 1 | allocations of those two Systems?
- 2 A Yes.
- 3 O And do some of those resolutions relate to the investment
- 4 | assumptions of the two Systems?
- 5 A Yes.
- 6 Q Can you give us your -- a brief biographical sketch
- 7 beginning with your education?
- 8 A After graduating from Hampton Institute with a degree in
- 9 accounting, I started working for the City of Detroit in
- 10 1986.
- 11 | Q And can you briefly take us through the positions that
- 12 | you've held?
- 13 A Yes. I started as a technical aide in accounting, and I
- 14 | moved up various accounting positions until I became a
- 15 | manager one in the Retirement Systems. And in 2004 I was the
- 16 assistant director of Police and Fire Retirement System.
- 17 | Q Now, how long have you been with the Retirement Systems?
- 18 A For 26 years.
- 19 Q And are you among the longest tenured employees of the
- 20 Retirement Systems?
- 21 A Yes.
- 22 | Q And is there anyone at the Retirement Systems who has a
- 23 | higher position than you?
- 24 A No.
- 25 | Q And is there anyone at the Retirement Systems who has

1 | more overall knowledge than you do with respect to those

- 2 Systems?
- 3 A No.
- 4 Q Now, who is the actuary for the two Systems?
- 5 A Gabriel, Roeder, Smith & Company.
- 6 Q And for how long, to your knowledge, have they served in
- 7 | that role?
- 8 A I believe 1930-something.
- 9 Q That's about 70 years?
- 10 A Correct.
- 11 | Q Do you believe that Gabriel, Roeder is a qualified
- 12 actuary?
- 13 A I do.
- 14 | Q Do you have a good opinion of Gabriel, Roeder's work for
- 15 | the Retirement Systems?
- 16 A I do.
- 17 Q Do you believe they are a prestigious firm?
- 18 A Yes.
- 19 Q Have you ever had any serious concerns with Gabriel,
- 20 Roeder's work?
- 21 A No.
- 22 | Q And are you satisfied with their work?
- 23 A Yes.
- 24 Q And would it be fair to say that Gabriel, Roeder would
- 25 | not have been retained as the actuary for the system -- for

1 the Retirement Systems all these years unless you thought

- 2 | that Gabriel, Roeder's work was first rate?
- $3 \mid A$  That's a fair assumption.
- 4 Q And to your knowledge, does anyone know these funds
- 5 better than Gabriel, Roeder?
- 6 A Not to my knowledge.
- 7 | Q And do you believe Gabriel, Roeder has selected
- 8 appropriate investment targets for the two funds?
- 9 A That Gabriel, Roeder has --
- 10 O Yes.
- 11 A -- selected targets?
- 12 O Yes.
- MR. MILLER: Objection. Foundation.
- 14 BY MR. WAGNER:
- 15 Q Has Gabriel, Roeder recommended targets from time to
- 16 time?
- 17 A Yes.
- 18 Q And are you satisfied with the -- actually, let me go
- 19 | back. Do you believe that Gabriel, Roeder has selected
- 20 reasonable targets?
- MS. GREEN: Same objection, your Honor.
- 22 BY MR. WAGNER:
- 23 Q I'm sorry. Are you satisfied that they've made
- 24 reasonable recommendations?
- 25 A Yes.

1 | Q And do you believe that Gabriel, Roeder has made

- 2 | reasonable assumptions in dealing with the two Retirement
- 3 Systems?
- 4 A Based on the information that they've received from us,
- 5 yes.
- 6 Q Now, when was the last change in asset allocation for
- 7 PFRS?
- 8 A I believe it was January 2013.
- 9 Q And when was the last change for GRS?
- 10 A The same year, maybe February.
- 11 Q Um-hmm. And do you believe the asset allocations for the
- 12 | two Systems are prudent allocations?
- 13 MR. MILLER: Objection. Calls for a legal
- 14 | conclusion.
- 15 MR. WAGNER: I don't think it calls for a legal
- 16 conclusion. She's the executive director of the two Systems.
- 17 | I think she's -- she said nobody is more knowledgeable than
- 18 | she is.
- 19 MS. GREEN: I'll join in that to the extent there's
- 20 been no foundation laid that this witness would be able to
- 21 opine on these issues and that she's --
- 22 | THE COURT: I'll permit it and overrule the
- 23 objections. Please answer the question.
- 24 THE WITNESS: Can you repeat the question, please?
- MR. WAGNER: Can I ask the reporter to read it back?

- 1 No. Okay.
- 2 BY MR. WAGNER:
- 3 Q Do you believe -- you're challenging my memory. Do you
- 4 | believe the current asset allocations for the two Systems are
- 5 prudent?
- 6 A Sure, yes.
- 7 | Q And since January of 2013, has the board of either System
- 8 | felt the need to change the asset allocations?
- 9 A Have they felt the need to change --
- 10 0 Yeah.
- 11 A -- to make a change to the allocations? They may have
- 12 discussed changing it, but there have been no changes.
- 13 | Q Now, you're familiar with Milliman & Company?
- 14 A Yes.
- 15 | Q Has Milliman suggested any changes to the asset
- 16 | allocations?
- 17 A Not to my knowledge.
- 18 Q Now, can you look in your book at -- I have a -- oh, did
- 19 I give you a book?
- 20 A You did not.
- 21 Q You're the most important person here.
- 22 A Thank you.
- 23 | Q Can you look in your book at Exhibit 4043? It's towards
- 24 | the back. What is Exhibit 4043?
- 25 A It's the -- it's a NEPC document for the General

- 1 Retirement Systems.
- 2 Q And is this sort of a roadmap for the board as to how
- 3 | funds should be invested?
- 4 A Yes. It's the investment policy review.
- 5 MR. WAGNER: Your Honor, the document is in evidence
- 6 | pursuant to your Honor's September 2 order.
- 7 THE COURT: Thank you, sir.
- 8 BY MR. WAGNER:
- 9 Q Can you look at page 626449? I think it's the -- it's
- 10 | captioned "March 2013 Investment Objectives and Guidelines."
- 11 Do you see that page?
- 12 A I do.
- 13 | Q Okay. And do you see -- one, two -- these are the --
- 14 | this is an investment policy statement for the fund, GRS?
- 15 A Correct.
- 16 Q Okay. And can you look at the third bullet? Can you
- 17 | read that?
- 18 A The third bullet --
- 19 Q Yes.
- 20 A -- establishes formal yet flexible investment guidelines
- 21 incorporating prudent asset allocation and realistic total
- 22 | return goals.
- 23 Q Okay. And can you look under "responsibilities, board of
- 24 | trustees"? Do you see that right under that?
- 25 A I do.

- 1 | Q Can you read the paragraph right underneath?
- 2 A The board of trustees acknowledges its responsibility as
- 3 | a pension plan fiduciary. In this regard, it must act
- 4 | prudently and for the exclusive interest of plan participants
- 5 and beneficiaries.
- 6 Q And to your knowledge, during your tenure as executive
- 7 director, have the plans followed those guidelines?
- 8 A Yes.
- 9 Q Now, am I right that the current investment return
- 10 | objective for GRS is 7.9 percent?
- 11 A That's correct.
- 12 | O And I believe that was set in March of 2013?
- 13 A Yes.
- 14 Q And at the time that 7.9 was set, did you believe that
- 15 | was a realistic goal for GRS?
- 16 A At the time, yes.
- 17 Q And am I right since March 2013, you've not changed your
- 18 opinion as to whether 7.9 is a realistic total return goal?
- 19 | A Realistic for the -- are you asking me is it realistic
- 20 for the time that it was set?
- 21 Q No. Yes.
- 22 A Yes.
- 23 Q And PFRS has an investment goal of eight percent?
- 24 A That's correct.
- 25 | Q And you believe that's a realistic goal?

- 1 A It is realistic.
- 2 Q Can you turn in your book to Exhibit 1025? And don't put
- 3 | this -- don't put this up yet. That's an article captioned
- 4 | "Five Questions with Cynthia Thomas"; right?
- 5 A Correct.
- 6 Q And was that an article about an interview you gave with
- 7 | an investment on line magazine in the summer of 2013?
- 8 A It is.
- 9 Q And did you make those statements in your capacity as
- 10 executive director of the pension funds?
- 11 A I did.
- 12 | Q And you were authorized to make these statements?
- 13 | A Yes.
- 14 Q And the article accurately transcribed your answers;
- 15 right?
- 16 A Yes.
- 17 | Q And your answers were accurate; correct?
- 18 A Correct.
- MR. WAGNER: Your Honor, I'd move the document into
- 20 evidence.
- 21 THE COURT: Any objections?
- MS. GREEN: No objection.
- MR. MILLER: No objection.
- 24 THE COURT: It is admitted.
- 25 (COPs Exhibit 1035 received at 2:06 p.m.)

- 1 BY MR. WAGNER:
- 2 | Q Now, if you turn to the second page sort of towards the
- 3 | middle, the question, "Right now can you disclose some
- 4 | investment returns, funded ratios, and liability numbers that
- 5 | the two pension funds are maintaining? What are some goals
- 6 you achieved during your tenure as the systems leaders?" And
- 7 | can you read your response there?
- 8 A "The most recent actuarial valuations, June 30th, 2012,
- 9 | show the General Retirement System as 77-percent funded and
- 10 | the Police and Fire Retirement System as 96-percent funded.
- 11 | Preliminary returns as of March 31st, 2013, show the GRS
- 12 returns as 4.5 percent and 9.6 percent for the quarter and
- 13 | year, the PFRS returns as 5.7 percent and 7.1 percent for the
- 14 quarter and year."
- 15 | Q And were those answers accurate as of the time you gave
- 16 them?
- 17 A They were.
- 18 Q And were those figures based on targets of 7.9 and eight
- 19 | percent?
- 20 A Yes.
- 21 | Q Now, you're aware that in the plan the city set a rate of
- 22 | return of 6.75 percent; right?
- 23 A Yes.
- 24 | Q And Gabriel, Roeder's returns are 7.9 and eight; right?
- 25 A The Retirement Systems plans --

- 1 Q Yes. I'm sorry.
- 2 A -- are, yes, 7.9 and eight; correct.
- 3 Q And you understand the 6.75 came from Milliman?
- 4 A It's my understanding --
- 5 MR. MILLER: Objection.
- 6 MS. GREEN: Objection.
- 7 MR. MILLER: Foundation.
- 8 BY MR. WAGNER:
- 9 Q Do you --
- 10 THE COURT: Overruled. Please answer the question.
- 11 THE WITNESS: It's my understanding that the 6.75 is
- 12 | a negotiated return, and it was a term -- it was a rate that
- 13 | was set with information from our actuary and asset
- 14 | consultants, our attorneys, restructuring counsel, trustees.
- 15 BY MR. WAGNER:
- 16 | Q Do you understand that Milliman has done actuarial work
- 17 | for the city in connection with this proceeding?
- 18 | A I am.
- 19 | Q Okay. And if you had to pick between Gabriel, Roeder and
- 20 Milliman with respect to actuarial work as to these two
- 21 | systems, who would you choose?
- 22 | A The most familiar, which would be Gabriel, Roeder.
- 23 | Q And is that because of Gabriel, Roeder's historic
- 24 | knowledge with respect to the systems?
- 25 A That's correct.

1 MR. WAGNER: Your Honor, may I approach? May I

- 2 approach?
- THE COURT: Yes.
- 4 MR. WAGNER: I just have another exhibit.
- 5 THE COURT: Okay.
- 6 THE WITNESS: Thank you.
- 7 BY MR. WAGNER:
- 8 Q Ms. Thomas, what is this document?
- 9 A This is the Police and Fire Retirement System annual
- 10 | actuarial valuation for June 30th, 2013.
- MR. WAGNER: Your Honor, this document, Exhibit
- 12 | 1024, is already in evidence.
- 13 THE COURT: Thank you.
- 14 BY MR. WAGNER:
- 15 Q Now, is this document posted today at the PFRS website?
- 16 A It should be.
- 17 Q Okay. Can you turn to page 6 of the document? Do you
- 18 | see on the bottom right there's a -- all the way over -- a
- 19 total? There's a section that says "portion of accrued
- 20 | liabilities covered by assets," and do you see the numbers
- 21 there?
- 22 A I do.
- 23 Q And do you see the number for 2009 was 93 percent?
- 24 A Yes.
- 25 | Q And for 2010 was 102 percent?

- 1 A Yes.
- 2 Q 2011 was 100 percent? Do you see that?
- 3 | A I do.
- 4 Q And 2012 was 96 percent? Do you see that?
- 5 A Yes.
- 6 Q And that's the number you quoted in the article; right?
- 7 A It is.
- 8 Q And then for 2013 89 percent? Do you see that?
- 9 A Yes.
- 10 | Q And those numbers are accurate; right?
- 11 A Correct.
- 12 | Q And is it the -- let me just make sure I understand how
- 13 | this works. Gabriel, Roeder makes a recommendation, and then
- 14 | the trustees vote, right, on the target?
- 15 MS. GREEN: Objection. Foundation.
- 16 THE COURT: No. I'll permit it.
- 17 THE WITNESS: Gabriel, Roeder normally gives the
- 18 | trustees certain scenarios or targets for modeling purposes,
- 19 | and then there's, of course, discussion with the fund's asset
- 20 managers, and then the trustees vote.
- 21 BY MR. WAGNER:
- 22 | Q And based on your observations as executive director,
- 23 | have the trustees properly discharged their duties in setting
- 24 | those rates?
- 25 A Yes.

1 Q Now, in working to determine a projected rate of return,

- 2 | could a useful data point be historical rates of return for
- 3 | the two systems?
- 4 A Yes.
- 5 THE COURT: Excuse me. Counsel, I just had a
- 6 technical question about that chart. Could I just ask that?
- 7 | Could you put that back up?
- 8 MR. WAGNER: Sure.
- 9 THE COURT: Ma'am, in the -- you see the chart that
- 10 | was just on the screen there?
- 11 THE WITNESS: Yes.
- 12 THE COURT: On the very right-hand side there are
- 13 | the four columns under "portion of accrued liabilities
- 14 | covered by assets." You see the four columns?
- 15 THE WITNESS: Yes.
- 16 THE COURT: And the one is paren one, then paren
- 17 | two, and paren three. What are paren one, paren two, and
- 18 paren three?
- 19 THE WITNESS: Number one represents active members,
- 20 ASF, annuity savings fund, so a hundred percent of -- if you
- 21 | go to -- we'll say 2013 --
- 22 THE COURT: Okay. So the one, two, and three on the
- 23 | right are the same as the one --
- 24 THE WITNESS: Right.
- 25 THE COURT: -- two, and three on the left? All

- 1 right.
- 2 THE WITNESS: Correct.
- THE COURT: That answers my question. Thank you.
- 4 THE WITNESS: Okay.
- 5 MR. WAGNER: May I proceed?
- 6 THE COURT: Yes.
- 7 BY MR. WAGNER:
- 8 Q Okay. Can you turn to Exhibit 1017? It's in the binder.
- 9 MR. WAGNER: Your Honor, this document is also in
- 10 | evidence already.
- 11 THE COURT: Thank you.
- 12 BY MR. WAGNER:
- 13 | Q Now, this document is a list of assumed rates of return
- 14 and actual rates of return for the two systems; right?
- 15 A Yes.
- 16 | Q And I could ask you a series of questions, but, in
- 17 general, are these -- are the numbers here correct?
- 18 A Yes.
- 19 Q Okay. And by my count -- and you'll tell me if I'm
- 20 | right -- for 16 out of -- for GRS 16 out of the 25 years the
- 21 rate of -- the actual rate of return exceeded the assumed
- 22 | rate of return; correct?
- 23 A That sounds correct.
- 24 Q Okay. And for PFRS, though, we don't have the rates --
- 25 or we don't have the returns for the first part of the -- '89

1 | through '98, but by my count nine out of fifteen years the

- 2 | actual rate of return outperformed the assumed rate of
- 3 return; right?
- 4 A Correct.
- 5 Q And do you know what the returns have been for the past
- 6 year?
- 7 A No. I can't tell you for certain.
- 8 Q Would it refresh your recollection if I told you the
- 9 rates have exceeded 11 point --
- MS. GREEN: Objection, your Honor. It's an improper
- 11 | use of refreshing the witness' recollection.
- 12 THE COURT: Sustained.
- 13 BY MR. WAGNER:
- 14 Q Do you remember that the rates of return have exceeded
- 15 | 11.3 percent?
- 16 A I know that they have exceeded ten percent, yes.
- 17 Q Just to refresh your recollection, I have in your binder
- 18 | your deposition. Can you look at page 205, line 22, through
- 19 206, line 1? And do you see you were asked -- do you have it
- 20 there, Ms. Thomas?
- 21 A I believe I do. Page 206, line --
- 22 Q 205, line 22.
- "Question: Do you" --
- 24 A Yes.
- $25 \mid Q$  -- know whether it is more or less than 11.3

- 1 percent?"
- 2 A Um-hmm.
- 3 | 0 "Answer: I believe it's more.
- 4 Question: You believe it's more than 11.3
- 5 percent?
- 6 Answer: I do."
- 7 Do you see that?
- 8 A Yes.
- 9 Q And does that refresh your recollection that the returns
- 10 exceeded 11.3 percent?
- 11 A It does.
- 12 Q Now, can you turn to Exhibit 1022 in the book? And can
- 13 you turn to page -- the fourth page of the document,
- 14 | statement from Police and Fire Retirement System of the City
- 15 of Detroit? Do you see that?
- 16 A I do.
- 17 Q Okay. And you can put that up. And you've seen this --
- 18 | you've seen this document before?
- 19 A I have.
- 20 Q I'm right it was issued on a very historic day in your
- 21 life, right, March 21st?
- 22 A Yes.
- 23 Q That's your daughter's birthday?
- 24 A Yes, it is.
- 25 | Q Now, the middle paragraph says -- can you read the middle

- paragraph, the third paragraph?
- 2 A "The Police and Fire Retirement System and its 12,000
- 3 active and retired first responders, their families and
- 4 beneficiaries, deserve better than this shoddy report and
- 5 | shallow one-sided media reporting. Let me state emphatically
- 6 that the pension fund is on solid ground and is projected to
- 7 do very well by any reliable measure well into the next
- 8 decade and beyond. The PFRS fund is 96.1-percent funded.
- 9 With respect to funded status, the PFRS pension fund is in
- 10 | the top ten percentile of public pension funds with one
- 11 | billion or more in assets. What this means is the PFRS
- 12 pension fund's level of funding is better than 90 percent of
- 13 | public pension funds in the entire nation. The PFRS fund has
- 14 | nearly 3.1 billion in assets and is being managed with great
- 15 efficiency."
- 16 | Q And do you agree with those statements?
- 17 A I do.

- 18 | Q And can you turn to the right side of the last page? Do
- 19 | you see the statement says -- this is in the paragraph, but
- 20 | let's go back about four lines from the bottom. It says,
- 21 quote, "It seems clear that the Milliman report resembles a
- 22 desired result and clearly is not an objective evaluation of
- 23 | the actuarial status of the pension funds." Do you see that?
- 24 Do you see that? It's the paragraph -- the next page that
- 25 | starts, "But let's go back."

- 1 A Ah, I do.
- 2 Q Okay. And you agreed with that statement at the time?
- MR. MILLER: Objection. Lack of foundation. What
- 4 | Milliman report?
- 5 THE COURT: Overruled. Did you agree with that
- 6 | statement at the time, ma'am?
- 7 THE WITNESS: I'm sorry. Can you read that again?
- 8 | I was on the wrong paragraph when you read it.
- 9 BY MR. WAGNER:
- 10 Q Sorry. The statement, quote, "It seems clear that the
- 11 | Milliman report resembles a desired result and clearly is not
- 12 | an objective evaluation of the actuarial status of the
- 13 pension funds." Do you see that?
- 14 A I do.
- 15 | Q And you agreed with that statement at the time; right?
- 16 A Yes, I did, at the time.
- 17 Q Okay. You could put that aside. Now, just a few more
- 18 questions. Is one of the goals of the Retirement Systems to
- 19 | provide excellent service to participants?
- 20 A Yes.
- 21 | Q And is that one of the main purposes of your job?
- 22 A Yes.
- 23 | Q And do you work hard to provide excellent service to the
- 24 participants?
- 25 A I do.

- 1 | Q And one element of that service is transparency?
- 2 A Yes.
- 3 Q And do both funds provide transparency to members?
- 4 A Yes. We try to do that.
- 5 Q And from time to time do the funds solicit input from
- 6 | members, from participants?
- 7 A I'm not sure I can say that we actually solicit input.
- 8 We welcome it.
- 9 Q You won't refuse it?
- 10 A No.
- 11 Q Okay.
- 12 A We certainly won't refuse it.
- 13 | Q And we saw from the investment objectives PFRS and GRS
- 14 | have in place rules and parameters about what investments can
- 15 | and cannot be made; right?
- 16 A That is correct.
- 17 Q And am I right the Retirement Systems try to listen to
- 18 | the concerns of their members -- of the members?
- 19 A They do.
- 20 | Q Now, did you have any input into the development of the
- 21 | plan of adjustment?
- 22 A I did not.
- 23 Q Has the city asked for your advice with respect to the
- 24 plan?
- 25 A No.

1 | Q Have you done any work with Milliman in connection with

- 2 | the plan?
- 3 A No.
- 4 Q Has Milliman asked for your input?
- 5 A No.
- 6 Q Has Milliman asked for your advice?
- 7 A No.
- 8 Q Just to go back, you are the most knowledgeable person at
- 9 | the Retirement Systems who works for the Retirement Systems,
- 10 | right, about those systems?
- 11 A Yes.
- 12 | Q Were you asked to provide any input into the expert
- 13 | reports that were provided by the city in this case?
- 14 A No.
- 15 | Q Were you asked for any advice in connection with the
- 16 | bankruptcy process?
- 17 A Yes.
- 18 0 What advice was that?
- 19 A As it pertains to certain procedures within the
- 20 Retirement Systems.
- 21 | Q So just procedural input?
- 22 A Yes.
- 23 Q And at the time of your deposition, you were not aware
- 24 | that the city had set up a pension task force; right?
- 25 A That's correct.

- 1 | Q And you're not on the pension task force, are you?
- 2 A I am not.
- 3 Q No one at the city bothered to tell you that they had set
- 4 | up this task force; right?
- 5 A That's correct.
- 6 Q The first you heard of it was when I raised it; right?
- 7 A That's correct.
- 8 Q And to your knowledge, no member of your staff is on that
- 9 pension task force, are they?
- 10 A No.
- 11 | Q Now, I think you said the city set a rate of return of
- 12 | 6.75 percent in the plan; right?
- 13 A Yes.
- 14 Q And the city didn't solicit your advice when it set --
- 15 | when that rate was set; correct?
- 16 A That's correct.
- 17 | Q And if you were asked for input with respect to the plan,
- 18 | am I right that you would have given it?
- 19 A Yes.
- 20 Q And in your view, would it have been prudent for the city
- 21 to ask?
- 22 A It would not have hurt.
- 23 Q And as executive director, have you made every effort to
- 24 | discharge your fiduciary duties to participants?
- 25 A Yes.

1 Q And do you try your level best on behalf of the retirees

- 2 | and the participants?
- 3 A I do.
- 4 Q And do you believe you've done your job properly?
- 5 A Yes.
- 6 Q And do you believe your staff has done its job properly?
- 7 A Yes.
- 8 Q Now, during your tenure at the Retirement Systems, am I
- 9 | right that the two systems have made a number of decisions
- 10 over the years?
- 11 A Absolutely.
- 12 Q And to your observation, did they do so -- did they do so
- 13 | in a sound and prudent fashion?
- 14 A That one brings me pause because you're talking about a
- 15 lot of decisions there.
- 16 Q Okay. Let's pass on that since --
- 17 A Okay.
- 18 MR. WAGNER: Unless your Honor would like the
- 19 | witness to expand.
- THE COURT: For now it's your examination.
- 21 MR. WAGNER: Okay. Thank you.
- 22 BY MR. WAGNER:
- 23 | Q Let me ask it slightly differently. To your knowledge,
- 24 | since you've been executive director, have any of the
- 25 decisions made by the two systems been rash decisions?

MS. GREEN: I'm going to object to the form of the question. It seems awfully vague.

 $$\operatorname{MR.}$$  WAGNER: I think the witness can understand what --

THE COURT: Can you answer the question?

THE WITNESS: That's really just -- I'm sorry. It's a hard question. If you understand the Retirement -- both boards meet practically every week for at least six hours a meeting day, and that's a --

THE COURT: All right.

THE WITNESS: -- lot of decisions, so --

THE COURT: Can you answer the question or not?

THE WITNESS: No.

14 BY MR. WAGNER:

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- 15 Q You cannot answer the question?
- 16 A Not truthfully I cannot.
- 17 Q Okay. Let me try a different way. Have any of the
- 18 decisions since -- under your tenure as executive director
- 19 been made under duress?
- 20 A No.
- 21 Q And do you believe you faithfully perform your duties as
- 22 | executive director of the PFRS and GRS?
- 23 A I do.
- MR. WAGNER: Thank you. No more questions.
- 25 THE COURT: Any further questions for the witness?

MS. GREEN: Your Honor, I believe that there are individual objectors in the court today to ask --

THE COURT: Um-hmm.

MS. GREEN: -- questions, so --

THE COURT: Okay. We can do that now if you like.

6 Step forward please, sir.

MR. KARWOSKI: Good afternoon, your Honor. Michael Karwoski. I'm one of the individual objectors. Ms. Green is right. I have some questions for Ms. Thomas.

10 THE COURT: Okay. Go ahead.

11 CROSS-EXAMINATION

- 12 BY MR. KARWOSKI:
- 13 Q Ms. Thomas, I retired two years ago after 15 years with
- 14 | the city law department. I had a good experience going
- 15 | through the process with your office. I don't think we've
- 16 met, have we?
- 17 A No.

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- 18 | Q You first moved into a management role with both systems
- 19 | around 2002?
- 20 A With the Police and Fire System in 2002.
- 21 | Q And your title then -- your first management title was
- 22 | manager one?
- 23 A Correct.
- 24 Q In that position, among other duties, you were
- 25 responsible, I believe, for the annual reports for both

- 1 Systems?
- 2 A Yes.
- 3 Q Are you familiar with -- you mentioned the annuity
- 4 | savings program with reference to one of the exhibits that
- 5 | was up in your direct. You're familiar with the annuity
- 6 | savings fund in the General Retirement System?
- 7 A I am.
- 8 Q And you're familiar with the -- I'll call it ASF. You'll
- 9 know what I'm talking about. You're familiar with the ASF
- 10 recoupment proposal as it's in the plan of adjustment?
- 11 A Yes, I am.
- 12 Q The ASF recoupment applies only to GRS members, not PFRS;
- 13 is that correct?
- 14 A That's correct.
- 15 Q And you know the ASF recoupment period is July 1, 2003,
- 16 | through June 30th, 2013?
- 17 A That's my understanding.
- 18 Q And those are fiscal years 2004 through 2013?
- 19 A Correct.
- 20 Q As executive director, you're familiar with the policies
- 21 and procedures of the GRS?
- 22 A That's correct.
- 23 Q And you've testified that you place a high value on
- 24 excellent customer service; is that right?
- 25 A That's right.

1 | Q One of the services GRS offers to city employees who are

- 2 | considering retirement is providing them with a benefit
- 3 estimate; is that correct?
- 4 A Yes.
- 5 Q And would you explain what a benefit estimate is?
- 6 A A benefit estimate is -- it's a spreadsheet that will
- 7 | provide for a member the information that allows them to make
- 8 a decision about their retirement, and depending on what
- 9 | information you ask to put in the estimate, that's what
- 10 | the -- that's what the report will show, so if you want to
- 11 | see how much you are entitled to make tomorrow, it can show
- 12 | you that, but if, on the other hand, you want to know how
- 13 | much you will make at a certain time in the future, it can
- 14 | show you that information also.
- 15 | Q So the person can request a benefit estimate for multiple
- 16 possible retirement dates in the future?
- 17 A Correct.
- 18 | Q And that benefit estimate also provides some information
- 19 | about the various retirement options?
- 20 A Yes.
- 21 Q And what are some of those options?
- 22 | A Some of the options are leave 100 percent for your
- 23 | beneficiary or 75 or 25. There's an option for equated on
- 24 | the GRS side if -- depending on how close you are to
- 25 | receiving Social Security, you can coordinate your benefits

1 | with Social Security. And there's also a program where you

- 2 can opt to pop up should you predecease your beneficiary.
- 3 Q And, for instance, in the straight life option, the
- 4 benefit estimate provides an estimate of what that person's
- 5 | monthly defined benefit pension payment would be?
- 6 A Correct.
- 7 | Q And if a person participated in the annuity savings fund
- 8 | program, the benefit estimate would also give a projected
- 9 monthly annuity payment if the person chose to roll over the
- 10 | ASF account?
- 11 A Yes. If a person chooses to annuitize; correct.
- 12 | Q And both the DB monthly pension part and the optional
- 13 | annuity payment if the person rolls the ASF over are
- 14 | projected to last throughout the lifetime of the retirent?
- 15 A That's correct.
- 16 Q Except for a caveat that the numbers are only estimates
- 17 and that the final numbers would be calculated at the time of
- 18 | retirement, it's expected that city employees may rely on the
- 19 | benefit estimate in planning their retirement; is that
- 20 | correct?
- 21 A That's the intent, yes.
- 22 | Q Currently, since the bankruptcy has been pending, when a
- 23 city employee is going through the retirement process, is any
- 24 advice given to them now about the effect of ASF recoupment?
- 25 A Yes. What happens now is we advise those who are

1 | anticipating retiring that there will be a recoupment of the

- 2 | annuity, and although we don't have the final plans or
- 3 details for how that would be effectuated, we make them aware
- 4 | that this is going to occur.
- 5 Q And no such advice about ASF recoupment was given to
- 6 employees who retired prior to the city filing for
- 7 | bankruptcy; is that correct?
- 8 A Correct.
- 9 Q Another service that GRS provides to city employees who
- 10 | are ASF participants is an annual annuity statement; is that
- 11 | correct?
- 12 A Yes.
- 13 | Q And would you explain what the annual annuity statement
- 14 includes?
- 15 | A The annual annuity statement includes your balance, the
- 16 amount of interest that you've earned from the previous
- 17 | fiscal year.
- 18 Q And you said "the balance." There are really two
- 19 balances, aren't there? There's the tax --
- 20 A There's the --
- 21 Q Go ahead.
- 22 A Yeah. It should break down between taxable and non.
- 23 | Q And the nontaxable balance is the total of the member's
- 24 | contributions while they were employed, which have been
- 25 | already taxed?

- 1 A Correct.
- 2 | Q The taxable balance is the total of the interest that's
- 3 | been awarded on the member's ASF account which haven't
- 4 | been -- the total which hasn't been taxed yet?
- 5 A Correct.
- 6 Q And upon retirement a member who has participated in ASF
- 7 | can choose to either convert all or part of the ASF balance
- 8 or balances to an annuity or cash out one or both balances;
- 9 is that right?
- 10 A That's correct.
- 11 | Q The taxable balance can be rolled into another tax
- 12 deferred retirement account?
- 13 | A Yes.
- 14 | O Where the taxable balance -- or the retirent can choose
- 15 | to cash out the taxable balance at the time of retirement? A
- 16 person could take a cash payment?
- 17 A Yes.
- 18 Q And where the taxable balance is paid directly to the
- 19 | retirent, that payment is reported to the IRS by the GRS as
- 20 | taxable income; is that right?
- 21 A Yes.
- 22 | Q And taxes are either withheld or owed by the retirent to
- 23 the IRS?
- 24 A Correct.
- 25 Q Do you withhold?

- 1 A We withhold 20 percent.
- 2 Q Where taxes have been paid and the retirent is later
- 3 | subject to ASF recoupment, it would be up to the retirent to
- 4 attempt to get a refund of taxes paid; is that right?
- 5 A In that scenario, yes.
- 6 Q I mean the GRS wouldn't do anything to help them in terms
- 7 of getting their taxes back?
- 8 A No.
- 9 Q Where an ASF participant chooses to roll all or part of
- 10 | the ASF account into an annuity with the GRS, the amount
- 11 | rolled into the annuity from an accounting standpoint is
- 12 | transferred from the ASF, the annuity savings fund, into the
- 13 | annuity reserve fund; is that correct?
- 14 A That's correct.
- 15 | Q And the annuity reserve fund is the fund from which
- 16 | monthly annuity payments are made?
- 17 A Correct.
- 18 | Q Monthly annuity payments are made by GRS, not by the
- 19 | city?
- 20 A Correct.
- 21 | Q And monthly defined benefit pensions are made by GRS, not
- 22 by the city?
- 23 A That's correct.
- 24 | Q The ASF annuity statement, the annual statement, does not
- 25 | indicate the rate of return earned on GRS funds for that

- 1 | year, does it? Do you recall?
- 2 A The annual statement? It should, yes. The annual
- 3 | statement should -- there should be a line that says the
- 4 interest rate for fiscal year, and then it gives the amount.
- 5 | Q Are you sure you're not thinking about the statement
- 6 about the rate that's projected for the coming year, that the
- 7 | rate for the following fiscal year is let's say 7.9 percent,
- 8 | not the rate for the year that just passed?
- 9 A You could be correct because the statement that you get
- 10 | is after the fiscal year has passed, and then it's an
- 11 | announcement for what the current rate is.
- 12 | Q The annuity's statement gives only a dollar amount of the
- 13 | interest that was credited to the participant's ASF account
- 14 | during the previous fiscal year?
- 15 A Can you repeat that?
- 16 Q The annuity statement --
- 17 A Yes.
- 18 Q -- only gives the dollar -- well, it gives the dollar
- 19 | amount of contributions that the member made during the year,
- 20 and it also gives the --
- 21 A And interest.
- 22 | Q -- dollar -- the interest awarded as a dollar amount
- 23 | that's added to that person's account --
- 24 A That's correct.
- 25 | Q -- for the previous fiscal year. And in years when the

1 | annuity savings fund has been credited with so-called bonus

- 2 | interest, that's also reported on the annuity statement,
- 3 | isn't it?
- 4 A Yes.
- 5 Q When that happens, the member is not told whether that
- 6 | bonus interest is more or less or the same as the rate of
- 7 | return earned on the GRS funds overall?
- 8 A No. I believe it's just one percentage that's shown.
- 9 Q So there's nothing on the annuity statement that gives
- 10 | the member information about how much money was -- what the
- 11 | rate of return was that was earned on the GRS funds for that
- 12 | fiscal year?
- 13 A Not on the annuity statement, no.
- 14 | Q And there's no cautionary note on the annuity statement
- 15 | that monthly pension payments may be reduced in the future
- 16 | because of ASF recoupment if the plan is approved, is there?
- 17 A No.
- 18 Q You supervise the staff of both the GRS and PFRS; is that
- 19 | correct?
- 20 A I do.
- 21 | Q And among the people you supervise are interviewers?
- 22 A Yes.
- 23 | Q And tell us what the duty of an interviewer is?
- 24 A It's the interviewer's job to make the members aware of
- 25 what they need to do to retire, the eligibility,

- 1 | documentation that's required. They give the member the
- 2 | correct amount, not just from the estimate but the actual
- 3 | amount that they will earn in retirement. They give them
- 4 information about their options so that the member can make a
- 5 | wise decision when retiring.
- 6 Q And with respect to ASF participants, they would -- the
- 7 | interviewer would advise the person that their options
- 8 | include either cashing out their ASF balance or rolling all
- 9 or part of it into an annuity?
- 10 A Yes.
- 11 | Q When an ASF participant elects an annuity, the amount of
- 12 | the monthly annuity payment that's projected is shown on the
- 13 | benefit estimate; is that correct?
- 14 A Yes.
- 15 | Q And it's also provided in a more official way by the
- 16 | interviewers in that process that you just described?
- 17 A Yes, it is.
- 18 Q And several factors go into calculating the amount of the
- 19 | annuity payment?
- 20 A Yes.
- 21 Q And one of the factors is the projected rate of return
- 22 | for the GRS which is in effect at the time the member is
- 23 | retiring; is that correct?
- 24 A That's correct.
- 25 | Q And you've testified that that rate is currently 7.9

1 | percent. The projected rate of return for the GRS funds is

- 2 | currently 7.9 percent?
- 3 A As of June 30th, 2014.
- 4 Q And that's been the projected rate for several years,
- 5 | hasn't it?
- 6 A That's correct.
- 7 Q When the member chooses the annuity option and converts
- 8 part of the ASF to an annuity, the funds that were converted
- 9 | are moved from the ASF account to the annuity reserve fund;
- 10 is that correct?
- 11 A That's correct.
- 12 Q And if those funds -- the balance of the participant's
- 13 | annuity fund while the annuity is being paid out, if those
- 14 | funds earn more than the 7.9-percent rate of return, the
- 15 | amount of the monthly annuity doesn't increase, does it?
- 16 A No.
- 17 Q It stays the same because those are the agreed-upon terms
- 18 of the annuity?
- 19 A That's correct.
- 20 Q Any amounts earned on the member's remaining balance
- 21 | that's been converted to the annuity above the 7.9 percent
- 22 agreed upon are not credited to the member?
- 23 A No.
- 24 O And those additional amounts earned on the member's
- 25 | balance in the annuity reserve fund remain within the system?

- 1 A That's correct.
- 2 Q When a prospective retiree receives the final calculation
- 3 at the -- in the interview process of their projected pension
- 4 in retirement, both the defined benefit part and the annuity
- 5 | part, they should be able to rely on that estimate in
- 6 | planning for their retirement; is that correct?
- 7 A That's what the report is intended for, sir, yes.
- 8 Q Okay. And although you're the executive director of both
- 9 systems, from this point we're going to be talking only about
- 10 the GRS annual reports --
- 11 A Okay.
- 12 Q -- or at least a few of them. And you're familiar with
- 13 | the annual reports of the board of trustees?
- 14 A Yes.
- 15 | Q And you had participated in preparing these reports at
- 16 | various times during your employment with GRS?
- 17 A Yes.
- 18 Q And now you oversee the work of the Retirement Systems
- 19 | staff that prepares these reports; is that correct?
- 20 A That's correct.
- 21 MR. KARWOSKI: George, can we get Retirement System
- 22 | Exhibit 2006?
- 23 BY MR. KARWOSKI:
- 24 | Q Do you recognize that document?
- 25 A I do.

- 1 | Q And what is it?
- 2 A It's the General Retirement System annual report for
- 3 2011.
- 4 Q And that covers the fiscal year that ended June 30th,
- 5 2011?
- 6 A June 30th, 2011.
- 7 MR. KARWOSKI: Your Honor, I believe this report --
- 8 this exhibit has been admitted into evidence without
- 9 objection. In case it's not, I move its admission now.
- 10 THE COURT: All right. Thank you, sir.
- 11 MR. KARWOSKI: In addition, there are -- your Honor,
- 12 | there are eight other annual reports for the -- within the
- 13 ASF recoupment period, fiscal years 2004 through 2010, and
- 14 | the 2004 annual report is FGIC Exhibit 3000. The 2005
- 15 | through 2010 reports are Retirement Systems' Exhibits 2000
- 16 through 2005 sequentially.
- 17 THE COURT: Um-hmm.
- 18 MR. KARWOSKI: And I believe those exhibits have
- 19 also been admitted without objection. If not, I move their
- 20 admission.
- 21 THE COURT: All right. Thank you, sir.
- 22 MR. KARWOSKI: The 2012 annual report has not been
- 23 offered into evidence.
- 24 BY MR. KARWOSKI:
- 25 Q Ms. Thomas, the 2013 annual report hasn't been published,

- 1 has it?
- 2 A That's correct.
- 3 MR. KARWOSKI: Your Honor, there are audited
- 4 financial reports for the GRS for fiscal year 2012 and 2013,
- 5 | which are Retiree Committee exhibits 10148 and 10149
- 6 respectively, and I believe those have also been admitted
- 7 | without objection.
- 8 THE COURT: Okay. Thank you.
- 9 BY MR. KARWOSKI:
- 10 Q Ms. Thomas, calling your attention to page 2 of the 2011
- 11 | report, what is the first item in the introductory section?
- 12 A A letter from the board of trustees from the chairperson.
- 13 | O And who is that letter addressed to?
- 14 A The members.
- 15 O And who are the members?
- 16 A The members are the active members, retirees, and
- 17 beneficiaries of the Retirement System.
- 18 Q And the letter is signed by the chairperson of the board
- 19 of trustees?
- 20 A Yes.
- 21 Q In that year that was Ms. Susan Glaser?
- 22 A Glaser; correct.
- 23 Q And how is the annual report distributed to -- is it
- 24 distributed to members?
- 25 A It is. It is mailed. It's on the Retirement System

- 1 | website, and it's also mailed.
- 2 | Q And when it -- typically when is the hard copy of the
- 3 annual report mailed to members?
- 4 A Typically it is mailed in the late spring of each year
- 5 typically.
- 6 Q That would be the spring following the --
- 7 A Following --
- 8 Q -- fiscal year that ended the previous June 30th?
- 9 A Correct.
- 10 | O So it's more than six months after the close of the
- 11 | fiscal year?
- 12 A Yes.
- 13 | Q And why does it take that long to distribute the hard
- 14 | copy?
- 15 | A First is the audit. Our audit takes place -- starts in
- 16 July and usually completes in November or December, and then
- 17 once the audit is complete, there's certain information that
- 18 goes to the actuary and information that we receive in return
- 19 | from the actuary that is used in the book, and so depending
- 20 on changes, that can put us pretty far behind.
- 21 | Q So the annual report is not published until you have the
- 22 | most accurate and complete information available for that
- 23 | fiscal year; is that correct?
- 24 A That's correct.
- 25 | Q And this report includes audited financial data?

- 1 A Yes.
- 2 Q And what are the main sources of information in the
- 3 | annual report?
- 4 A The main sources would be Retirement Systems' staff, our
- 5 | auditors, and our actuary, and the Retirement Systems' asset
- 6 managers.
- 7 | Q And you expect that members will rely on the information
- 8 provided to them in the annual reports?
- 9 A Yes.
- 10 Q Information concerning the overall financial condition of
- 11 | the GRS is not regularly provided to members by the GRS in
- 12 | any other way, is it?
- 13 A Other than on line and in this book, no. These are the
- 14 | two main sources that we use.
- 15 | Q And on line is an electronic version of the printed book?
- 16 A Correct.
- 17 Q So it's still the annual report?
- 18 A Correct.
- 19 MR. KARWOSKI: George, can we go to the first
- 20 | sentence, last paragraph at the bottom of the third column
- 21 | that begins, "The board's asset allocation delivered"?
- 22 BY MR. KARWOSKI:
- 23 | Q Ms. Thomas, would you read that statement? It's part of
- 24 | the chairperson's letter to members.
- 25 | A "The board's asset allocation delivered an overall market

1 | value rate of return for the current year net of all expenses

- 2 | equal to 20.9 percent. The board has adopted the policy of
- 3 computing the recognized rate of return by using a smoothing
- 4 formula to average the market value rate of return over seven
- 5 | years. For the current year, the recognized rate of return
- 6 was 3.5 percent."
- 7 | Q And what do you understand by the reference to the
- 8 | smoothing formula?
- 9 A I'm not certain I understand your question. Are you
- 10 asking me do I understand what smoothing --
- 11 Q Yes.
- 12 A Smoothing is a -- smoothing is a mechanism used by the
- 13 | actuary to deliver more consistency to -- for funding
- 14 purposes from the plan sponsor.
- 15 | Q Does the actuary decide what the smoothing formula --
- 16 | what the smoothing term of years is?
- 17 A No.
- 18 | O And who makes that decision?
- 19 A The board of trustees.
- 20 Q The smoothing period -- and the smoothing period for 2011
- 21 | was seven years according to this letter?
- 22 A Yes.
- 23 | O The smoothing period hasn't always been seven years, has
- 24 it?
- 25 A No.

1 Q Do you know when it was that the smoothing period went to

- 2 seven years?
- 3 A I can't say for sure on the GRS side because I was with
- 4 | police and fire until the fall of 2012, but I believe it
- 5 | was -- it was either -- I believe it was in the fiscal year
- 6 of '09, 2010. I believe that's -- that was when it was
- 7 changed.
- 8 | Q And that was a year of large market losses in financial
- 9 | markets; is that correct?
- 10 A That's correct.
- 11 Q A longer smoothing period works to the benefit of the
- 12 | city, doesn't it?
- MS. GREEN: Objection, your Honor. Again, she's
- 14 been proffered as a lay witness. I'm not sure that a proper
- 15 | foundation has been laid that she can answer that question.
- MR. KARWOSKI: She has a --
- THE COURT: No. I'll permit it. Go ahead, ma'am.
- 18 | Answer the question if you can.
- 19 THE WITNESS: And your --
- 20 BY MR. KARWOSKI:
- 21 Q A longer smoothing period works to the benefit of the
- 22 | city in higher loss years, doesn't it?
- 23 | A So a longer smoother period would allow for the plan
- 24 | sponsor, which is the city, to -- their contributions would
- 25 | be less in a --

- 1 Q Thank you.
- 2 A -- longer smoothing period.
- 3 Q Turning your attention back to page 2, the first sentence
- 4 at the top of the second column, the sentence that begins,
- 5 | "Your board of trustees is pleased to report," would you read
- 6 that paragraph?
- 7 A "Your board of trustees is pleased to report that the
- 8 Retirement System is in sound actuarial condition. The board
- 9 invests all available funds in a diversified portfolio of
- 10 | investments with the objective of maximizing the overall
- 11 | long-term appreciation of the Retirement System's assets
- 12 | while generating sufficient current income to pay the
- 13 | benefits which the members of the System have earned."
- 14 Q Thank you. So the board's -- based on that statement,
- 15 | the board's investment policy is a long-term policy; is that
- 16 | correct?
- 17 A Yes.
- 18 | Q Has the board followed a long-term investment policy for
- 19 as long as you can remember?
- 20 A Yes.
- 21 | Q And your experience goes back some 26 years?
- 22 A It does.
- 23 | Q Can we go to the top of page 3, the first column
- 24 | beginning, "The General Retirement System," and could you
- 25 | read that paragraph?

1 A "The General Retirement System is stable and secure and

- 2 expects to meet all future retirement obligations to its
- 3 members. As of June 30th, 2011, the ratio of the System's
- 4 assets to its liabilities to pay future benefits was 83
- 5 percent. When comparing the Retirement System with other
- 6 public employee retirement plans, the Retirement System ranks
- 7 | very favorably against other such plans as measured by its
- 8 | solvency and ability to meet all future retirement
- 9 obligations to its members."
- MR. KARWOSKI: Can we turn to page 11 of this
- 11 | report? If you could highlight in the first column under the
- 12 | heading "Annuity Reserves, Annuity Savings Fund" down on the
- 13 | left side under "Revenues" to the third line, which has the
- 14 | caption "Members' Contributions." And can we focus on that
- 15 | dollar amount?
- 16 BY MR. KARWOSKI:
- 17 Q Ms. Thomas, do you understand what that's reporting?
- 18 | A The members' contributions into the annuity savings fund.
- 19 | Q Yes. Thank you. And these are voluntary contributions
- 20 | that participants in the ASF made during the fiscal year
- 21 2011?
- 22 A That's correct.
- 23 | Q Could we go to the fifth column under the heading
- 24 Pension Reserves, Pension Accumulation Fund," and the first
- 25 | line under "Revenues, City Contributions," and what is that

1 | figure for city contributions under "Pension Accumulation

- 2 Fund"?
- 3 A The city's contributions to the Retirement Systems for
- 4 the active members.
- 5 Q So in 2011 the ASF employee voluntary contributions were
- 6 about \$18 million; is that correct?
- 7 A That's correct.
- 8 Q The city contributions were a little over \$55 million.
- 9 Just doing the math roughly, the voluntary ASF contributions
- 10 | amounted to almost one-third of the amount contributed by the
- 11 | city to the pension fund; is that correct?
- 12 A Yes.
- 13 MR. KARWOSKI: Can we put Retiree Committee Exhibit
- 14 | 10149 on the screen?
- 15 BY MR. KARWOSKI:
- 16 Q Do you recognize that document?
- 17 A Yes, I do.
- 18 | O And what is that?
- 19 | A This is a part of our annual audit statement.
- 20 Q And who prepares the annual audit statement?
- 21 A Plante Moran.
- 22 | Q And they're the auditors for the GRS?
- 23 A Yes, they are.
- MR. KARWOSKI: And if you would go to page 2 under
- 25 | the heading "Emphasis of Matter" -- I guess the next page --

- 1 BY MR. KARWOSKI:
- 2 Q Would you read the first sentence under "Emphasis of
- 3 Matter"?
- 4 A "As described in note one to the financial statements,
- 5 | the City of Detroit has filed for bankruptcy calling into
- 6 question the collectability of approximately 36 million of
- 7 | contributions receivable due from the city to the plan."
- 8 MR. KARWOSKI: And could we go to page 4, "Condensed
- 9 Financial Information, Contributions," in the first column
- 10 under the heading "June 30, 2013," "Contributions, Employee,
- 11 Employer"?
- 12 BY MR. KARWOSKI:
- 13 Q This is the most recent published financial information
- 14 | that's -- that we have today, is that correct, fiscal year
- 15 | through 2013?
- 16 A Correct.
- 17 Q For the fiscal year 2013, what is the number shown for
- 18 | employee contributions?
- 19 A 13,395,701.
- 20 Q And what is the number shown for employer contributions
- 21 | for 2013?
- 22 A 26,515,782.
- 23 | Q So for 2013 the voluntary employee contributions were
- 24 | approximately one-half of the supposedly mandatory city
- 25 | contributions?

- 1 A Correct.
- 2 | Q And the city had not made contributions of approximately
- 3 | \$36 million; is that correct?
- 4 A The city had not made --
- 5 Q Had not made contributions of about 36 million for that
- 6 year.
- 7 A Correct.
- 8 Q Can we go to page 29? What is described on that page,
- 9 Ms. Thomas?
- 10 A The description of funds for the Retirement Systems.
- 11 | Q And those are the six major funds of the GRS?
- 12 A Correct.
- 13 Q And would you read the description of the first one, the
- 14 | annuity savings fund?
- 15 A "Annuity savings fund. This fund represents cumulative
- 16 required and voluntary contributions made by the active
- 17 | employees plus accumulated interest."
- 18 Q Why does it refer to required and voluntary contributions
- 19 for employee contributions?
- 20 A I don't know.
- 21 | Q You're not aware that ASF contributions were required by
- 22 | the city at one time?
- 23 A For the General Retirement System?
- 24 O Yes.
- 25 A No.

1 Q And the second fund that's listed there, the annuity

- 2 | reserve fund, you don't have to read that, but that's the
- 3 | fund that we mentioned before. When a member retires, the
- 4 | actuarial value of their DB pension and the annuity, the DC
- 5 | portion, if they roll it over, are transferred on an
- 6 accounting basis to the annuity reserve fund?
- 7 A That's correct.
- 8 Q And the other four funds on that page are not -- well,
- 9 let me rephrase that. The first two funds are the annuity --
- 10 | are annuity savings funds. The annuity savings -- annuity
- 11 | funds, annuity savings and annuity reserve; is that correct?
- 12 A Yes.
- 13 Q And the other four funds are related to the DB pension;
- 14 | is that correct?
- 15 A More to the pension, yes.
- 16 Q Although the annuity funds are separate funds for
- 17 | accounting purposes, the money in those funds is commingled
- 18 | with other GRS funds; is that right?
- 19 A That's correct.
- 20 Q And that includes the various DB pension funds for
- 21 | investment purposes?
- 22 A Yes.
- 23 | Q They're all invested together?
- 24 A That's correct.
- 25 | Q There's no separate set of investments for the ASF that's

- 1 different from the DB pension funds?
- 2 A That's correct.
- 3 MR. KARWOSKI: Would you put up City Exhibit 633?
- 4 Your Honor, I believe this has been admitted for
- 5 demonstrative purposes.
- 6 BY MR. KARWOSKI:
- 7 | Q Ms. Thomas, you have -- I don't think you've seen this,
- 8 have you?
- 9 A Yes.
- 10 O You have?
- 11 A I've seen several charts that maybe the picture is
- 12 different, but the C plus I equals B plus E.
- 13 | Q Okay. So you know what that formula means and what those
- 14 letters stand for?
- 15 A Correct.
- 16 Q In relation to this diagram, as far as GRS investments
- 17 | are concerned, there's one big blue pot. There are not
- 18 | several smaller pots for each of the different GRS funds?
- 19 A No.
- 20 Q Can we go back to Retirement System Exhibit 2006, the
- 21 | 2011 annual report, page 11? I think we were on that page
- 22 | before. In the first -- make sure we're in the right -- in
- 23 | the first column under "Annuity Reserves," under "Annuity
- 24 | Savings Fund" all the way at the bottom, fund balances at the
- 25 | end of the year, there's a -- what is that figure, the bottom

- 1 | line in the first column?
- 2 A Right. It gives the contributions, the -- and the
- 3 | interest earned less refunds over the year, looks like
- 4 various transfers that could have occurred and expenses, the
- 5 | balance of the annuity savings fund at the end of the year.
- 6 Q So that's the net balance in the annuity savings fund at
- 7 | the end of fiscal year 2011?
- 8 A Yes.
- 9 Q And just immediately -- the next column to the right, the
- 10 | bottom line, \$75,220,724, what is that? Can you see at the
- 11 top?
- 12 A Yes. That's the balance of the -- the net balance of the
- 13 reserve fund.
- 14 | Q So if you add those two annuity funds together, at the
- 15 | end of fiscal year 2011, it's a total, if my math is correct,
- of more than \$671 million in annuity funds. If you just --
- 17 | if you rounded it to 600 million plus 75 million, that would
- 18 | be 675 million, so that's approximately two-thirds of a
- 19 | billion dollars that was on deposit as part of the overall
- 20 GRS funds attributable to annuity funds.
- 21 A Correct.
- 22 | Q And if we go all the way to the lower right-hand -- not
- 23 | all the way, to the second column from the right, the "Total"
- 24 | column, for the year 2011, the 2011 total, the bottom line
- 25 | number is \$2,421,000,000, roughly?

- 1 A Yes.
- 2 Q So at the end of 2011 the two annuity funds together
- 3 represented more than 27 percent of the total GRS fund
- 4 balance?
- 5 A Yes. That's what it appears, yes.
- 6 Q The annuity savings fund is an important way the city
- 7 | enables employees to supplement their pensions with a defined
- 8 | contribution annuity?
- 9 A That's correct.
- 10 Q And having --
- 11 THE COURT: I'm sorry. What was your answer?
- 12 THE WITNESS: That's correct.
- 13 THE COURT: Pull the mike a little closer to you, if
- 14 you can. Thank you.
- 15 BY MR. KARWOSKI:
- 16 | Q And having two-thirds of a billion dollars more to invest
- 17 | works to the advantage of all GRS members, doesn't it?
- 18 A It does.
- 19 Q Combining all GRS funds into a single pool for investment
- 20 purposes has the advantage of spreading the expenses incurred
- 21 | to invest over a large base, doesn't it?
- 22 A It does.
- 23 | Q It also opens up a broader range of investment
- 24 possibilities?
- 25 A Yes, I would agree.

- 1 | Q It allows greater diversification of investments?
- 2 A Yes.
- 3 Q So we could say in summary that adding the ASF funds to
- 4 | the city's contributions to GRS works to the benefit of GRS,
- 5 | its members, and the city; is that correct?
- 6 A I would agree with that.
- 7 Q And the ASF -- the annuity funds, which are part of that
- 8 total, earn income or suffer losses the same as all of the
- 9 | commingled GRS funds. The annuity funds share the rise or
- 10 | fall of the total invested pot of money.
- 11 A Correct.
- 12 Q And 7.9 percent was the targeted rate of return on GRS
- 13 funds throughout the ASF recoupment period, 2004 through
- 14 | 2013; correct?
- 15 A That's correct.
- 16 | Q And the targeted rate of return for individual ASF
- 17 | accounts was also 7.9 percent through those years in the
- 18 | recoupment period; right?
- 19 A Yes.
- 20 Q An asset allocation mix was selected by the GRS trustees
- 21 | in consultation with your staff and financial advisors to
- 22 | achieve the 7.9-percent rate of return on GRS funds for that
- 23 | year?
- 24 A Yes.
- 25 | Q And that means that if the assets performed as expected,

1 | the rate of return on overall GRS funds should average 7.9

- 2 percent?
- 3 A Yes.
- 4 Q And ASF money, which are invested as part of the overall
- 5 | pot, should also average 7.9 percent; correct?
- 6 A Yes.
- 7 Q Can we go to FGIC Exhibit 3000? Do you recognize that?
- 8 A Yes.
- 9 Q This exhibit doesn't have the cover page, but what is on
- 10 | page 2?
- 11 | A The trustee's letter from the chairman to the members.
- 12 THE COURT: And what year is this for?
- THE WITNESS: This is for the year June 30th, 2004.
- MR. KARWOSKI: The fiscal year 2004, the first year
- of the ASF recoupment period. And can we go to page 3, the
- 16 | next page to the right? Would you highlight the first
- 17 | sentence at the top of the first column?
- 18 BY MR. KARWOSKI:
- 19 Q Ms. Thomas, would you read that first sentence?
- 20 A "The board's asset allocation delivered an overall market
- 21 | value rate of return for the year net of all expenses equal
- 22 | to 14.8 percent, which is nearly twice the System's actuarial
- 23 | rate of 7.9 percent."
- MR. KARWOSKI: And could we go to the second column
- 25 on page 3, the sentence -- the second sentence beginning,

1 | "For the 16 years ended June 30th"?

- 2 BY MR. KARWOSKI:
- 3 Q And would you read that statement?
- 4 A "For the 16 years ended June 30th, 2004, the rate of
- 5 | return for the Retirement System was 8.6 percent, which
- 6 exceeds the system's long-term rate of return objective of
- 7 | 7.9 percent despite the difficult financial markets which
- 8 | have held back total fund performance for four of the five
- 9 | years -- four of the past five years."
- 10 Q So based on this statement in the 2004 annual report, for
- 11 | the 16 years preceding the ASF recoupment period and through
- 12 | fiscal year 2004, the overall GRS investment policy
- 13 | significantly exceeded its target rate of return of 7.9
- 14 | percent; is that correct?
- 15 A Yes.
- 16 Q And the annuity fund --
- 17 THE COURT: Excuse me. Is this something you have
- 18 | personal knowledge of, or you're just reading this?
- 19 THE WITNESS: I'm assuming -- I'm sorry. I am
- 20 assuming that what's in the report is correct. I do not
- 21 have --
- 22 THE COURT: Please answer my question.
- 23 THE WITNESS: -- personal knowledge.
- 24 | THE COURT: Okay. You're just reading this?
- 25 THE WITNESS: Yes. I do not have personal

- 1 knowledge.
- 2 MR. KARWOSKI: The report speaks for itself, your
- 3 Honor.
- 4 THE COURT: Precisely. We don't need the witness to
- 5 be reading it to us.
- 6 MR. KARWOSKI: Okay.
- 7 BY MR. KARWOSKI:
- 8 Q Given the performance history of the GRS fund, it wasn't
- 9 unreasonable for the trustees in 2004 to award 7.9 percent to
- 10 | ASF accounts, is it?
- 11 A Given the --
- 12 | Q The performance history in general. It wasn't
- 13 unreasonable to award 7.9 percent on ASF accounts for 2004,
- 14 was it?
- 15 A I don't think it was --
- 16 THE COURT: Well, hold on. Did you have anything to
- 17 do with that decision?
- 18 THE WITNESS: I was -- no.
- 19 THE COURT: All right.
- 20 THE WITNESS: I don't make any -- I don't give
- 21 | advice, any financial advice whatsoever to the trustees.
- 22 MR. KARWOSKI: I will move on, your Honor.
- 23 BY MR. KARWOSKI:
- 24 | Q The trustees are not required to award a particular rate
- of interest on ASF accounts, are they?

MS. GREEN: Objection again, your Honor. As you 1 pointed out a moment ago, she was not employed by the GRS 2 prior to the fall of 2012. I'm not sure that this witness 3 4 would be able to testify on personal knowledge. MR. WAGNER: And I join the objection. 5 BY MR. KARWOSKI: 6 7 Based on your personal experience as an employee of the Retirement Systems, both PFRS and GRS, for 26 years, is it 8 9 your understanding that the trustees are required to award 10 interest on ASF accounts? 11 MR. WAGNER: Objection. 12 THE COURT: Well, I'll permit the witness to answer as it pertains to the time period for which she was employed. 13 14 MR. KARWOSKI: Yes. 15 THE COURT: With that limitation, ma'am, can you 16 answer the question? 17 THE WITNESS: Yes. It's my understanding that one 18 of the requirements of the trustees is to grant interest, 19 yes. 2.0 BY MR. KARWOSKI: 21 But they can choose --22 THE COURT: Right, but any particular interest? 23 THE WITNESS: Yes. At times it's been zero. 2.4 THE COURT: No, but are they required to award any 25 particular interest?

1 THE WITNESS: No, no particular interest.

THE COURT: Okay.

THE WITNESS: No.

- 4 BY MR. KARWOSKI:
- 5 Q If no interest were awarded, city employees would be less
- 6 likely to invest in the annuity savings fund program; is that
- 7 | correct?
- 8 MR. WAGNER: Objection.
- 9 MS. GREEN: Objection, your Honor.
- 10 MR. WAGNER: Foundation.
- 11 THE COURT: Sustained.
- 12 BY MR. KARWOSKI:
- 13 Q ASF participants have no control over how funds in the
- 14 ASF account are invested, do they?
- 15 A No.
- 16 | Q They can't pick and choose among a variety of investment
- 17 options?
- 18 A No.
- 19 | Q They can't choose a more aggressive or more conservative
- 20 investment strategy?
- 21 A No.
- 22 | Q Those investment choices are made for them; is that
- 23 correct?
- 24 A That's correct.
- 25 | Q Once funds have been contributed to an ASF account, they

can't be withdrawn until either the member retires or has

- 2 | reached 25 years of service; is that right?
- 3 A Or resigns.
- 4 Q Or resigns?
- 5 A That's correct.
- 6 Q So in exchange for the current time period that you're
- 7 | familiar with, the targeted rate of return on the ASF
- 8 | accounts has been 7.9 percent; is that right?
- 9 A That's correct.
- 10 Q In exchange for that targeted rate of return, ASF
- 11 participants give up control over their money from the time
- 12 | they first begin contributing until they serve at least 25
- 13 | years, retire, or leave the system; is that right?
- 14 A That's correct.
- 15 | O So their fate in terms of how their investments do is
- 16 | tied to the fate of the overall GRS funds?
- 17 A That's correct.
- 18 THE COURT: Of course, that's also true of the city,
- 19 | isn't it; ma'am?
- 20 THE WITNESS: That's correct.
- 21 BY MR. KARWOSKI:
- 22 | Q Let's look at the highest earnings year within the ASF
- 23 recoupment period.
- MR. KARWOSKI: Could you put up Retirement System
- 25 Exhibit 2002, please?

- 1 BY MR. KARWOSKI:
- 2 Q Do you recognize that document, Ms. Thomas?
- 3 A I do.
- 4 O And what is it?
- 5 A This is the GRS annual report for the year ended June
- 6 30th, 2007.
- 7 | Q And can we go to page 2? What are the numbers again?
- 8 MR. KARWOSKI: In the third column, would you
- 9 highlight the sentence following the two bullet points
- 10 | beginning, "The board's asset allocation delivered," or the
- 11 | statement is, "The board's asset allocation delivered an
- 12 overall market value rate of return for the current year net
- of all expenses equal to 18.1 percent, which outperformed the
- 14 | system's actuarial rate of 7.9 percent by a factor of 2.3 to
- 15 one."
- 16 BY MR. KARWOSKI:
- 17 Q Is that what that statement says?
- 18 | A Yes.
- 19 Q Do you know if that was accurate?
- 20 A I believe it was accurate.
- 21 Q And --
- 22 | THE COURT: Were you employed by GRS at that time?
- 23 THE WITNESS: I was not working with the GRS at that
- 24 time.
- 25 THE COURT: Why do you believe it was accurate?

THE WITNESS: I worked on the annual report. That
was one of my duties. And I believe that --

THE COURT: You worked on this annual report?

THE WITNESS: This was two thousand and --

MR. KARWOSKI: Seven.

THE WITNESS: -- seven? I would have -- I would have been asked to review it. I did not put it together. I would have been asked to review it.

THE COURT: So someone gave you these figures, and you put it into the report?

THE WITNESS: That's correct.

12 BY MR. KARWOSKI:

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- Q If that statement of the performance for the year is correct, it doesn't appear unreasonable for the trustees to have decided to award 7.9 percent to the annuity savings fund accounts for that year?
- 17 MR. WAGNER: Objection.
- 18 THE COURT: Don't answer that question, ma'am.
- 19 BY MR. KARWOSKI:
- Q As executive director, you strive to manage the GRS
  pension system in compliance with the city charter and city
  ordinances; is that correct?
- 23 A That's correct.
- Q And you have the advice of legal counsel, both on staff and outside counsel, to make sure that GRS is in compliance

- 1 | with legal requirements?
- 2 A When you say "on staff," are you speaking of --
- 3 Q You have a -- you have an attorney on staff for the GRS
- 4 | most of the time, don't you?
- 5 A We have general counsel.
- 6 Q Yes. So you have --
- 7 A Yes.
- 8 Q -- in-house counsel, and you have outside -- at least at
- 9 | some times you have outside counsel, too --
- 10 A Correct.
- 11 | Q -- to assist with legal -- making sure you follow legal
- 12 requirements?
- 13 A That's correct.
- 14 Q And you're aware of the 2011 ordinance that amended the
- 15 | city code with respect to the board's -- that limited the
- 16 | board's discretion in awarding ASF interest?
- 17 A Yes.
- 18 Q And those limits did not exist prior to the effective
- 19 date of the 2011 ordinance, did they?
- 20 A They did not.
- 21 MR. KARWOSKI: Could you put up Exhibit -- marked
- 22 PS --
- THE COURT: How much longer will you be, sir?
- MR. KARWOSKI: Twenty minutes, your Honor.
- 25 THE COURT: All right. We'll take our afternoon

- 1 | recess at this time and reconvene at 3:35, please.
- THE CLERK: All rise. Court is in recess.
- 3 (Recess at 3:16 p.m., until 3:35 p.m.)
- 4 THE CLERK: All rise. Court is back in session.
- 5 You may be seated.
- 6 THE COURT: And you may proceed, sir.
- 7 MR. KARWOSKI: Would you put Exhibit PS 14020 on the
- 8 | screen, please?
- 9 BY MR. KARWOSKI:
- 10 Q Ms. Thomas, do you recognize that?
- 11 A I do.
- 12 | O And what is that?
- 13 A This was a document given out at one of the informational
- 14 | meetings that the GRS trustees gave for their members.
- 15 | O And who is Michael Van Overbeke?
- 16 A He's general counsel for the General Retirement System.
- 17 | Q Is he on your staff?
- 18 A He is not on my staff.
- 19 | Q Is he outside counsel?
- 20 A Yes.
- 21 | Q And he presented this report as part of his presentation
- 22 | at one of the informational -- one or more of the
- 23 | informational meetings?
- 24 A Yes.
- 25 | Q And this report is also on the GRS website; is that

- 1 correct?
- 2 | A It is.
- 3 Q And Mr. Van Overbeke was authorized to present this
- 4 | material on behalf of GRS?
- 5 A That's correct.
- 6 Q And the subject matter of this presentation was within
- 7 | the scope of his relationship with GRS at the time he
- 8 | presented it; is that right?
- 9 A That's correct.
- 10 MR. KARWOSKI: Your Honor, Mr. Quinn and I offered
- 11 | this exhibit in its entirety for admission into evidence, and
- 12 | the city objected to it on the grounds of hearsay and
- 13 relevance. And the entire document is 41 pages, the
- 14 PowerPoint presentation.
- 15 THE COURT: You offer it now? Is that what --
- MR. KARWOSKI: I would offer it now, yes, your
- 17 Honor.
- 18 THE COURT: Is there any objection now?
- 19 MR. MILLER: Yes, your Honor. Objection on the part
- 20 of the city. It remains irrelevant and hearsay.
- 21 MR. KARWOSKI: Your Honor, under --
- 22 | THE COURT: I get the relevance of it. Why isn't it
- 23 hearsay?
- 24 | MR. KARWOSKI: It's not hearsay under FRE 801,
- 25 | statements that are not hearsay. 801(2)(c) --

THE COURT: Well, why do you offer it?

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MR. KARWOSKI: For the -- actually, there are only three pages within it that are relevant to my issue on ASF.

THE COURT: Why do you offer it?

MR. KARWOSKI: To show the manner in which the Retirement System understood the ASF recoupment program and how the ASF recoupment amounts were calculated, to show the methodology.

THE COURT: In other words, you offer it to show the truth of what it says; right?

MR. KARWOSKI: Not necessarily the specific numbers in the chart, your Honor. There are two pages of bullet points that talk about the -- they're in outline form, and there's one page which is a chart for the ten years in the ASF recoupment period that shows the various interest rates that were awarded over the period --

THE COURT: Okay. I'll ask it one more time. What's the relevance of it if it isn't to show the truth of what was stated in it?

MR. KARWOSKI: Well, the relevance is to show the truth of what is stated in those two pages.

THE COURT: Okay. So that's the essence of hearsay, isn't it?

MR. KARWOSKI: Well, it's -- I mean the rule that I reference says it's not hearsay if it's offered against an

opposing party, it was made by a person whom the party

2 authorized to make a statement on the subject or was --

THE COURT: Who's the opposing party?

4 MR. KARWOSKI: The Retirement System. The
5 Retirement System is a supporter of the plan. I'm an

6 objector.

7 THE COURT: The Retirement Systems is --

8 MR. KARWOSKI: The Retirement System is supporting 9 the plan of adjustment.

THE COURT: So you want to offer it against them,

but it's not their plan.

MR. KARWOSKI: They are --

13 THE COURT: All right. The objection is sustained.

14 Let's move on.

15 BY MR. KARWOSKI:

16 | Q If you take -- Ms. Thomas, if you take the long-term view

17 as the GR -- you testified the GRS trustees have done;

18 | correct?

19 A Correct.

20 | Q If you take the long-term view, the annuity savings fund

21 | program is a net benefit to the General Retirement System,

22 | isn't it?

23 A Yes.

24 | MR. MILLER: Object. I'm sorry. Objection, your

25 | Honor. Lack of foundation and -- lack of foundation.

MR. KARWOSKI: The foundation is the testimony that all of the ASF funds are invested together with all the GRS funds, that they're in one big pot.

THE COURT: Well, you've already established that or at least the witness has already testified to that.

MR. KARWOSKI: And the only point I'm making now is that the ASF program adds to the assets of the overall GRS funds and makes the GRS system more sound.

MR. WAGNER: Your Honor, I'll object then because I don't think that that concept is conveyed by the question.

THE COURT: Yeah. The term -- the phrase "net benefit" is a little bit vague. Maybe you can sharpen the question, and we'll see if we can get it past these objections.

15 BY MR. KARWOSKI:

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- Q Ms. Thomas, you testified with respect to a couple of the years that we looked at that the ASF accounts represented -
  THE COURT: Just ask a question, please.
- 19 BY MR. KARWOSKI:
- Q Are the ASF accounts a significant part of the total balance in the GRS funds?
- THE COURT: All right. You've already established that it was, what, a third?
- MR. KARWOSKI: A third and up to a half in the year in which the city --

1 THE COURT: All right.

2 MR. KARWOSKI: -- didn't make its contribution.

THE COURT: All right. So you've asked this

question.

5 MR. KARWOSKI: Yes, your Honor.

6 THE COURT: Ask a question you haven't already

7 asked.

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8 BY MR. KARWOSKI:

9 Q The big blue pot in the diagram is bigger as a result of

10 | the ASF program, isn't it?

11 A Yes.

12 | Q And that's a benefit to everybody, is it not?

MR. WAGNER: Objection.

MR. MILLER: Objection.

15 THE COURT: I'll permit that. Go ahead.

16 THE WITNESS: Yes.

MR. KARWOSKI: I have nothing further, your Honor.

18 THE COURT: All right. Thank you, sir. Okay. Hold

on one second. Is Frenchie Williamson here? Okay. This is

20 a pro se person whom the Court granted the opportunity to

21 | question Ms. Thomas for 15 minutes, but if he's not here,

22 | then we'll have to move on. Any other questions for the

23 witness?

24 MS. GREEN: We have some short redirect, your Honor.

THE COURT: Go ahead.

- 1 MR. MILLER: City does as well.
- 2 THE COURT: Okay.
- 3 CROSS-EXAMINATION
- 4 BY MS. GREEN:
- 5 Q Good afternoon, Ms. Thomas.
- 6 A Good afternoon.
- 7 Q Jennifer Green on behalf of the Retirement Systems. I
- 8 | believe you testified your background was in accounting. Do
- 9 | you have any formal education or training in actuarial
- 10 | science?
- 11 A I do not.
- 12 Q Do you consider yourself an expert in actuarial science?
- 13 A No.
- 14 Q Do you have any formal education or training in
- 15 | investment advising or consulting for public pensions?
- 16 A I do not.
- 17 | Q And would you consider yourself an expert in investment
- 18 | consulting for a public pension system?
- 19 A No.
- 20 Q Do the systems have independent professional investment
- 21 | consultants?
- 22 A We do.
- 23 | Q And do you also have investment consultants on staff?
- 24 A Yes, we do.
- 25 O And who is that?

1 | A Ryan Bigelow is our investment consultant -- our

- 2 investment officer.
- 3 | Q And what is his precise title?
- 4 A Chief investment officer.
- 5 Q Would it be within your role to vote on the investment
- 6 | portfolio asset allocations?
- 7 A No.
- 8 Q And would it be within your role to oversee the
- 9 investment portfolios?
- 10 A No.
- 11 Q Would that be Ryan's job?
- 12 A Yes. That's Ryan's job.
- 13 Q How many assets, roughly, are in the GRS and PFRS
- 14 combined?
- 15 A About six billion.
- 16 Q How complicated is it to move investments around in a
- 17 | portfolio of that size?
- 18 A Tremendously complicated.
- 19 | O And the last time the board made certain investment asset
- 20 | allocation changes was in 2013?
- 21 A Correct.
- 22 | Q Have you had an opportunity yet to gauge how these new
- 23 investments are performing?
- 24 A Somewhat with the traditional assets, but it -- we have
- 25 | not had a full cycle yet.

1 | Q And why haven't the Retirement Systems changed the asset

- 2 | allocation yet as far as the negotiated terms of the
- 3 | settlement with the City of Detroit?
- 4 A There will be no changes until the plan is actually
- 5 | confirmed. There have been some discussions and -- you know,
- 6 discussions with the investment consultants taking into
- 7 | consideration changes that the POA will bring, but they
- 8 | aren't going to make any changes prior to that. To do it
- 9 | efficiently you really have to plan to move assets, to
- 10 transfer assets of that size.
- 11 | Q Let's talk about how the assumed rate of return that you
- 12 | testified was negotiated as part of the bankruptcy process.
- 13 Were you personally involved in the mediation?
- 14 A No.
- 15 | Q Did the Systems have representation during those
- 16 | negotiations?
- 17 A Yes, we did.
- 18 | O And who would that include?
- 19 A We had special legal counsel, restructuring counsel. A
- 20 | few of the trustees participated. Our investment consultants
- 21 | weighed in, and our actuaries participated pretty heavily.
- 22 | Q And were you briefed by these advisors throughout the
- 23 negotiations?
- 24 A Yes, we were.
- MR. WAGNER: Objection, your Honor, to any inference

1 that's being drawn on account of what happened in the

- 2 mediation.
- 3 MS. GREEN: Your Honor, I'm asking outside the
- 4 | mediation as far as was she briefed as to the status of
- 5 | negotiations, whether -- I'm sorry -- whether debriefing
- 6 occurred at all.
- 7 THE COURT: Why is that relevant?
- 8 MS. GREEN: I was just going to ask the next
- 9 question, which was, "And then you -- there was a vote by the
- 10 | board." It was just a foundational question, but --
- 11 THE COURT: The objection is sustained. You can ask
- 12 that question.
- MS. GREEN: I will.
- 14 BY MS. GREEN:
- 15 | O Did there come a time when the board voted on whether to
- 16 | support the terms of the treatment afforded to Classes 10 and
- 17 | 11?
- 18 | A Yes.
- 19 Q And were you present for that vote?
- 20 A I was.
- 21 Q And the board -- did they vote to support the economic
- 22 | terms contained in the plan of adjustment for Classes 10 and
- 23 11?
- 24 A They did.
- 25 | Q And do you understand that this includes a 6.75 assumed

- rate of return?
- 2 A I do.

- MS. GREEN: Can we pull up Exhibit 483, please? Oh,
- 4 | I'm sorry. It's the investment policy.
- 5 MR. WAGNER: One second.
- 6 MS. GREEN: Is it 10 --
- 7 MR. WAGNER: Just give me a second. 40 --
- 8 MR. MILLER: 4043.
- 9 MS. GREEN: 4043. I'm sorry. And it's -- the page
- 10 | is POA 00626449.
- 11 BY MS. GREEN:
- 12 Q This page was raised with you earlier. The second bullet
- 13 | point down, I believe, was one that was raised during your
- 14 cross-examination. It states, "One of the policies is to
- 15 | address the funding liquidity needs of the plans recognizing
- 16 | current actuarial data, preliminary estimates of future
- 17 | characteristics of the plan and the provisions of state law."
- 18 Do you recall discussing that during your cross-exam?
- 19 A I do.
- 20 MR. WAGNER: Your Honor, just for the record, I
- 21 | didn't -- actually did not raise that bullet point, but --
- 22 MS. GREEN: Oh, perhaps it was the one below it.
- 23 I'm sorry.
- MR. WAGNER: -- Ms. Green can proceed.
- 25 BY MS. GREEN:

1 Q And the one below it, do you recall being asked about

- 2 | that bullet point?
- 3 A Yes.
- 4 Q So flexibility is one of the purposes behind the
- 5 | investment decisions made by the board?
- 6 A Yes.
- 7 Q And in a normal situation, who provides the funding for
- 8 | the Systems?
- 9 A Can you be more specific? Who provides the funding?
- 10 Q Who's the plan sponsor?
- 11 A I'm sorry. The City of Detroit is the plan sponsor.
- 12 Q And a moment ago we reviewed the 2013 annual report in
- which the systems noted the bankruptcy situation for the City
- 14 of Detroit. The bullet point that states funding and
- 15 | liquidity concerns may be considered by the board, do you see
- 16 | that bullet point?
- 17 A I do.
- 18 Q Has the bankruptcy case raised funding concerns for the
- 19 | Systems?
- 20 A Yes, it has.
- 21 Q Has the city's financial situation raised funding
- 22 | concerns for the Systems?
- 23 A Yes.
- 24 Q And why is that?
- 25 A The uncertainty of receiving contributions.

1 | Q Has the proposed plan of adjustment raised liquidity

- 2 | concerns as well?
- 3 A Yes.
- 4 Q And were some of the board's considerations in agreeing
- 5 | to the 6.75 rate of return these funding and liquidity
- 6 concerns?
- 7 MR. WAGNER: Objection. I think that question goes
- 8 to mediation issues.
- 9 MS. GREEN: No. I asked about the board's -- the
- 10 | vote, the --
- 11 THE COURT: You didn't participate in the mediation
- 12 | at all, did you?
- 13 THE WITNESS: No.
- 14 THE COURT: All right. The objection is overruled.
- 15 | Go ahead and answer as best you can.
- 16 THE WITNESS: Yes.
- 17 BY MS. GREEN:
- 18 | Q And you testified earlier that the 7.9 and eight percent
- 19 | were reasonable at the time they were selected and for the
- 20 | time period they were selected for. Do you recall that?
- 21 | A Yes.
- 22  $\mid$  Q Did the Systems also believe that 6.75 is a reasonable
- 23 | rate given the current circumstances?
- 24 A Yes.
- 25 | Q And the last time the Systems undertook an analysis of an

1 | appropriate asset allocation in 2013, was the city in

- 2 | bankruptcy?
- 3 A No.
- 4 MS. GREEN: Your Honor, that's all I have.
- 5 MR. MILLER: Your Honor, Evan Miller for the City of
- 6 Detroit, Jones Day.
- 7 CROSS-EXAMINATION
- 8 BY MR. MILLER:
- 9 O Good afternoon.
- 10 A Good afternoon.
- 11 | Q I just have a couple of questions. During your cross-
- 12 examination, you were questioned about investment return
- 13 assumptions. Just to clarify for the record, who selects the
- 14 investment return assumption for PFRS and GRS?
- 15 A The board of trustees.
- 16 | Q Okay. Did you ever select the investment return
- 17 | assumption?
- 18 A No.
- 19 Q Okay. Did you ever participate in the selection of the
- 20 investment return assumption?
- 21 A No.
- 22 | Q You were also questioned about the investment policy
- 23 | statement or investment policy guidelines. Do you remember
- 24 | that testimony?
- 25 A I do.

1 | Q Yeah. Who selects the investment policy statement for

- 2 PFRS and GRS?
- $3 \mid A \quad$ The trustees.
- 4 | Q Did you ever select the investment policy statement --
- 5 A No.
- 6 Q -- for either PFRS or GRS?
- 7 A For neither.
- 8 Q Did you ever participate in the selection of the
- 9 investment policy statement for PFRS or GRS?
- 10 A No.
- 11 | Q The investment policy statement contains asset allocation
- 12 | quidelines; is that right?
- 13 A That's correct.
- 14 | Q I want to ask you a question about the sequence of
- 15 | selection of investment policy statements and asset
- 16 | allocation guidelines. Customarily did the trustees select
- 17 | the investment return assumption first or the asset
- 18 | allocation guidelines first?
- 19 | A In a normal situation? In a normal situation they would
- 20 | select the rate.
- 21 Q The investment return assumption?
- 22 A The investment return assumption.
- 23 Q And then the asset allocation guidelines?
- 24 A And then the asset allocation, yes.
- 25 | Q Are you familiar with concepts to measure pension

- 1 investment risk?
- 2 A Yes.
- 3 Q Okay. Are you familiar with the concept of standard
- 4 deviation?
- 5 A I am -- not well enough to speak on it, no.
- 6 Q Okay. Are you familiar with the concept of value at risk
- 7 | measurement?
- 8 A No.
- 9 Q Are you familiar with the concept of beta?
- 10 A Alpha and beta, not well enough to speak on it.
- 11 | Q Are you familiar with the term "compound annual return"?
- 12 A Yes.
- 13 | Q Do you know what the compound annual returns are for each
- 14 of PFRS and GRS over the last 20 years?
- 15 A I do not.
- 16 Q What about over the last 15 years?
- 17 A No, I do not.
- 18 Q Were you ever asked to calculate the compound annual
- 19 returns for either of GRS or PFRS?
- 20 A No.
- 21 Q Finally, I want to question you regarding the annuity
- 22 | savings funds and particularly the annuity savings fund as it
- 23 | relates to the General Retirement System. In years in which
- 24 | the General Retirement System return on assets was less than
- 25 7.9 percent, did the trustees credit interest at the actual

return? 1 2 No. 3 MR. MILLER: No further questions. 4 THE COURT: Any further questions for the witness? 5 MR. WAGNER: I have none. THE COURT: Anything further? All right. I'd like 6 7 to have put on our screens Exhibit 633, please. And can someone arrange for that for me, please? Thank you. You say 8 9 you've seen this or a version of it before? 10 THE WITNESS: Yes. THE COURT: You see that formula at the top? 11 12 THE WITNESS: Yes, I do. THE COURT: Is that an accurate formula for all 13 dates and all times? 14 THE WITNESS: Yes. It's just -- it's a general 15 actuarial equation, very basic. 16 17 THE COURT: Contributions plus investments equals benefits and expenses? 18 19 THE WITNESS: Correct. 20 THE COURT: If that were true, there wouldn't be any 2.1 unfunded actuarial liability; right? 22 THE WITNESS: Well, you'd have a -- you'd have a 23 negative. It wouldn't be balanced.

THE WITNESS: That's correct.

THE COURT: Am I right?

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THE COURT: But we do have an unfunded liability -- actuarial liability here, don't we?

THE WITNESS: Yes.

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THE COURT: Why do we have an unfunded liability in the City of Detroit for its two pension plans?

THE WITNESS: There are a number of factors that come into play. I believe the biggest contributing factor is 2008, the crisis, the tremendous losses we suffered on our investments. We have an aging workforce, what we're called, a mature plan, where at this point the retirees are like twice as many as the active employees, so you have less contributions coming in and more benefits going out. On the police and fire side, you have the -- the plan was frozen. Those are the contributing factors, but I really believe 2008 is probably the factor that contributed the most.

THE COURT: Um-hmm. Is it fair to say that in the years of that recession, whatever they were, the actual returns were less and in some years significantly less than the assumed rate of return?

THE WITNESS: Yes, that's fair.

THE COURT: And is it also fair to say that it's the city that bears the risk and the responsibility when that happens?

THE WITNESS: That's a fair statement.

THE COURT: Now, the risk of the city incurring that

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kind of liability, is it -- is that risk lower or higher when
 1
     the assumed rate of return is lower?
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 3
              THE WITNESS: The risk of the city incurring the --
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     is it higher or lower based on the assumed rate of return if
     there's --
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              THE COURT: Well, let me rephrase it for you. If
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 7
     the assumed rate of return is lower, like, for example, 6.75
     compared to 7.9, is the city's risk that it will incur an
 8
 9
     unfunded liability lower or higher all other things being
10
     equal?
11
              THE WITNESS: All other things being equal, it's
12
     higher.
              THE COURT: The city's risk is higher if there's a
13
     lower rate of return?
14
15
              THE WITNESS: Yes.
16
              THE COURT: Explain that to me --
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              THE WITNESS: The funding --
              THE COURT: -- because I thought it was the
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19
     opposite.
20
              THE WITNESS: The funding -- if the rate of return
2.1
     is lower --
22
              THE COURT: The assumed rate of return.
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the city's risk of having to contribute more is more.

THE WITNESS: -- the assumed rate of return -- then

THE COURT: Um-hmm. Okay. So it's higher. Yes?

23

24

1 THE WITNESS: Yes.

THE COURT: Yes. Okay. Based on your experience
with these two pension plans, do you feel that you are
qualified to judge the reasonableness of the rates of return

5 of a pension plan?

6

10

THE WITNESS: No.

7 THE COURT: Okay. That's all I have. Any follow-up 8 questions?

9 MR. WAGNER: Yes, your Honor, just --

REDIRECT EXAMINATION

- 11 BY MR. WAGNER:
- 12 Q Ms. Thomas, just a couple of questions occasioned by your
- 13 | Honor's questions. I'm right that the Retirement Systems
- 14 | rely on professionals to provide advice; right?
- 15 A That's correct.
- 16 | Q And in general, you're satisfied with the advice you've
- 17 | been given by the professionals?
- 18 A That's correct.
- MR. WAGNER: Nothing further.
- THE COURT: One second, please. Okay. Anything
- 21 | further for the witness?
- 22 MS. GREEN: Nothing further, your Honor.
- 23 MR. MILLER: Nothing.
- 24 THE COURT: Okay. And we still do not have Frenchie
- 25 | Williamson here? You are here, sir? No. That's not --

MS. GREEN: That's not Frenchie Williamson. 1 2 THE COURT: -- Mr. Williamson. Okav. Okav. So, 3 ma'am, you are excused. Thank you --4 THE WITNESS: Thank you. THE COURT: -- very much for coming today. 5 (Witness excused at 4:01 p.m.) 6 7 THE COURT: Okay. So is there anything -- any other business before the Court for this afternoon? 8 9 MR. WAGNER: Your Honor, just one point with respect 10 to Ms. Kermans from Gabriel, Roeder. The parties are discussing an arrangement, but we didn't want to go down this 11 12 road unless it was okay with your Honor. And, again, we're trying to move the case along as expeditiously as possible, 13 14 so it may be that the principal parties would agree -- again, 15 we haven't agreed yet but would agree to allow her testimony to come in by way of deposition, allow the individual 16 17 objector to conduct whatever examination he or she wants, and then the parties would -- might limit their examination to 18 19 either redirect or cross, but before we went down that road, 20 we wanted to make sure that was okay with your Honor. 21 THE COURT: That road is fine with me. 22 MR. WAGNER: Okay. 23 THE COURT: Absolutely. 2.4 MR. WAGNER: So we'll let you know. 25 THE COURT: Okay. Anything else for today? Yes,

sir.

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MR. SOTO: Your Honor, it appears that the next witness that is up is Mr. Fornia, who will be coming up on the Tuesday after Columbus Day.

THE COURT: Um-hmm.

MR. SOTO: So I don't know that we have any other witnesses for the Court tomorrow.

THE COURT: Okay. That was going to be my next question. Do we have any business for tomorrow, or should we take tomorrow off? Anybody have an opinion on this subject?

MR. MILLER: No business.

MR. WAGNER: No one would refuse a day off having been here 19 days.

THE COURT: Especially on a travel day. Okay. So we'll be in recess until 8:30 on Tuesday, October 14th, in this room. Now, I have been advised that you are allowed to keep your things in this room if that's what you'd like to do, but you are forewarned that there will be other people in this room in the meantime, and so you assume any risk associated with leaving your property here.

MS. GREEN: I don't want to stand between us and the break, but is there a date yet for the individual objectors?

Mr. Wagner raised the idea that they could come in and we would do the dep designations for Judy Kermans, and the individual objectors could cross-examine her. Does the Court

have a date in mind before we break? 1 THE COURT: Well, I thought we would do that after 2 3 the creditors rest with --MS. GREEN: Okay. THE COURT: -- their witnesses, so I guess it 5 6 wouldn't be unfair to at least ask how long the objectors 7 think their case will take. If we start on Tuesday, when do 8 you foresee you might be concluded with your case? 9 MR. SOTO: We would -- we think we'll be done by Thursday, your Honor. 10 11 THE COURT: And does that include Macomb County or 12 not include Macomb? MS. O'GORMAN: We don't expect to have any separate 13 14 witnesses, your Honor, so --THE COURT: Okay. 15 16 MS. O'GORMAN: -- it would include us, yes. 17 THE COURT: All right. So that would be Friday if this schedule holds and then closing argument right after 18 19 that. I don't actually foresee that the individual objecting 20 parties who will either testify or examine other witnesses 2.1 will take that long. Okay. 22 MR. WAGNER: Your Honor, just --23 MR. STEWART: Your Honor --

THE COURT: Yes. Couple more things?

MR. STEWART: Sorry. Geoffrey Stewart of Jones Day.

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What about the scheduling for the testimony of Ms. Kopacz?
1
                          Oh, yes. I forgot about that.
2
              THE COURT:
     could I do that? Well, that will be -- I want to do that
 3
 4
    after the objectors put their case in but before we do the
    pro se objections, so that would be presumably that Friday,
 5
 6
    so --
 7
              MR. STEWART: I'm sure --
              THE COURT: -- I guess later that day we would have
8
9
     the objectors -- the pro se objectors' cases --
10
              MR. STEWART: Um-hmm.
              THE COURT: -- because I wouldn't foresee Ms. Kopacz
11
12
     taking more than the morning at that point.
13
              MR. STEWART: Right. Okay.
14
              THE COURT: And then we would move to closing
15
     argument perhaps the week after that.
16
              MR. STEWART:
                            Thank you.
17
              THE COURT: All right. Anything further?
              MR. MILLER: Yes, your Honor. May I approach?
18
19
              THE COURT:
                          Yes.
20
              MR. MILLER: If the United Auto Workers and the
2.1
     library have not settled out and the --
22
              THE COURT: I thought they had.
23
              MR. MILLER: It is the city's understanding at this
2.4
     juncture that they have not, and so I wanted to confirm that
25
     if there is no settlement --
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THE COURT: Does Judge Rosen know that? 1 MR. MILLER: I do not know. I believe he does. 2 3 THE COURT: One does not want to surprise Judge 4 Rosen especially with that kind of news. 5 MR. MILLER: Yeah. I believe he is aware of that --6 THE COURT: All right. 7 MR. MILLER: -- aware of the fact that there is at 8 this juncture apparently no settlement, so I wanted to so 9 advise the Court and ask whether in the unhelpful event that 10 during the next several days no settlement is reached, when would the United Auto Workers --11 12 THE COURT: Well, I have to say I wish I had known 13 that because I would have insisted on doing that tomorrow. 14 MR. MILLER: Your Honor, I believe there is further 15 mediation scheduled for tomorrow. THE COURT: All right. So we'll have to figure how 16 17 to slot that in, and I'll tell you what. If it isn't settled by next Tuesday, we'll have to do that. Will you remind 18 me --19 20 MR. MILLER: I will. 21 THE COURT: -- or have someone remind me if you're 22 not here? 23 MR. WAGNER: Your Honor, just one more item.

be out next Thursday and Friday for the last of the Jewish

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1 but we'll somehow deal with this.
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THE COURT: All right. Thank you very much.

3 MR. MILLER: Thank you, your Honor.

THE COURT: All right. Anything else? All right.

5 We're in recess.

4

6 THE CLERK: All rise.

7 (Proceedings concluded at 4:07 p.m.)

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WITNESSES:	<u>Direct</u>	Cross	<u>Redirect</u>	Recross
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EXHIBITS:	Received
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City Exhibits 16, 17, 18, 19, 20, 21, 31 City Exhibit 170 City Exhibit 171 City Exhibit 172 City Exhibit 173 City Exhibit 174 City Exhibit 175 City Exhibit 176 City Exhibit 324 City Exhibit 775 City Exhibit 775 City Exhibit 776	151 104 104 107 103 107 107 108 152 152
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I certify that the foregoing is a correct transcript from the sound recording of the proceedings in the above-entitled matter.

/s/ Lois Garrett October 12, 2014

Lois Garrett